COVID-19 BCG Perspectives Facts, scenarios, and actions for leaders

Accelerating Climate Actions in the New Reality

Version: 22 June 2020

COVID-19 BCG Perspectives

Objectives of this document

COVID-19 is a global societal crisis

We at BCG believe that the COVID-19 outbreak is first and foremost a societal crisis, threatening lives and the well-being of our global community. Society now, more than ever, needs to collaborate to protect people's lives and health, manage midterm implications, and search for lasting solutions.

Leaders need to drive an integrated response to navigate the crisis

It is the duty of health, political, societal, and business leaders to navigate through this crisis. A complex interplay of epidemic progression, medical response, government action, sector impact, and company action is playing out. This document intends to help leaders find answers and shape opinions to navigate the crisis in their own environments. It encourages thinking across the multiple time horizons over which we see the crisis manifesting itself.

COVID-19 will be a journey with three distinct phases, requiring an integrated perspective

Flatten	Fight	Future		
Typically the initial phase after a pandemic outbreak–goal is to urgently limit number of new cases , especially critical care	Finding paths to collectively fight the virus, restart the economy, and support society in balancing lives and livelihood	Disease controlled through vaccine/cure/ herd immunity and treatment within sustainable medical capacities possible		
Social distancing (lockdown) and partial business closures lead to economic recession with large employment impact	Increasing economic activity with recovering GDP, some business reopenings, and social distancing on a sustainable level	Reactivated economy with strong business rebound and job growth, social restrictions limited or completely suspended		
	1. Disease progression, health care system capacity, a	ind response		
	2. Government policies and economic stimulus			
	3. Economic scenarios			
	4. Business engagement and response			
	5. Public engagement and response			

All of the above five factors result in specific economic and social outcomes in each phase

Executive Summary | COVID-19 BCG Perspectives

COVID-19 crisis provides a unique opportunity to governments and business leaders to accelerate climate actions and build a green recovery

- COVID-19 is expected to drive a ~5-10% drop in CO₂ emissions in 2020; however, this drop is very small compared with the required change in trajectory
- Annual investment of 1-3% of global GDP is required across countries to meet emission targets for a sustainable 2°C path
- Current stimulus packages to overcome the COVID-19 crisis add up to about \$11T globally; less than 5% of the commitments are "green" measures
- Governments should focus on five action areas to scale the green recovery: prioritizing sustainability in stimulus strategies, creating green job opportunities, preparing for job transitions, leveraging blended finance, and rebooting multi-lateralism
- Business leaders and investors can support the green recovery by focusing on reducing cost by reducing carbon, scrutinizing supply chains, increasing resilience to climate risks, actively financing the green recovery, and integrating climate into the investment process

Across countries, efforts to flatten the curve continue; severe global economic downturn expected for 2020

- Globally, 4.2 million patients have recovered from COVID-19; the growth rate of daily new cases is about 2%¹
- Increase in daily new cases is currently propelled by South America, Asia, and Africa
- Vaccine and therapeutics development continues to move at unprecedented pace; 12 vaccine candidates currently in phases I, II and III
- Latest economic forecasts from World Bank point to a 5.2% decline in global GDP in 2020; expected to rebound to 4.2% growth in 2021
- Only pharma and semiconductors currently at pre-crisis TSR² levels; 7 (out of 24) sectors with significant share³ of companies with >15% default risk
- Investors want companies to prioritize ESG⁴ agenda; net flow in ESG-focused mutual funds and ETFs⁵ higher than traditional funds

We believe during this crisis leaders need to think along two dimensions: Taking an integrated perspective on health/medical progression, governmental responses, societal reactions, and economic implications to understand business/sector impacts Thinking multitimescale in a Flatten-Fight-Future logic Copyright © 2020 by Boston Consulting Group. All rights reserved. Updated 22 June 2020 Version 11.1.

1. Daily new case growth rate is calculated based on 7-day rolling average; 2. Total Shareholder Return; compared with 21 Feb 2020; 3. Retailing, Materials, Transport, Auto, Real Estate, Energy, Hospitality with > 10% of companies with probability of default > 15% as of 18 June 2020; based on top S&P Global 1200 companies; sectors based on GICS definitions; 4. Environmental, Social, and Governance; 5. Exchange-Traded Funds. 3 Source: BCG

Guide for leaders

Impact of COVID-19 on climate Call to action for a green recovery

Updated analyses and impact

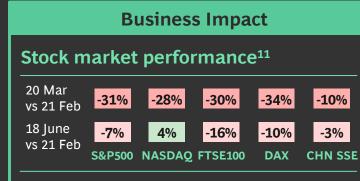
Epidemic progression and virus monitoring Economic, business, and climate impact

COVID-19 Impact dashboard

As of 18 June 2020

Epidemic Progression					
8.5M # of cases #	4.2M of recoveries	454K # of fatalities			
	11 June	18 June			
Growth rate ¹ of daily new cases	0.9%	1.7%			
# of days of case doubling ²	39	39			
# of reported recoverie as % of total cases	es 47%	49%			
# of tests / case ³	18	18			
# of tests / million ³	54K	58K			
	Vaccine	Treatment			
Trials in pre-clinical stage and beyond ⁴	167	137			
Trials in Phase 1 and beyond ⁵	12	57			
Current est. timeline for approval & scale-up	p 9-33 months ⁶	6-21 months ⁷			

Economic Impact						
GDP fo	GDP forecasts (%) World Bank (8 June) Banks ⁸					
2020	-10 -8 -6 -4 -9.1%	-2 0 2 4 Baseline 1.0% ⁹	6 8 10			
Europe						
US	-6.1%					
Japan	-6.1%	0.7%				
China			9%			
India	-3.	2% 5.	8%			
Estima	ted employ	vment imp	act			
т	Total employment Employees % of employees 2019 (M) impacted ¹⁰ (M) impacted					
US	159	46	29%			
UK	33	11	32%			
Germany	45	12	26%			
France	28	13	48%			
Italy	23	8	35%			



