









Key wins and remaining challenges



Implications for business leaders



Outcomes in each area and specific implications

Overarching global initiatives



Going into COP26, the science called for a step-change in approach

~50%

Reduction in emissions required by 2030 to limit warming by 1.5°C by 2100, in line with Paris Agreement aim to limit average global temperature increase to "well below 2°C" and "pursue efforts for 1.5°C" above preindustrial levels

Warming well underway

Significant risk to human life

High economic cost

1.2°C

Current increase in global average temperatures above preindustrial levels

2.7°C

Warming projected by 2100 with pre-COP26 policies

800M

People at risk from rising sea levels on pre-COP26 trajectory

~1.7Bn

People experiencing severe heatwaves on pre-COP26 2.7℃ trajectory -25%

Loss in GDP by 2100 on current climate trajectory

COP26 faced headwinds: hopes were high but expectations low

We witnessed major climate disasters in 2021



Catastrophic flooding across Germany and neighboring countries left more than 160 people dead



'Nothing left': A catastrophe in Madagascar's famine-hit south

Yet skepticism remained around achieving progress at COP26



Glasgow Climate Summit Faces 'High Risk of Failure,' U.N. Leader Says



Pivotal climate summit dogged by COVID and equity concerns

High hope and demand for change



World's youth take to the streets again to battle climate change



Global warming will hit 1.5C by 2040, warns IPCC report



With Time Ticking Down, Hope Is Waning for a Climate Deal



Cop26 talks will not fulfil aims of Paris agreement, key players warn

Sources: Press releases



COP26 MADE PROGRESS IN KEY AREAS AGAINST SIGNIFICANT HEADWINDS

- 1 90% of world now committed to net zero after pledges from India and others
- 2 "Paris Rulebook" completed: creation of international carbon market and stricter emissions disclosures
- 3 "Phasing down" of coal and fossil fuels highlighted for the first time in a COP final agreement
 - Joint policy commitments on deforestation, methane, and international coal financing
- Reinvigorated international collaboration: joint US-China declaration on climate collaboration, \$8.5 billion Just Energy Transition Partnership for South Africa, etc.
- **Private sector mobilization:** 5,200+ businesses and approximately 450 financial institutions (40% of financial assets) committing to science-based net-zero targets
- **Growing private-public collaboration** including global initiatives to develop, scale, and deploy the technologies required to address hard-to-abate sectors
- Steps toward robust and transparent disclosure and reporting of private sector plans
- 9 Agreement for developed countries to double collective funds for adaptation by 20251

IMPORTANT TO BUILD MOMENTUM POST-COP 26, INCLUDING:

- 1 Revisiting national ambitions on mitigation more frequently in the 2020s, accelerating the 'ratchet'
- 2 Rapidly developing and implementing just and effective policies to deliver on ambition
- 3 Developing robust and transparent private-sector abatement plans and making short-term progress
- Formulating effective adaptation plans which, together with 'loss and damage' likely to dominate COP27







Loss & Damage rising up the agenda, with more to do

"You are deciding whether my generation will get to live in a habitable world; you are deciding whether we are worth









100+ world







End of coal accelerated, but not definitively

US's John Kerry and China's Xie Zhenhua Re-invigorated international collaboration



Methane pledge launch

Key takeaways for business from COP26: make bold moves, embed the climate transition, and accelerate change through ecosystems

Engage quickly and set direction

- Quickly move beyond pledges to action: Start with baselining and 'de-averaging' your emissions across the value chain and by country¹, understand what it takes in each stage to align to 1.5°C
 - Adapt your assets and operations for a warmer world: Build adaptation and resilience into your business plans and operations.

 Prepare for impacts relating to loss and damage
- Prepare for deviations in local transitions, but do not wait to take action

 If you pursue consistent global climate ambition, prepare for and navigate challenges locally
- Explore unique opportunities to compete for market share in a low-carbon economy.

 Drive innovation, leverage new government programs and public-private initiatives

Collaborate with your ecosystem

- Work with policy makers and local governments to set a 'level playing field', align advocacy agenda with climate commitments
- Collaborate with, co-invest in, and promote incentives for players across the value chain to adopt climate-friendly practices and support early demand signals for clean technologies²
- Raise awareness and educate the end consumer to capture value over time (e.g., price premiums)

 Engage with and listen to youth actors to create open and constructive dialogue and secure "social licence" to operate

Wire the whole organization

- Bring employees on the journey early on: embed climate culture in behaviors, L&D, incentives, and workforce planning
- **Don't treat climate in 'siloes':** (i) set an operating model with consistent sustainability initiatives and targets across divisions, (ii) drive strong climate accountability and progress tracking; (iii) embed in capital planning practices, financial assumptions, and ROI assessment

Looking ahead | Monitor developments in climate tracking and reporting, carbon markets, voice of civil society, and adaptation

Four main areas with direct business impact



Consistent climate transparency requirements

Expect more stringent monitoring

IFRS International Sustainability Standards Board – work on minimum ESG disclosures **UK corporate requirements to report net-zero transition plans**¹ – potential to set precedent **Tightening of SBTi framework²:** Increased minimum ambition in corporate target setting to '1.5°C'³



Climate policy commitments

Likely to incentivize curbing emissions, and speed up innovation and deployment **EU's Fit for 55** (proposed actions to reach EU's 2030 goal) – including EU Carbon Border Tax proposal **US upcoming legislation** (e.g., Build Back Better Act: \$500 billion to combat climate change in draft)



Voice of civil society

Expect higher demand for sustainable products, climate transparency and circularity Civil society increasingly leading calls for more ambitious climate action such as YOUNGO **Consumer demand:** 23% of consumers say they are buying more sustainable products today (vs 2019)⁴



Increasing focus on adaptation

Likely closer scrutiny by stakeholders on resilience of business operations

COP27 Egypt likely to focus on adaptation, resilience, and 'loss and damage' funding