Total Shareholder Returns (S&P1200)¹¹

First column: 21 Feb to 20 Mar; Second column: 21 Feb to 18 June

	Americas	Europe	Asia	
Pharma	<mark>-19%</mark> 3%	<mark>-20%</mark> -1%	<mark>-22%</mark> 8%	
F&B ¹²	-26% -7%	<mark>-24%</mark> -11%	<mark>-12%</mark> -2%	
Telecom	<mark>-17%</mark> -10%	<mark>-20%</mark> -18%	<mark>-14%</mark> -6%	
Software	-30% -1%	<mark>-32%</mark> -9%	<mark>-28%</mark> 0%	
Retail	-42% -7%	<mark>-36%</mark> <mark>-13%</mark>	<mark>-24%</mark> 12%	
Capital goods	<mark>-38%</mark> -13%	<mark>-35%</mark> -15%	-29% -5%	
Auto	- 47% -20%	<mark>-45%</mark> <mark>-19%</mark>	-32% -13%	
Real Estate	<mark>-42%</mark> -26%	<mark>-26%</mark> -26%	-22% -12%	
Energy	<mark>-56%</mark> -28%	<mark>-45%</mark> -29%	-41% -23%	
Banks	<mark>-41%</mark> -25%	<mark>-44%</mark> -35%	<mark>-26%</mark> -13%	

1. Growth rate calculated basis rolling 7-day rolling average of new cases; 2. No. of doubling days based on 7-day average growth rate of total cases; 3. Median of values for top 15 countries by nominal GDP (except China); 4. Ongoing trials including pre-clinical, Phase 1 (first trial in humans), Phase 2, Phase 3, Phase 4; 5. Ongoing trials including Phase 1 (first trial in humans), Phase 2, Phase 3, Phase 4; 6. 9-month development current "best case" for first supply (12 months since Apr 2020), then I; likely to require time for scale-up and continuing to prepare for cleopulations; 7. Remdesisyir is approved now, could be more widely available by Jul-Sep 2020. For the next wave, estimated timeline is Oct '20 – April '22 (6-21 months). If first round of drugs being tested succeeds – then 6-9 months; if not – substantially longer; for of financial year; for of financial year; for of financial year; for offexast; 10. Available cumulative dat as of 18 June 2020, predit Suisse; Danske Bank; ING Group; ISBC; As of reports dated 12 April 2020 to 18 June 2020; 9. World Bank June 2020; p. Teore: (data as of April) active e inactive unemployment (seranaxy ecase frager as a of 18 June); UK no self-employment (da

4

22%

20

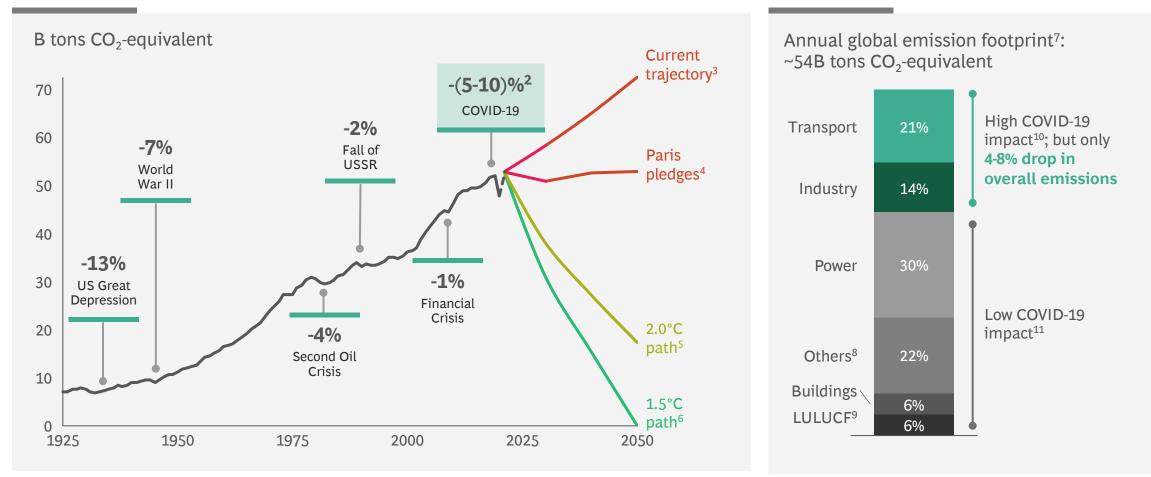
Spain

COVID-19 impact has led to largest drop of emissions since World War II; however, it's still small compared with overall global emissions

As of 19 May 2020

5-10% drop in greenhouse gas emissions¹, largest since World War II...

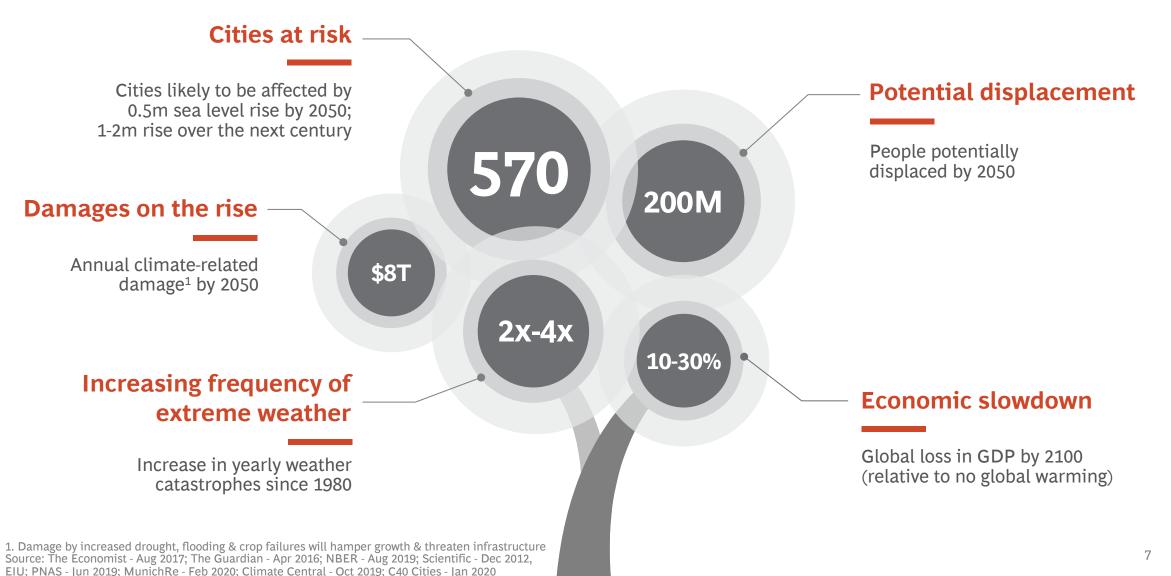
...but the overall impact is still small