Launch of new frameworks for transparency on country, corporate, and supply chain resilience (such as UN Global Resilience Index, Race to Resilience metrics framework)



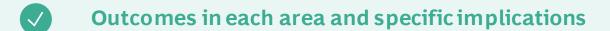


Context and areas of focus

Key wins and remaining challenges

Implications for business leaders





Overarching global initiatives



Context | Paris Agreement set the goal and framework for mitigation and adaptation, and was ratified by 196 countries

COP26 is the 26th conference of the parties to UNFCCC¹ through which the international community seeks to address climate change

OUTCOME

At COP21 in Paris, parties agreed to hold the average global temperature increase to "well below 2° C", "pursue efforts for 1.5° C" (mitigation) and establish a global goal on adaptation. Given developed countries were responsible for approximately 80%² of historical emissions, parties agreed on "common but differentiated responsibilities" for developed and developing countries.

MITIGATION

Agreed efforts to reduce emissions globally, in line with best available science—approximately 45% by 2030 and net zero by mid-century



ADAPTATION

Strategies to enhance adaptive capacity, strengthen resilience, and reduce vulnerability to climate change



TRACKING

Each party needs to plan and report on its intent through NDCs and LTS to the Secretariat on a five-year cycle. No mechanism forces a country to set specific targets, but each target should go beyond previous targets. Parties agreed to progressively revise NDCs every five years

- Nationally Determined Contributions (NDCs):
 - 2030 emissions reduction targets and post-2020 climate actions
- **Long Term Strategies (LTS):** Articulate mid-century climate and development goals

COP26 in Glasgow is the first Conference of the Parties since the first five-year deadline for revisions

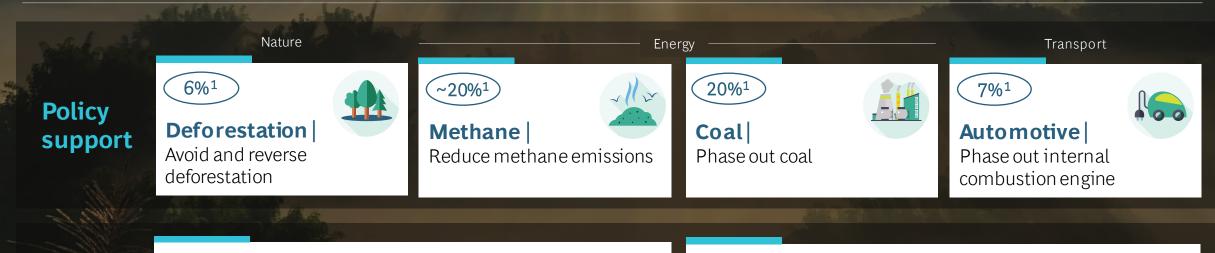
1. UN's Framework Convention on Climate Change; 2. Center for Global Development

Ambition & acceleration



Update NDCs to narrow the emission reduction gap to 2030

Complete "Paris Rulebook," deliver \$100 billion financing to developing countries, accelerate "ratchet"



Private action

Finance |

Mobilize private finance via Glasgow Financial Alliance for Net Zero (GFANZ)



Corporate

Commit to Net Zero, including via Race to Zero



Major progress on multiple fronts. Governments increased commitments in some critical areas but fell short in others. Strong optimism from private sector mobilization and stronger public-private links.

Quick action, transparency, and tangible results are key next steps

- Ambition and acceleration | Glasgow deal overdelivered on expectations. Paris Rulebook complete including global carbon market. 90% of world now committed to net zero (vs 30% in 2019); US-China issued joint declaration on climate collaboration But limited progress on loss and damage, failure to deliver \$100 billion pledge, and still insufficient 2030 commitments
- 2 Deforestation | 141 governments pledged to reverse deforestation by 2030 critical to building coalitions and transparency
- 3 Methane | Strong pledge from 105 governments can facilitate 'quick win' on abatement important to deploy existing tech
- 4 Coal | Coal phase-out pledge not signed by major coal emitters, but halting coal funding by 2022 is a positive sign
- 5 Auto Industry commitments in 2021 accelerated shift to EVs²; but major governments did not sign ZEV³ pledge
- 6 Finance | ~450 financial institutions (\$130tn AUM⁴) committed to net zero; step toward standard ESG reporting
- Corporate | 5,200+ firms joined Race-to-Zero campaign, now need to shift from commitment to tangible action
- Collaboration | A number of global initiatives aim to bridge early demand gap and accelerate tech across high emission sectors (including Glasgow Breakthroughs, First Mover Coalition, Breakthrough Energy Catalyst, Green Public Procurement)

Early COP26 reflections

Rich Lesser, BCG Global Chair:



Michel Frédeau, BCG Center for Climate & Sustainability:



Governments | ~90% of world now committed to net zero and Paris rulebook now completed, but still a large abatement gap and unmet \$100bn pledge

~ 90% of world GDP now covered by net zero1

India pledged NZ by 2070, 1Gt GHGe² reduction by 2030³

US-China joint declaration to cooperate on methane, decarbonization, deforestation and energy transition⁴

Completed Paris Rulebook, Article 6's rules on international carbon markets and emission disclosures

Request for countries to review and strengthen **NDCs**⁵ in **2022; phase <u>down</u>** of coal and **phase out of** inefficient fossil fuel subsidies

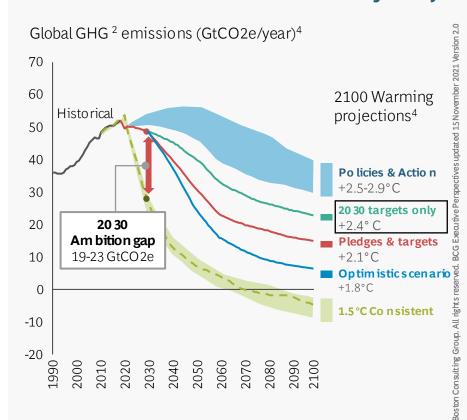
Developed countries agree to double collective adaptation finance by 2025⁶

But two areas fell short

Loss and damage: Standalone fund rejected by developed nations (including US, EU, Australia) – but loss and damage now firmly on COP agenda

\$100 billion funding commitment was still not delivered – yet the importance of this was reiterated in the decision text.