1. Excluding Land Use, Land Use Change and Forestry (LULUCF); 2. Estimated annualized impact in 2020; 3. Assumes GHG emissions grow from 2018 at same rate as the Current Policies scenario in UNEP 2019 Gap report to 2050 (1.1% CAGR); 4. Assumes countries decarbonize further at same annual rate that was required to achieve INDCs between 2020 & 2030; 5. Assumes 25% reduction by 2030 and net-zero by 2070; 6. Assumes 45% reduction by 2030 and net-zero by 2050; 7. 2015-19 average; 8. Waste, Agriculture and Fugitive; 9. Land Use, Land Use Change, and Forestry; 10. 36% emissions decline from transport & 20% decline from industry until Apr 2020; 11. Resulting in 0-2% drop in overall emissions; Source: EDGAR 5.0, FAO, PRIMAP-hist v2.1, Global Carbon Project, IPCC, UNEP Emissions Gap Report, WRI, Nature – May 2020, BCG.

Unchecked climate change continues to pose a catastrophic economic and physical threat to society

As of 18 June 2020



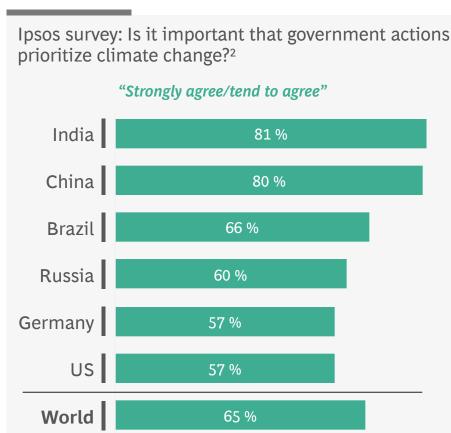
Governments need to make significant investments to meet emission targets; strong global public support for climate actions visible

As of 20 April 2020

Imperative for governments to push required investments

		use gas emissions equivalent p.a.)	Required investment ¹ (% of GDP p.a.)		
	Paris pledges	2°C path	2°C path		
India	7.3 —	→ 3.8	1.5-2%		
China	13.3 —	→ 3.7	1.5-2%		
Brazil	1.2 —	→ 0.5	1.5-2%		
Russia	2.2 —	→ 0.5	≥ 4%		
Germany	0.5 —	→ 0.06	1-1.5%		
US	5.6 —	→ 1.3	1-1.5%		
World	50.0	17.3	1-3%		

Strong public support for climate actions visible



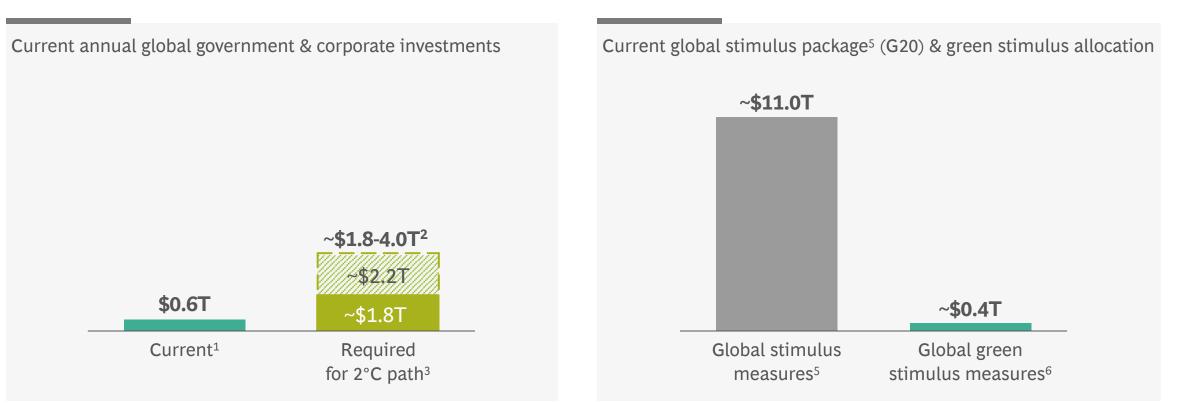
8

1. Investment depends on current emission volume & sector mix, ambition, GDP; investment to reach Paris pledges not included, but small in comparison 2. Survey results, April 2020; Full question: To what extent do you agree or disagree with the following: In the economic recovery after COVID-19, it is important that government actions prioritize climate change?; n = 500 to 1,000 per country; total of 28,039 online respondents aged 16–74; fieldwork dates 17-19 April 2020. Source: Ipsos MORI, World Bank; BCG

As stimulus measures continue to unfold, imperative for government leaders to push the green ambition further

As of 18 June 2020

Current global annual green investments well below requirements to reach 2.0°C path



As stimulus measures unfold,

further potential⁴ to push green ambition

1. Average for year 2017-18; 2. Includes both adaptation (adjusting to the expected effects of climate change) and mitigation (reducing emissions); 3. Through 2050, year-on-year adjusted for inflation; 4. 'Potential' is defined as design of the stimulus package to allocate more share to green measures & further tranches of stimulus; 5. Data is represented for G20 countries, excl. India; EU figures still pending member state approval; 6. 'Green stimulus' defined as direct investments that also serve a strong environmental purpose; green stimulus countries include Canada, US, Australia, Germany, Italy, France, UK, European Union, China, South Korea; green stimulus measures are in addition to current annual investment shown on left-hand side. Source: The Climate Policy Initiative (CPI), IPCC, GCA, Vivid economics, BCG 9

Leaders have started to initiate actions to build green recovery into their COVID-19 response

As of 18 June 2020



10

Priorities for key stakeholders to achieve the green ambition

A Governments

- **01** Prioritize sustainability in stimulus strategy
- **02** Focus on green job creation opportunities
- **03** Prepare for job transitions
- **04** Leverage blended finance
- 05 Reboot multi-lateralism

- **B** Business leaders & investors
- **01** Reduce cost by reducing carbon
- **02** Scrutinize supply chains
- **03** Increase resilience to climate risk
- **04** Finance the green recovery
- **05** Integrate climate into investment process

Governments | Five priorities to scale a green recovery



01

Prioritize sustainability in stimulus strategy

Focus on both decarbonizing existing sectors and funding green growth sectors

Weave in green strings in stimulus packages (e.g., climate disclosure standards, sustainability targets) 02 Focus on green job creation opportunities

Prioritize green recovery investments and programs by job creation potential

Balance measures that address both mitigation and adaptation Prepare to manage a 'just transition' of the workforce towards a zero carbon economy

for job transitions

03

Prepare

Recognize that some sectors would have radically changed once economies restart¹; actively drive reskilling Leverage blended finance

04

Combine public and private funding to alleviate constraints

Set up project-capitalmatching platforms² Reboot multi-lateralism

05

Drive a coordinated climate response globally; ensure equitable resourcing

Focus on global public goods³

Deep-dive on following pages

1. Once economies restart, millions of people will go back to work - some into sectors that have been radically changed, e.g., lower carbon sectors growing and some high carbon sectors shrinking; 2. For example, trusted 3rd parties who help match demand for capital to supply through aggregating and screening climate projects; 3. Protecting natural carbon sinks such as forest, joint investments in promising emerging decarbonization technologies, cooperation and support in areas such as funding and technical capacity; Source: BCG

1. Combined Heat & Power; 2. ErneuerbareEnergienGesetz i.e., Feed-in Tariffs for Renewable Energy Source: Neue Zürcher Zeitung, DW, Euractiv, Forbes, BCG

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Prioritize sustainability in stimulus strategy | Need to incentivize decarbonizing existing sectors and promising new green technologies

As of 18 June 2020

Existing sectors: Canada intertwined support to oil & gas industry with sustainability ambitions

New technologies: Germany allocated part of stimulus to promising hydrogen technology

€9B

€7B allocated to national hydrogen strategy for cutting emissions; €2B additional funding for foreign trade partnerships

\$1.7B

2050

Net zero

\$750M

Cleanup of orphan & inactive oil & gas wells; grants for environmental site assessment, remediation and reclamation

Emission Reduction Fund ('ERF')

emissions in the oil & gas sector

set up to support workers and reduce

10GW

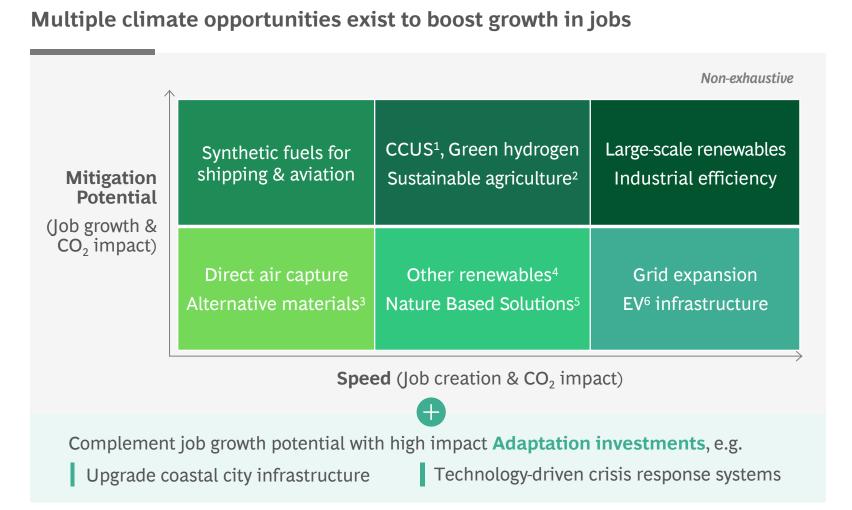
Industrial scale electrolyzers capacity by 2040; additional on- & offshore wind expansion to supply new electrolyzers

Large companies receiving federal loans must report how they are contributing to Canada's goal of net zero by 2050

Hydrogen subsidies Dedicated policy instruments such as subsidies for 'H2-ready' CHP¹ plants, carbon contracts & EEG² levies

Focus on green job creation opportunities | Multiple sectors can be re-shaped to drive long-term 'greening' of the economy

A2



1. Carbon Capture, Utilization, and Storage; 2: Based on leveraging technology to improve traditional levers such as irrigation, fertilizer use, crop rotation, pest control, storage etc.; 3. Alternative building materials; 4. E.g., biomass, biogas, small scale solar/ wind projects; 5. Includes supporting afforestation & reforestation measures, wetland restoration, etc.; 6. Electric vehicle; 7. Global Financial Crisis; 8. American Recovery & Reinvestment Act; 9. Renewable Generation, Energy Efficiency, Transit, Grid Modernization, Advanced Vehicles & Fuels, Carbon Capture; 10. A full-time job for one person for a year (between 2009 and 2015) Source: US Executive Office - A Retrospective Assessment Of Clean Energy Investments In The Recovery Act, US Bureau of Labor Statistics, BCG

Example

Post GFC⁷, 2009 Recovery Act⁸ in the US led to clean energy job uptick

Law aimed at investment in economic future & macroeconomic recovery

\$90B invested in clean energy⁹ and related technologies led to job uptick

~900K New job-years¹⁰ in clean energy⁹

~15%

Clean jobs as % of new jobs¹⁰

Business Leaders and Investors | Five priorities to support a green recovery

01 Reduce cost by reducing carbon _{(h}

Expedite energy efficiency programs & switch to renewable energy to realize significant savings