Mid-COP26 analysis showed latest 2030 commitments could deliver 2.4°C trajectory



Action is critical to realize this and further potential

1 Investments

Focus on **targeted investments** alongside
MDBs⁸ or public funding
(e.g., SA transition)

Factor in climate becoming part **of trade negotiations**

2 Right initiatives

Choose initiatives (among vast number) that can truly drive change in local regions and sectors

3 Focus on nature

Determine potential implications for your business and **identify source of advantage**

4 Just transition

Deploy reskilling programs for workforce in sectors most impacted (like coal)

^{1.} Versus 30% in 2019, 2. Green house gas emissions, 3. Along with 50% of 2030 energy from renewables and 45% reducti@inite@y by 2030, 4. Encouraging decarbonization, mitigating methane emissions, maximizing benefits of clean energy transition and e liminating global ille gal deforestation, 5. Nationally Determined Contributions (NDCs): 2030 emissions reduction, 6. From 2019 levels by 2025 targets; 7. Climate Action Tracker November 2021 update; 8. MDB = Multi-development banks; Source: COP26 announcements, Climate Action Tracker, press releases

Governments | Despite some progress and commitments at COP26, adaptation efforts remain underfunded – driving an urgent need to act

COP26: Positive signs from measurement launches and funding pledge

UN Race to Resilience metrics framework launched – to measure resilience work progress

Global Resilience Index launched to offer transparency on country, corporate, supply resilience

Developed countries agree to double collective adaptation finance from 2019 levels by 2025

New funding by some developed countries: £290m from the UK; about \$15m funding for NAP¹

Non-state actors lead the way on loss and damage, Scotland: first subnational fund

But adaptation still underfunded

Only about \$50bn deployed in 2020 **(only 8%** of total climate financing²)

Much **lower than required about \$180bn** pa by 2030

Low private-sector funding for adaptation (\$2bn)³

Yet some multilateral vehicles of concessional finance set up -Adaptation Fund, ADF^{4, etc.}

1 Across industries

Build into **your business operations Invest in early warning signs** to avert and minimize damage

Work with governments and industry to codevelop investable adaptation projects considering investor returns

2 Investors

Assess and factor-in vulnerability and climate impact on operations and supply chains into business decisions

Leverage emerging frameworks²

3 Food

Innovate, such as drought-resistant seeds

Diversify and insure crops and stock

Encourage judicious fertilizer use, nutrient management, and soil testing to improve fertility

4 Energy

Investigate how climate might change energy demand

Build resilient infrastructure and back up electricity capacity

Adaptation and 'loss & damage' expected to be the focus of COP27 in Egypt

Deforestation | 141 governments pledge to reverse deforestation – use momentum to build coalitions, transparency, support suppliers

6%

of 2019 global emissions - due to loss of natural sink

7% lower forest cover quality (vs 2000)

Rainforests (including Amazon) at risk of **becoming net carbon** source

75% of deforestation due to agriculture1

COP26: Strong commitment by states and private sector, but critical to focus on gross deforestation, action and control next

Public support

141 countries (91% offorests²) committed to reversing forest loss by 2030 (\$19 bn) – but no agreement on gross (preferred) vs net deforestation³

FACT⁴: 28 states (75% of trade) to stop forest loss from ten main commodities by 2030

AIM4C⁵ (\$4 bn) to accelerate agri-innovation

Private action

33 FIs (AuM ~9tn) commit to deforestationfree portfolios by 2025

AFR100: commitment to restore 127m ha land by 2030

"

Forests have **potential to** reduce carbon globally by more than 1/3 – we need to approach this issue with same seriousness as decarbonization. Joe Biden, US President



Read more on: Deforestationfree supply chains, in WWF-BCG's report 2021

Own supply chain

Ensure full transparency

between suppliers and customers

Conduct rigorous due diligence and implement certifications (RSPO⁶)

Innovate

Develop plant-based and cultivated meat products

Identify alternatives to palm oil

Expand **consumer** awareness and marketing

Engage governments

Strengthen regulations with governments (e.g. mandatory due diligence obligations)

Engage in collective action through coalitions, build system response, to mitigate 'leakage' issues⁷

4 Invest

Invest in **lighthouse projects** (including REDD+8 such as LEAF9)

Invest in **restoration projects**

Ensure both carbon integrity and co-benefits (biodiversity and community)

It is very important to not only be carbon neutral, but also to be **nature positive**. We must act now.

Ivan Duque, President of Colombia

1. In ability to improve operations in very segmented supply chains with small farmers such as palm oil, beef, say and timber companies; 2. Incl. major forest countries: Brazil, Indonesia, Russia, China, Congo, US, UK; 3. Importance of gross deforestati commitment as net deforestation targets equate the value of protecting native forests with that of planting new ones; 4. FACT = Forest, Agriculture and Commodity; 5. Agricultural Innovation Mission for Climate - joint US-UAE in itiative, uniting participants to accelerate investment and other support for agriculture and food systems innovation; 6. Roundtable of sustain able palm oil 7. Others continuing to engage in these practices; 8. REDD = Reducing emissions from deforestation and forest degradation, 9. LEAF = Lowering emissions by accelerating forest finance. Sources: FAO, CAIT; IEA; World Energy Outlook; GHG Protocol; Global Forest Watch; WWF; Forest500, Supply Change, COP26 discussions and announcements; BCG analysis and announcements.

can present a quick win

Methane reduction

Methane | Strong pledge from 105 governments can facilitate 'quick wins' on abatement - where tech solution already exists

10+

years of atmospheric lifetime (vs CO2: 100+ years)

28x more powerful than CO2; second-most abundant human–caused GHG¹

Readily available solutions could reduce emissions by **45%** by 2030

Most measures can be implemented at **low cost**, or even confer savings

COP26: 105 governments (50%+ of methane emissions) commit to collectively reduce emissions by 30%+ by 2030²

Fulfilling the pledge could deliver approx. 1.5Gt GHG¹ reduction by 2050

Risk exists not as individually binding pledge – **collective only**

EU: establishing **enforcement framework** to measure and report²

US: continued efforts to **introduce methane fee** in spending bill

Canada: 75% oil and gas methane reduction by 2030³

... but some of the largest methane emitters **China (15% of emissions)**, **Russia (10%)**, **India (8%)** did not sign the pledge – yet China and US joint declaration highlighted methane reduction in 2020s⁴

"

The pledge makes cutting methane emissions a collective undertaking that must be supported by sound scientific basis and a capacity to monitor emissions, because only what is measured gets done.

Ursula von der Leyen, President of the European Commission

"

The world now **stands together in stronger solidarity** towards the goal of cutting methane emissions by 30% by 2030. (...) We now need to action.

Moon Jae-in, President of South Korea

1 Energy

Identify and deploy available tech for elimination of venting emissions and reduction of fugitives

Deploy tech to capture and monetize "waste" methane

2 Food

Improve **efficiency** of agri-practices

Explore **product portfolio shifts**

Given no existing solution, **engage cross-industry on enteric fermentation**

Waste

Optimize upstream processes to reduce/ avoid waste

Deploy tech to **capture landfill gas and wastewater** to generate energy

Across sectors: align with independent monitoring and verification bodies alongside investing in monitoring of own operations

1. Greenhouse gases; 2. US also increasingly stringent regulation; 3. Vs 2012 levels; 4. In the U.S.-China Joint Glasgow Dedaration on Enhancing Climate Action in the 2020s, China highlighted it intends to develop a comprehensive and ambitious National Action Plan on methane, aiming to achieve a significant effect on methane emissions control and reductions in the 2020s, will cooperate with the US to enhance measurement and jointly research methane emission reduction solutions.

5. Es pecially away from beef; Source: Methane tracker 2020; WRI: How methane emissions contribute to climate change, IPCC 2021; UNEP Global Methane Assessment 2021; Bloomberg; 'BCG

Coal | Coal phase-out pledge not signed by major coal emitters, but recognition and commitment to halt coal funding by 2022 are positive signs

Halt of international fossil fuel financing and cross-country collaboration projects launched...

34 governments (including US, UK, Canada, Italy) to end **international public financing** (around \$24 bn) for fossil fuels by 2022 (following G20 and OECD pledges)

"Accelerate efforts toward phasing <u>down</u> of unabated coal power" and "call for" ending of inefficient fossil fuel subsidies included for the first time in final COP decision - yet statement 'watered down' in final hours ('phase down' vs 'phase out')

UK-India: Green Grids initiative¹ to trade renewable energy across borders

Just Energy Transition Partnership: \$8.5 bn for South Africa coal phase-out²

... but countries emitting 85%+ coal GHG did not sign coal phase-out pledge

Only 5 out of top 20 power generating countries committed to phase-out by 2040s (Korea, Indonesia, Vietnam, Poland, Ukraine)

Largest coal users (China³, India, US, Japan, South Africa, Australia) **did not sign pledge**

Investors/Owners

Coal owner/operators-

1

Identify commercially viable solutions (such as repurposing) to **support** early decommissioning

2

Explore technologies and seek regulatory support: conversion to biomass, deploy CCS⁴, ammonia cofiring

3

Strengthen focus on reskilling and redeployment programs for displaced workers

4

Invest in **process design** and tech transition away from coal-reliant operations

----- Industrials -----

-----Power purchasers-----

5

Adapt decarbonization plans to regulatory regimes

Push boundaries in less supportive regimes

1. UK-India led Green Grids Initiative – One Sun One World One Grid, endorsed by over 80 countries, to mobilise political will, fin an exand technical assistance needed to interconnect continents, countries and communities to the very best renewable sources of power glob ally to ensure no one is left without access to clean energy. 2. France, Germany, UK, US and EU supporting South Africa coal phaseout Just transition; 3. However, China highlighted it will "p hase down coal consumption during the 15th Five Year Plan and make best efforts to accelerate this work" in the U.S.-China Joint Glasgow Declaration on Enhancing Climate Action in the 2020s. 4. Carbon capture and storage. Sources: COP26 announcements, World Energy Outlook; GHG Protocol; Glob al Carbon atlas; Price of Oil, BCG an alyses

Coal | Climate Pathways study by BCG and NBI played a role in shaping South Africa's revised NDCs and discussions about \$8.5 billion deal



"Decarbonising South Africa's power system" is a study developed by BCG, National Business Initiative (NBI), Business Unity South Africa (BUSA), and businesses showcasing the pathways to decarbonisation by 2050, building resilience to the impacts of climate change and ensuring just transition

Securing \$8.5 bn for South Africa required an ambitious NDC

South Africa improved its NDC (and target range of 2030 emissions) from 398-614Mt to 350-420Mt Co2e before COP26

The study by BCG and NBI was one of three key fact bases used in informing the NDC decision

Six-step approach taken

(power sector)

- Assess the power sector starting point
- Identify the supply gap
- Identify optimal 2050 power system archetype
- Assess last-mile decarbonization options
- Define potential net-zero pathways
- Identify key tradeoffs and enablers³

Two phases covered all major sectors

High-level blueprint

Priority sectors¹

Power/electricity

- Chemicals
- Mining

Detailed pathways

All main sectors

Green finance

Adaptation impact

Strong stakeholder engagement

- 100+ industry and policy experts
- 30+ South Africa's CEOs as champions















Read summary of findings here:



"

The results demonstrate that even a country with an economy that is structurally embedded in an energy intensive production system can shift.