With restart, actively look at ways of working to reduce carbon footprint 02 Scrutinize supply chains

Create transparency into supplier emissions and introduce CO₂ into procurement & supply chain reconfiguration decisions

Commit suppliers to rigorous efficiency and emission reduction targets **03** Increase resilience to climate risk

Decarbonize portfolios and build resilience to the physical, regulatory, and demand risks induced by global warming

Drive improvements in ESG¹ performance, which investors are increasingly rewarding² 04 Finance the green recovery

Apply a lens of climaterelated risks & opportunities when financing COVID-19 recovery efforts³

Scale investments in climate-related portfolios

05 Integrate climate into investment process

Emphasize importance of climate in investment allocation and stewardship activities

Push adoption of climaterelated disclosures (e.g. standardized ESG¹ reporting); integrate climate risks into credit models

Priorities for Investors

Priorities for Business Leaders

Deep-dive on following pages

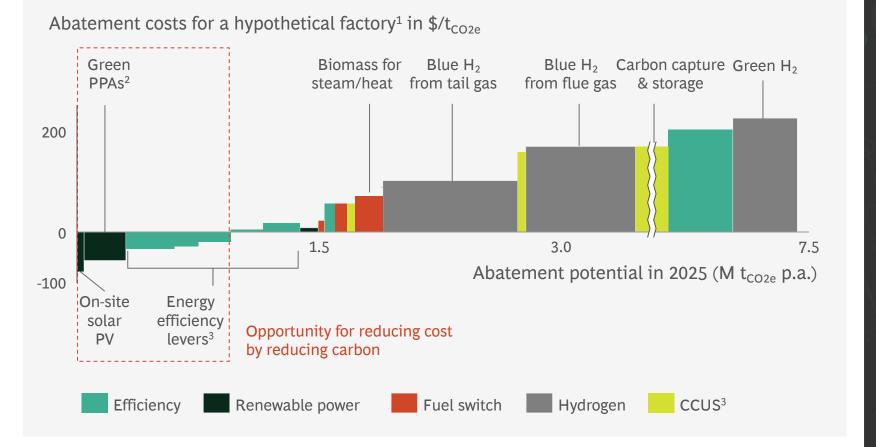
1. Environmental, Social, and Governance; 2. ESG exchange-traded funds have fared significantly better during the crisis so far; 3. Investors can bring a green lens when supporting economies to restart and rebuild after CoVID-19 – through green bonds and other instruments Source: BCG

Reduce cost by reducing carbon | Expediting efficiency and renewable energy programs provides a good starting point for emission abatement

B1

Example

Abatement costs & potential trade-off



1. Represents an average size factory in cement/steel/refining/chemical industry; 2. Power Purchase Agreements; 3. Carbon Capture, Utilization & Storage; 3 Improvements in process heating, process energy, pumps, compressors; 4. Compared to baseline year 2019 Source: BCG

Evaluated 200+ existing and new technologies for decarbonization

Oil & Gas company

reduction programs

\$1B+

implemented emission

Developed concrete CO₂ reduction opportunities for individual refineries

Reduction in emissions targeted by 2025⁴

Investment planned for CO₂ reduction initiatives Scrutinize supply chains | Critical for companies to drive transparency into supplier emissions and introduce CO₂ into procurement decisions

B2



Global automotive mfg. supported suppliers² to drive transparency

Created centralized reporting on emissions

Increased transparency on share of renewables in energy consumption

Introduced ESG³ in supplier evaluation to drive suppliers to take CO₂ emissions reduction measures

30M+ tons

of CO₂ emissions reduced by suppliers participating in the program⁴

Retail 10.9 7.9 Hospitality 6.5 Manufacturing F&B¹, agriculture 5.9 Services 5.9 Biotech, healthcare & pharma 5.8 4.8 Infra 2.1 Transportation services On average, companies report 2.1 Apparel greenhouse gas emissions from 1.3 Materials their supply chain 5.5 x greater than their own direct impact Power generation 1.3 from emissions Fossil fuels 0.4 Ø 5.5

Ratio of supply chain emissions to own direct emissions

1. Food & Beverage; 2. Suppliers who participate in the Carbon Disclosure Project (CDP) Supply Chain Program; 3 Environment, Sustainability and Governance (ESG); 4. In 2019; Source: CDP Supply Chain Report 2018/2019, BCG

COVID-19 crisis provides a unique opportunity to accelerate climate actions in the new reality



1. RE = Renewable Energy; 2.EE = Energy Efficient; 3. EPC = Engineering, Procurement, Construction; 4. Operations and Maintenance; 5. Electric Vehicle

Guide for leaders

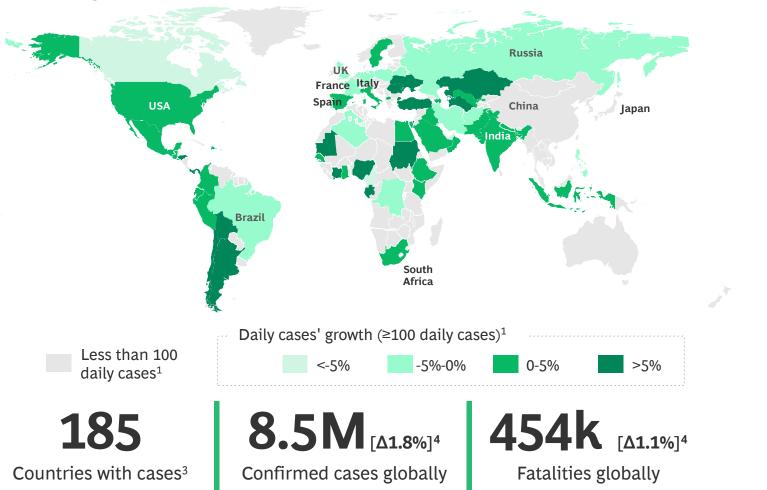
Impact of COVID-19 on climate Call to action for a green recovery