- BCG, NBI and BUSA study

"

"This deal (South Africa's Just Transition \$8.5 billion deal) is the model for how the EU will support countries to phase out coal."

- Frans Timmermans, EU Commission

1.55% of greenhouse emissions; 2. Previous ones + Transport, Metals, Refining, Materials Manufacturing, Agriculture, Forestry and Other Land Use; 3. Techno-economic (cost e missions, new-build CAPEX, abatement cost) and socio economic (jobs, GDP, etc.); 4. Renewable energy; Source: BCG

Auto | Industry commitments in 2021 have accelerated shift to EVs¹, with many large OEMs² signing ZEV³ pledge - despite major governments missing

A lot of progress is made pre-COP26 – with EV² adoption tipping point **in reach** (~40m EV sales^{1,9} by 2030)

EV¹ sales expected to overtake ICE⁴ sales by 2030

OEMs with ICE ⁴ phase-out commitments represent ~27% of global market⁵

Many players investing 30% -60% R&D and capex in EV (VW, GM, Ford, Daimler)

Total cost of ownership parity expected by end of 2022 driven by innovation⁶

Countries with phase-out targets account for ~20% of passenger vehicle market

Yet holistic transition needed (regulation, infrastructure, etc.): e.g.: 7M charging points now, +100M needed by 20307; risk of battery materials shortage8

At COP26, some large OEMs signed ZEV³ pledge, but other OEMs and major governments missing

Many major OEMs signed the pledge (Ford, GM, Mercedes-Benz, Jaguar, Volvo, etc.) - others not likely as they **see e-fuel opportunity** as a viable alternative

~30 governments (including UK, Canada) committed to **100% ZEV³ sales by 2040** (2035 for leading markets)

But largest auto markets missing (China, US, Japan, Germany), likely due to focus on ZEV and not wider alternatives

OEMs²

Challenge everything: reimagine how to design, build, sell, and use vehicles to significantly lower purchase price and operating costs

Consider **backward integrating** to secure supply (such as battery production)

Invest in **R&D** (batteries' cell chemistry, pack assembly) to lower costs

Cooperate with public sector on charging infrastructure for EVs

Develop solutions for **battery** usage/recycling at vehicle's end-of-life

Educate the end consumer (on technology, cost of ownership, etc.)

Components/battery

Invest in R&D to develop novel chemistries and cell components to maximize energy safely

Focus on building scale and flexibility via partnerships

Consider software-related services and other business model innovation

1. Ele ctric Ve hicks - In cludes Battery electric vehicle, full e lectrical car, hybrid EV, plug-hybrid EV, plug-hybrid EV and fuel cell EV; 2. OEM=Original equipment manufacturer, 3. ZEV = Zero emission vehicle; 4. ICE = internal combustion engine, 5. Including Audi, Fiat, Volvo – by 2030, GM- by 2035, Me rcedes-Benz & Honda – 2040. Other automakers like Ford, Hyundai and Volks wagen have announced regional ICE phase-outs for Europe specifically. 6. Given falling battery prices (90% since 2010) and lower use cost/km offsetting higher purchase cost; 7. IHS; Transport Environment; International Council on Clean Transportation; Expert interviews; 8. Cairn Energy Research Advisors: Supply of key metals for battery production is ~30% of 2030 demand; Includes lithium, graphite based on their 2018 supply vs 2030 projected demand in EV space; 9. Based on OEMs plans and commitments – Bloomberg NEF, Sources: COP26 discussions and announcements; BCG analyses and experience; CAIT; IEA; Bloomberg NEF, World Energy Outlook; GHG Protocol

Finance | ~450 financial institutions with \$130 trillion AUM committed to NZ; major progress on standardized ESG reporting

Financial institutions holding 40% of global financial assets (~\$130tn) committed to net zero (vs \$5tn in 2019)

Commitment to net zero **not the same as investing in climate initiatives - major funding gap remains**

Ten Multilateral Development Banks³ pledge to join in to mobilize finance –funds critical to de-risk private sector investment

No full sector alignment: risk of grey assets **falling into the wrong** hands

Initial steps toward standard ESG disclosure

IFRS's new **International Sustainability Standards Board** will develop minimum disclosure standards to meet investors' information needs²

UK will require companies to report **net-zero transition plans from 2023**

1 Financial institutions (e.g., banks, asset managers)

Prepare portfolio companies for **broader climate and ESG disclosures**

Catalyze decarbonization of operations by engaging with management

Factor price of carbon into large capital project planning

Support clients through new lending avenues, like transition finance (oil decarbonization), low-carbon technology (EV⁴ development financing)

Actively seek 'investable projects', collaborate with wider industry partners to reduce information gap and transaction costs on smaller-scale projects

Across industries

Expect **better cost of capital** for firms that are on a path to decarbonization

Seek blended finance from development banks to de-risk

Pool projects to de-risk and tackle smaller scale financing issues

COP26: Next steps for Financial sector Vinay Shandal, Managing Partner, COP26 Delegate



COP26: Investing for clean growth Wendy Woods (BCG), Dolika Banda (ARC),



COP26: Which approach has most impact: Divesting or Engaging?