Updated analyses and impact

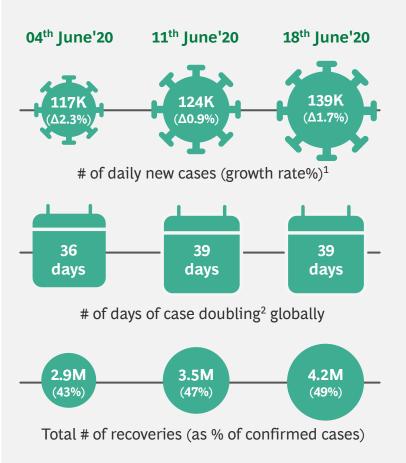
Epidemic progression and virus monitoring Economic, business, and climate impact

~4.2M reported recoveries so far; growth rate of daily new cases at ~2%¹

As of 18 June 2020



Note: Continued cases and fatalities are subject to different testing, propensity, reporting standards and hence are imperfect measures



EPIDEMIC PROGRESSION & VIRUS MONITORING

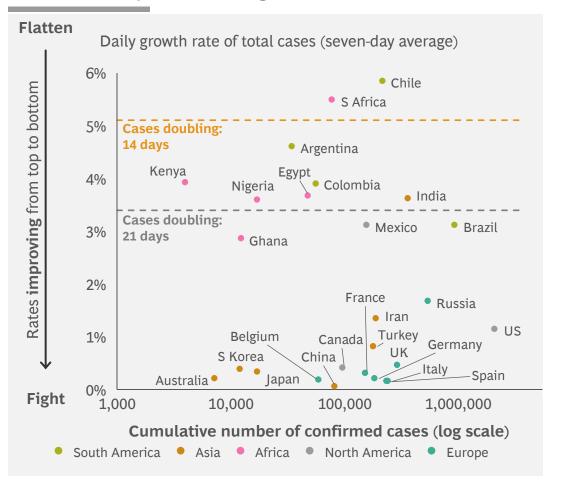
1. # of daily new cases calculated as 7-day rolling average; growth rate calculated basis 7-day average; 2. No. of doubling days calculated basis 7-day average growth rate of total cases; 3 Basis Johns Hopkins

CSSE; 4. Daily growth rate basis 7-day average Source: Johns Hopkins CSSE; Our world in data; BCG

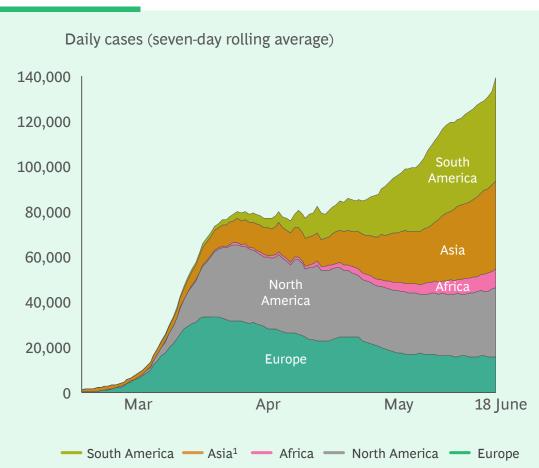
Daily new cases are increasing globally; propelled by South America, Asia, and Africa

As of 18 June 2020

Several European and North American countries continue to improve doubling rate...



... but countries in South America, Asia, and Africa witness an increase in daily new cases



Epidemic progression snapshot

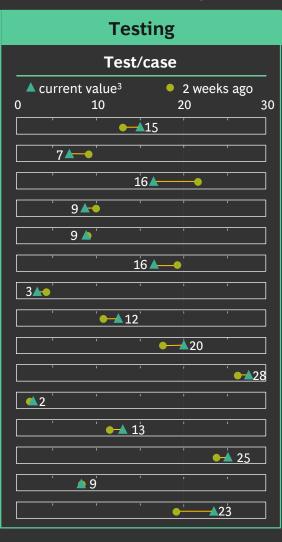
EPIDEMIC PROGRESSION & VIRUS MONITORING

As of 18 June 2020

	Daily cases				
	Growth of daily	Daily Ca	Daily Cases/M		
			New cases per million population ²		
Turkey		5.6%		16	
Argentina		5.1%		30	
S Africa		4.9%		60	
KSA		4.6%		119	
Indonesia		2.3%		4	
India		2.1%		8	
Mexico		1.3%		34	
US		1.3%		70	
Italy		1.0%		5	
Russia	-0.4%			58	
Brazil	-0.4%			123	
UK4	-1.7%			19	
Germany	-1.7%			4	
France	-1.8%			7	
Canada	-5.5%			10	

Data shown only for G20 countries with 100+ daily new cases

Cumulative cases			
Total cases Recovery			
In thousands	% of total cases		
183	85%		
36	29%		
80	54%		
141	64%		
41	39%		
367	54%		
160	74%		
2,163	27%		
238	76%		
553	56%		
955	55%		
299			
188	92%		
158	38%		
100	63%		



1. Growth rate calculated basis 7-day rolling average of new cases; 2. 7-day rolling average; represented scale rounds up daily case/m to next 10th place; 3. Test/case data is not updated daily for a few countries, 22 data represented is within last 1 week; 4 UK recovery data not available; Source: Our World in Data, John Hopkins, Worldometers, BCG

Vaccine fast movers | 12 vaccine candidates already in clinical trials

EPIDEMIC PROGRESSION & VIRUS MONITORING

As of 18 June 2020

1 Phase II/III Oxford Univ. & AstraZeneca Phase III recruitment underway; planned supply build-up of 400M+ doses by end of year (if approved)	2 Phase II CanSino Biologics Phase II advancement since Apr 2020; follow-up expected by Oct 2020	Moderna FDA fast track designation in May 2020; Phase III on 30,000 patients planned for July 2020	155 Pre-clinical
4 Phase I/II BioNTech & Pfizer 🕞 Phase I/II data exp. by July 2020, with start of Phase III; distribution possible by Dec 2020 (if approved) Novavax Phase I/II started in May 2020;	China National Biotec ¹ Phase II trial in June 2020; expected completion of final trials by Nov 2021 Sinovac Phase II trial in June 2020;	5 Phase I Chinese AMS ² CureVac ³ 3	167 Total "By the beginning of 2021, we hope to have a couple of hundred million doses. I'm cautiously optimistic with the multiple candidates we have with different platforms."
data expected in July 2020 and final completion by Nov 2021	expected completion by Aug 2020	Gamaleya Institute ⁶ 🛛 😵	Dr. Anthony Fauci, Member, White House Coronavirus Task Force

1. Listed as two candidates by WHO: Beijing institute of Biological Products / Sinopharm & Wuhan Institute of Biological Products / Sinopharm; 2. Chinese Academy of Medical Sciences and Institute of Medical Biology; Trial started in Mar 2020 with final completion expected by Apr 2021; 3. Phase I starting in June 2020; 4. Phase I funded by UK Government started June 15th 2020; 5. Phase I initial data expected in June 2020; Phase II/III trials start July/August 2020; 6. Called Gamaleya Research Institute; Trial started in June 2020 on 76 patients in Russia. Source: WHO (June 16th), Citeline Pharma Project (June 18th), Milken Institute (June 17th), Telegraph, Bloomberg, BCG

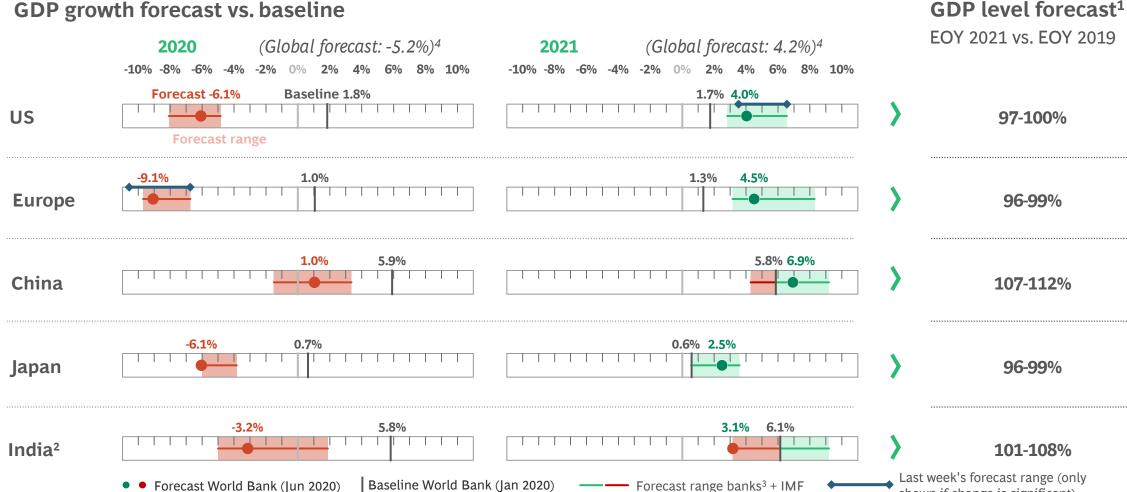
Movement across phases, or update on on-going trial; in the last two weeks

값

23

Economic forecasts point toward severe downturn in 2020; rebound of global GDP not expected before 2021

As of 18 June 2020



Note: As of reports dated 31 March 2020 to 18 June 2020, YoY forecasts 1. Range calculated with 25th & 75th percentile values of forecast range; 2. For India, forecast is for financial year; for other countries, the forecast is for calendar year; 3. Range from forecasts (where available) of World Bank, International Monetary Fund (April 2020), Goldman Sachs, IP Morgan Chase; Morgan Stanley; Bank of America; Fitch Solutions: Credit Suisse; Danske Bank; ING Group; HSBC; 4, Based on World Bank forecast Jun'20; Source; Bloomberg; World Bank; IMF; BCG

GDP growth forecast vs. baseline

shown if change is significant)

ECONOMIC, BUSINESS, & CLIMATE IMPACT

Only Pharma and Semiconductors currently at pre-crisis TSR levels; 7 sectors with significant share¹ of companies with >15% default risk

21 Feb 2020

As of 18 June 2020

Categories based on TSR & net debt/enterprise value²

 \rightarrow No sig. change Note: Based on top S&P Global 1200 companies; Sectors are based on GICS definitions; 1. Retailing, Materials, Transport, Auto, Real Estate, Energy, Hospitality with > 10% of companies with probability of default > 15%; 2.Net debt & enterprise value from latest available balance sheet; Categories defined based on comparison with S&P Global 1200 median: healthy = TSR & debt/EV > median, pressured = TSR or debt/EV < median, vulnerable = TSR & debt/EV < median; 3. Performance is tracked for two periods, first from 21 February 2020 (before international acceleration of outbreak) to 20 March 2020 (trough of the market) and from 21 February 2020 through 18 June 2020 based on median; 4. Implied by 5-year Credit Default Swap based on median Source: S&P Capital IO; BCG ValueScience Center; BCG

0,0	_
32%	~
24%	7

Companies with probability of default >15%⁴ 04 lune 2020

Pos. trend $\geq 2\%$ Neg. trend $\geq 2\%$ 25

		21 Feb 2020 - 20 Mar 2020	21 Feb 2020 - 18 June 2020	04 June 2020 - 18 June 2020	21 Feb 2020	18 June 2020	04 June 2020 - 18 June 2020
	Pharma	-20%	1%	\rightarrow	0%	0%	\rightarrow
Upplthior costors	Semiconductors	-30%	0%	\rightarrow	0%	0%	\rightarrow
Healthier sectors	Household Products	-16%	-1%	7	0%	0%	\rightarrow
	Software	-30%	-4%	\rightarrow	9%	8%	\rightarrow
	Tech Hardware	-26%	-4%	V	0%	0%	\rightarrow
	Retailing	-40%	-6%	لا الا	0%	35%	\rightarrow
	Food/staples Retail	-10%	-6%	\rightarrow	0%	0%	\rightarrow
	Materials	-32%	-8%	<u>لا</u>	4%	11%	\rightarrow
	Health Equipment	-31%	-8%	<u>لا</u>	0%	0%	\rightarrow
Pressured sectors	Food & Beverage	-23%	-8%	\rightarrow	0%	0%	\rightarrow
	Prof. Services	-30%	-9%		0%	0%	\rightarrow
	Telecom	-17%	-10%		0%	8%	\rightarrow
	Media	-36%	-11%	\rightarrow	0%	8%	k
	Capital Goods	-35%	-13%	N N	2%	4%	\rightarrow
	Financials	-35%	-13%	<u> </u>	0%	0%	\rightarrow
	Utilities	-30%	-14%	\rightarrow	0%	0%	\rightarrow
	Transport	-34%	-15%	. К И	0%	32%	~
	Auto	-41%	-15%	И	0%	24%	
Vulnerable sectors	Durable Goods	-39%	-17%	И	0%	0%	
	Insurance	-39%	-21%		0%	0%	\rightarrow
	Real Estate	-39%	-25%		0%	17%	\rightarrow
	Banks	-39%	-25%		0%	4%	\rightarrow
	Energy	-52%	-28%		0%	21%	~
	Hospitality	-44%	-29%	لا لا	0%	21%	Z