Vinay Shandal (BCG), Chris James (Engine No. 1)



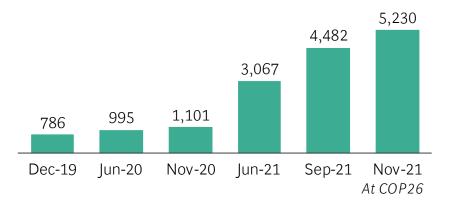
1. CPI, Glob al Landscape of Climate Finance 2021. 2. Initially requirements will apply to companies headquartered in Frankfurt, Montreal, London and San Francisco; 3. African Development Bank, Asian Development Bank, Asian Development Bank, Europe Development Bank, Europe Development Bank, Europe Development Bank, Europe Development Bank, New Development Bank, New Development Bank, Asian Development Bank, Europe Development Bank, Europe Development Bank, Europe Development Bank, San Francisco; 3. African Development Bank, Asian Development Bank, Asian Development Bank, San Francisco; 3. African Development Bank, Asian Development Bank, Asian Development Bank, San Francisco; 3. African Development Bank, Asian Development Bank, San Francisco; 3. African Develop

Corporates | Corporates mobilize on climate action with 5,200+ joining Race to Zero ahead of COP26

Significant momentum in lead-up to COP26 -

commitment to set 1.5°C-aligned science-based targets

of corporates that are members of Race to Zero



Strong corporate involvement across sectors,

especially customer-facing sectors

18

Sectors have reached Breakthrough Ambition (20% of major companies by revenue within sector committing to NZ¹)

Robust criteria and external validation aims to ensures credibility and delivers practical change

4 P's framework²: aims to ensure consistency

Pledge	Plan	Proceed	Publish	
Expert peer review group				

1

Build a granular emissions baseline

Develop (AI-powered) **simulation tools** to identify emissions reduction levers

2

Integrate sustainability KPIs and develop clear emissions reporting mechanism 3

Embed climate targets across the business and link to incentives

4

Modify roles, responsibilities, and team structure to ensure climate

plan permeates whole organization 5

Develop new climate champion roles within high-impact teams (such as supply chain); reflect in existing roles

COP26-WEF: Business Ambition for 1.5C - A Call to Action

Speakers: Rich Lesser (BCG), Jesper Brodin (IKEA), Wendy Clark (Dentsu), Antonia Gawel (WEF)



16

A lot of leaders are hesitant to act without knowing all facts, but in this case, the world needs us to take a leap of faith.

Jesper Brodin, CEO IKEA

61

The largest risk is to not transform. The customer demand will change so much faster than industrial processes. To be early will be challenging, but to be late will be devastating.

Anna Borg, CEO Vattenfall

1. Net Zero; 2. Pledge: Set an interim target to achieve in the next decade, which reflects maximum effort toward or beyond a fair share of the 50% global reduction in CO2 by 2030 identified in the IPCC Special Report on Global Warming of 1.5°C. I within 12 months from the point of joining the Race to Zero, if not shared already at the time of the pledge. Plan: Within 12 months of joining, explain what actions will be taken toward achieving both interim and longer-term pledges, especially in a Proceed: Take immediate action toward achieving (net) zero, consistent with delivering in terim targets specified; Publish: Commit to report publicly both progress against interim and long-term targets, as well as the actions being taken, at least an interim target to achieve in the next decade, which reflects maximum effort toward or beyond a fair share of the 50% global reduction in CO2 by 2030 identified in the IPCC Special Report on Global Warming of 1.5°C. I within 12 months of joining the Race to Zero, if not shared already at the time of the pledge. Plan: Within 12 months of joining, explain what actions will be taken toward achieving both interim and longer-term pledges, especially in the proceed: Take immediate action toward achieving (net) zero, consistent with delivering in terim targets specified; Publish: Commit to report publicly both progress against interim and long-term targets, as well as the actions being taken, at least an interim target to achieve in the interim target to achieve in

C. The interim target must be so the short- to medium-term; Innually. To the extent possible

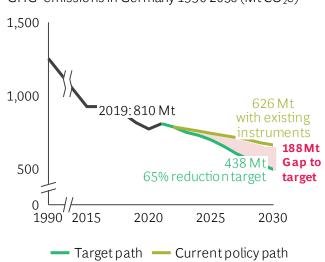
Collaboration | Strong public-private coordination in a BCG x BDI-developed proposal on reaching Germany's 2045 GHG neutrality



"Climate Paths 2.0" co-developed by BCG, with the Federation of German Industries (BDI) and around 80 companies and associations. Represents a program proposal of ~20 instruments to enable sectors to achieve climate targets in 2030 and set a course toward GHG¹ neutrality in 2045²

188 Mt CO2e gap (30% of projected 2030 emissions with existing instruments)

GHG¹ emissions in Germany 1990-2030 (Mt CO₂e)



Climate Pathways 2.0 proposal offers multidimensional view on levers, financing, and support needed to bridge gap



FNFRGY





TRANSPORT



BUILDINGS

Overarching measures

make fossil fuels less attractive, rapid infrastructure development

Industryspecific levers

renewables attractiveness

carbon contracts purchase incentives FVs

mandatory renovation schedules

Government support

Levers needed (and fiscal burden estimation) to:

- Enable the transformation and promote CO2 measures
- Limit additional financial burden for private households
- Maintain industrial competitiveness for the most heavily affected sectors

Read summary offindings 'Germany: Climate Paths 2.0' here:



COP26: BCG-WWF Report Net Zero Pathways for Malaysia'