TSR performance³

21 Feb 2020

ECONOMIC, BUSINESS, & CLIMATE IMPACT

1. Mean 2009 emission of 100 Mtons / day is taken as base and 0% value. Data on the chart, thus, is analogous to Mtons/day Source: Integrated Carbon Observatory System, Mature Climate Change, Global Carbon Project, The New York Times

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As of 11 June 2020

Daily drop¹ in CO_2 emissions (%) during the year 2020

1 Jan 1 Feb 1 Mar 1 May 1 Apr 1 Jun 0% China US -5% India Russia lapan Germany -10% Rest of the world -15% Peak drop of 17.3%

Drop in emissions witnessed due to slowdown in surface transport

and economic activity is reverting to pre-COVID-19 levels

As countries restart, global CO₂ emissions are reverting

- from a drop of 17.3% in early-Apr
- to a drop of 4.5% in mid-Jun

Changes in surface transport contributed to ~50% of the drop

Annual drop in emissions to range from 5-10%, depending on restart variations across the world

Emissions rebound is a stark reminder that more needs to be done to tackle climate change

Investors want companies to prioritize ESG¹ agenda; net flow in ESG-focused mutual funds & ETFs² higher than traditional funds

ECONOMIC, BUSINESS, & CLIMATE IMPACT

As of 07 June 2020

BCG COVID-19 investor pulse check

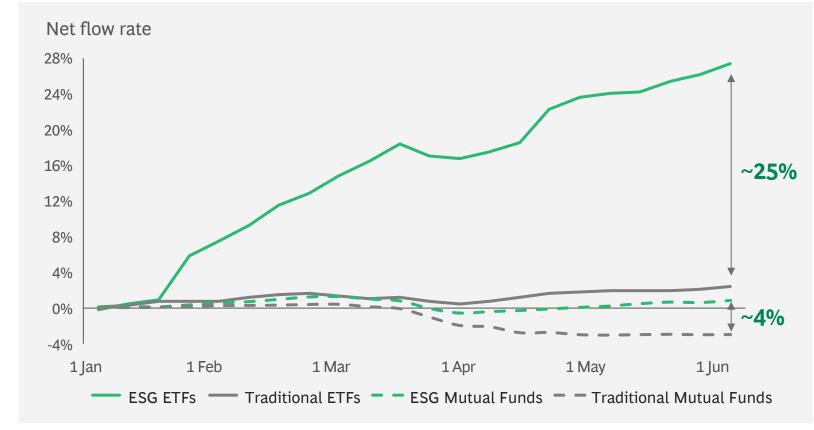
51%

of investors believe companies should fully pursue their ESG¹ agenda as they navigate the crisis

Investors (%) who agree that "it is important for healthy companies to continue to fully pursue their ESG¹ agenda and priorities as they navigate the crisis, even if it means guiding to lower earnings per share or delivering below consensus" As of 3 June 2020

ESG¹ funds show higher net flows than traditional ones

Cumulative net flow rate of mutual funds & ETFs²; % of end of year 2019 assets under management



1. Environmental, Social, and Governance; 2. Exchange Traded Funds;

Note: ESG funds aim to reflect investors' moral and ethical values through investments screened for or based on issues including the environment, alcohol, gaming, tobacco, civil/human rights, religious views, etc. Traditional funds are any other ETFs not considered sustainable; Analysis based on US, European (incl. offshore) and Asian (Japan, South Korea & Thailand) mutual fund & ETF products; Data reported represents ~60% of total US, ~75% of total European and ~75% of Asian country subset (~45% of total Asia [excl. China and Australia]) mutual fund & ETF market AuM; Money market funds excluded; Source: BCG's COVID-19 Investor Pulse Check, June 7, 2020; n = 150; Strategic Insight – Simfund; BCG analysis

Additional perspectives on COVID-19

COVID-19 BCG Perspectives



Edition #10

Value Protection & Acceleration Roadmap to Win in the New Reality



Edition #7

Sensing Consumer Behavior & Seizing Demand Shifts



Edition #4 Accelerating Digital & Technology Transformation



Edition #9 Future of Global Trade and Supply Chains



Edition #6

Restructuring Costs, and Managing Cash and Liquidity



Edition #3 Emerging Stronger from the Crisis



Edition #8 Galvanizing Nations for the New Reality



Edition #5

<u>Revamping</u> <u>Organizations for the</u> New Reality



Edition #2 Preparing for the Restart

Selected publications



Climate & Environment Climate Should Not Be the Virus's Next Victim



Urban Infrastructure How COVID-19 Will Shape Urban Mobility



Healthcare Learning from COVID-19 to Transform Global Health Systems



Climate & Environment

Why Climate Change Is No Prisoner's Dilemma



People & Organization Meetings and Email Are Here to Stay, So Make the Most of Them



Public Sector Generating the Right Returns from Stimulus Packages



Climate & Environment <u>The Net-Zero Challenge:</u> Fast-Forward to Decisive

Climate Action



Social Impact Unlocking Tomorrow's ESG Opportunities



Agriculture Signs of Rebound Forecast a New Era for Agriculture

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