Overview of Report recommendations

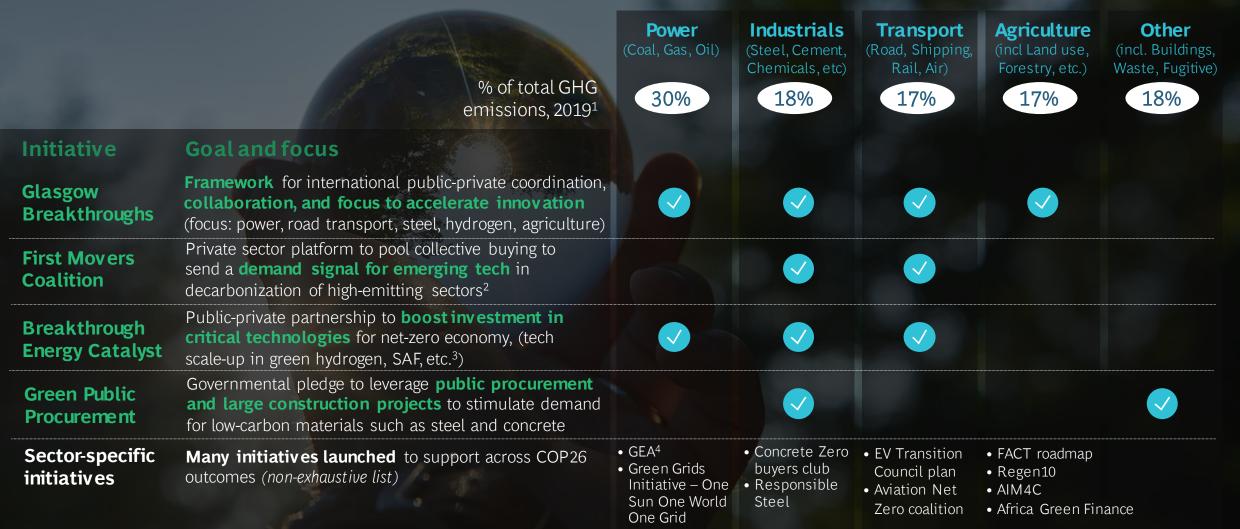


COP26: "Delivering to NZ: Moving from Commitments to Action"

Speakers: Emma Walmsley (GSK), Noel Quinn (HSBC),
J. Goldman (Breakthrough Energy), Michel Fredeau (BCG)



Collaboration | Four main overarching global initiatives highlighted to accelerate technological developments across highest emission sectors



O roup. All rights reserved. BCG Executive Perspectives updated 15November 2021 Version 2.0

Glasgow Breakthroughs offers framework for global public-private commitments to deliver affordable clean technology by 2030

Breakthrough Agenda aims to drive faster innovation, scale, and deployment of clean solutions

42

Governments (70% of global GDP) signed up to coordinate introduction of clean tech to rapidly reduce cost

Goal: Make clean technologies the most affordable and accessible option in emitting sectors globally before 2030

Progress assessed globally by ministers via an annual **IEA report in collaboration with IRENA & UN HLCs¹ – based on:** capacity increase, R&D, deployment investment, efficiency improvement, cost and affordability, infrastructure availability

Glasgow Breakthroughs are the first set of global 2030 goals - anchored in hard-to-abate sectors²











"

We urgently need targeted breakthrough innovations in agriculture to support farmers' families and contribute to sustainable resilient food systems.

Bill Gates, Bill & Melinda Gates Foundation

"

This is what the future of COP is all about - catalysing an innovative ambition loop between political leadership and private sector to drive a resilient zero-carbon future.

Nigel Topping, HLC COP26

"

Private sector is struggling to find places to invest – we need **projects of a certain scale** that are missing in places that need them most.

Wendy Woods, BCG at COP26:

Investing for Clean & Inclusive Growth

^{1.} IEA: International Energy Agency, IRENA: International Renewable Energy Agency, UN High Level Climate Champions

^{2.} Additional sectors expected to be added at each COP; Source: Glasgow Breakthrough announcement; COP26 discussions and announcements; BCG analyses

First Movers Coalition (FMC) launched to build and pool early demand for zero-emission goods and services – supporting hard-to-abate industries

Hard-to-abate sectors face early deployment headwinds for NZ¹ tech

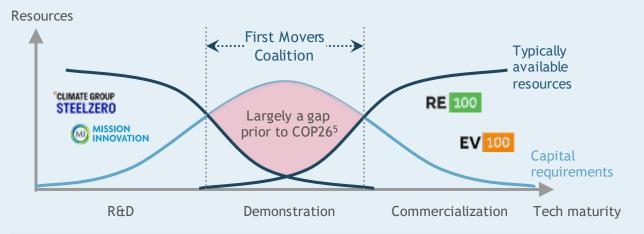
Sectors such as industrials, transport face economic barriers on investment:

- High CAPEX cost of new tech²
- Uncertain demand
- Not capitalized financial incentive
- Inherent high emissions in operations

Around 80% of emissions can be abated by existing tech – with half of them needing deployment and scaling³

Critical to **coordinate along the value chain, create downstream demand**⁴ and willingness to redesign processes

FMC will facilitate offtake agreements, assemble sectoral 'buyers' clubs, and pool purchase commitments⁶ to bridge early-demand gap



1 Hard-to-abate goods suppliers

Gain **better understanding** of market needs across your downstream value chain and willingness to pay

Partner across your value chain to **jointly** remove roadblocks and achieve zeroemission tech at scale **2** Buyers

Gain a competitive edge through your supply chain by securing early access to supply of truly net-zero tech

Leverage "FMC-Certified" to raise awareness and gain premium

Shape FMC design as early members

COP26: First Movers Coalition Launch

Speakers: John Kerry, Rich Lesser, Børge Brende, Sumant Sinha, Kara Hurst, Anna Borg, Brian Moynihan, Melissa Schoeb



"

We tackle challenges at both ends: Investing in R&D to innovating - sending demand signal loud and clear.

Joe Biden, US President

"

As a coalition of purchasers we will be ready to sign up and purchase technology at a premium, and to help you have the confidence to make bold investments.

Rich Lesser, BCG Global Chair

1. Net zero, 2. CCUS to decarbonize cement cost +80%, ~\$1 trillion CAPEX by 2040; Green hydrogen to decarbonize steel: cost +70% & x100-200 more supply needed; 3. Final 20% requires innovation 4. Upstream producers face high abatement cost but have low EBITDA per tonne CO2; Situation reverse for upstream consumer facing companies; 5. Some players started operating in the space – e.g. The Climate Group's SteelZero buyers' club; 6. The commitments will be technologyneutral, but they will be stringent enough to target solutions with the potential to completely decarbonize these sectors rather than only partially reducing emissions through incremental approaches such as efficiency gains. Source: COP26 announcements; WEF; BCG analysis; IEA World Energy Investment Outlook 2018; HBR 2021, The Green Economy has a resource Scarcity Problem

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Breakthrough Energy Catalyst has attracted public sector and corporate involvement and investment for scaling up of critical Net Zero technologies

Catalyst aims to find, finance, scale and buy new zero-carbon economy solutions

- Bring together public and private funds to address early deployment gap
- Accelerate commercial viability and scalability for decarbonization tech
- Help **reduce the costs** to compete with & replace GHG-emitting counterparts

Aim to **deploy \$3bn+** in concessional capital in the next 4 years to **catalyse up to \$30bn** of investments in bringing down clean tech costs and creating markets for green products in:

Long duration energy storage¹

Direct air capture³

Sustainable aviation fuel²

Green hydrogen4

Strong traction after launching in 2021 – large public sector commitments and strong corporate anchor partners across industries



US DoE⁵: **\$1.5bn**



∃U: **\$1bn**



UK: **\$0.55bn**

Started process of **identifying first set of projects** for investment

Private actors can participate across the value chain:

- Identify opportunities & submit projects

 Make investments in decarbonisation technologies
- make investments in decarbonisation technologies
- **Commitments to purchase** the outputs of these projects
- Offer perspectives on continued private sector engagement
- Provide insights on investment and offtake strategies
- Help to encourage more companies to join Catalyst

COP26: Bill Gates, Rich Lesser & Judith Wallenstein interview



"

This new partnership will be critical to unlocking the potential to find, fund, and scale innovative technology solutions.

Christoph Schweizer, BCG CEO

"

To scale climate innovations we need to reduce the cost difference between the current and the green products - the green premium.

Bill Gates, BE Catalyst Founder

1. Long Duration Energy Storage – the storage of energy in a system that can discharge electricity over time for a duration greater than 8 hours, with a focus on storage of renewable energy resources 2. Sustainable Aviation Fuel (the production of low carbon jet fuel (e.g., using sustainable feedstocks, power-to-liquids); 3. Direct Air Capture (the process of capturing CO2 directly from the ambient air with the end result of reducing overall CO2; 4. Green Hydrogen – the creation of hydrogen using methods that limit carbon emissions (e.g., electrolysis using renewable energy); 5. Department of Energy

Green Public Procurement initiative will leverage public procurement to stimulate demand for low carbon materials, such as steel and concrete

Public procurement is key emission reduction lever

\$11tn

Global public procurement **spend** (13% of global GDP)

~15%

Of global GHG emissions (7.5 GtCO₂e)

~35%

Public procurement share in hard-to-abate sectors

IDDI¹ launched Green Public Procurement (GPP) government pledge to send a demand signal for low carbon initiatives via public procurement

3-level government pledges (initial members: UK, Germany, India, Canada, UAE)

1

Disclosure of embodied carbon emissions² in major public construction projects by 2025

Pledge to achieve net zero embodied carbon emissions² in all public construction by 2050

Pledge to set baseline and **1.5°C aligned** reduction targets for 2030

Businesses can become first-movers to define standards & benefit

Monitor federal and local government activity around priority GPP categories and targets, abatement paths and laws

Work with governments to **agree a common set of standards** for accurate and compatible data, building on what exists

Become a first mover to secure and benefit from early contracts

Consider emission targets within **tenders** to ensure competitiveness

COP26: Kick-start Construction Decarbonisation panel

Speakers: Stefan Sicars (UNIDO), Magali Anderson (Holcim), Tor Burrows (Grosvenor), S Steve Adler (Mayor, Austin), Pamela Liu (BCG).



"

Need to tackle three bottlenecks: standards, disclosure framework for carbon and green public procurements.

Stefan Sicars, UNIDO

"

We are ready as a company, we are ready as a sector and we want to go this way.

Magali Anderson, Holcim

1. Lau noted by IDDI: Industrial Deep Decarbonization Initiative; 2. Embodied carbon means all the CO2 emitted in producing materials. It's estimated from the energy used to extract and transport raw materials as well as emissions from manufacturing processes.

Glossary | Inside COP26: The unexpected wins and remaining challenges

AIM4C	Agricultural Innovation Mission for Climate		
AUM	Assets under management		
СОР	Conference of the Parties		
ESG	Environment, social and governance		
EV	Electric vehicles		
FACT	Forest, agriculture and commodity		
GEA	Global Energy Alliance for People and Planet		
GFANZ	Glasgow Financial Alliance for Net Zero		
GHG	Green house gas		
GPP	Green Public Procurement		
HLC	High level climate		
ICE	Internal combustion engine		
IEA	International Energy Agency		

IFRS	International financial reporting standards
IRENA	International Renewable Energy Agency
LEAF	Lowering emissions by accelerating forest finance
LTS	Long Term Strategies
NDC	Nationally Determined Contributions
NZ	Net zero
OEM	Original equipment manufacturer
R&D	Research and development
REDD	Reducing Emissions from Deforestation and forest Degradation
RSPO	Roundtable of sustainable palm oil
RtZ	Race to Zero
SAF	Sustainable aviation fuel
UNFCC	UN's Framework Convention on Climate Change
WBCSD	World Business Council for Sustainable Development
ZEV	Zero emission vehicle





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IN PARTNERSHIP WITH ITALY