

BCG Executive Perspectives IN THIS DOCUMENT

GLOBAL TRADE REBOUNDING, BUT FUTURE WILL SHIFT

After falling dramatically in Q2 2020, global trade rebounded strongly and recorded a full-year drop of only 8%. Currently, global trade is on track to reach its 2019 levels by 2022-2023. But this aggregate return to the pre-COVID peak masks significant shifts in the relative volumes across trade corridors in the future. These shifts will be driven by changing trade dynamics among nations, including increased industry-specific protective policies, ambitious new free trade agreements in places like East Asia and Africa, and the explicit linking of climate policy and trade policy.

IMPACT OF COVID-19 AND GEOPOLITICS IMPLY SUSTAINED IMPORTANCE OF SUPPLY CHAIN RESILIENCE

The unpredictable supply and demand shocks brought on by COVID-19 and global geopolitics have led to numerous disruptions and shortages in supply chains. Companies recognize that they must act quickly to build supply chain resilience to continue absorbing and recovering from potential future disruptions. As businesses evolve their supply chain strategies, they must take the opportunity to integrate their net-zero journey as well.

Summary

Achieving Supply Chain Resilience in a Volatile World

ADE & SUPPLY IAIN TRENDS	After an 8% drop in trade during 2020, global trade is forecast to grow at ~2.7% to 2030 The global south is forecast to increase its share of global trade in the next decade Key sectors are more likely to see supply changes as companies respond to geopolitical risk US-China trade dynamics reflect broader trend of geopolitical tensions causing trade shifts Shorter-term inflation increased owing to low base in 2020 and supply/demand mismatches Semiconductor disruptions will last beyond 2022; other sectors are also facing shortages Companies and governments are factoring in climate impacts
PLICATIONS R LEADERS	Supply chain resilience goes beyond raising inventory levels: companies should build capabilities to absorb disruptions and recover quickly Leveraging digital tools can protect against near-term volatility by adding supply chain transparency and scenario planning Regional supply chain model and improved risk management reduce disruption from geopolitical tensions Companies should take action to achieve net-zero supply chains as governments begin pricing in climate change costs

Source: BCG analysis and case experience



GLOBAL TRADE AND SUPPLY CHAINS: TRENDS AND ACTIONS



Developments in global trade and supply chains



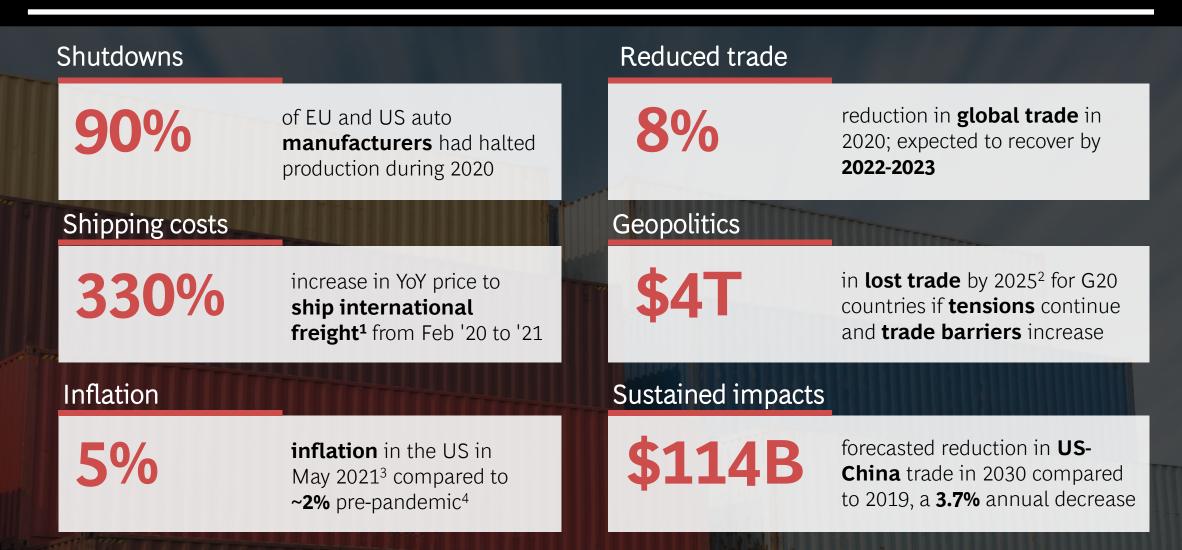
Opportunities for businesses to build resilience

UPDATED ANALYSES AND IMPACT

Epidemic progression and virus monitoring

Economic and business impact

COVID-19 and geopolitics have significant impacts on global value chains



^{1.} Drewery's composite World Container index 2. In worst case trade scenario with rising unilateralism and protectionism, which will lead to G20 loss of ~\$3.4-4.9T in trade value. Assumes ineffectiveness of WTO and increase in trade-restricting measures and global average MFN tariff rate.. 3. Annual growth rate measured by CPI (Consumer Price Index). 4. Average annual inflation from 2016-2019

Sources: BCG The \$10 Trillion Case for Open Trade article (2020), World Bank, WTO, UN Contrade, OECD, IHS, IMF, BCG Trade Finance Model, Drewry, BCG analysis

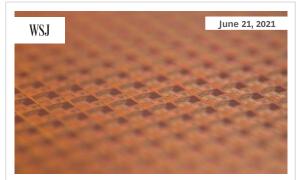
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Global shortages and disruptions come amid pandemic and increased geopolitical tensions

As of 22 June 2021



How the world ran out of everything: global shortages of many goods reflect the disruption of the pandemic



Chip shortages are starting to hit consumers. Higher prices are likely



Disruption to shipping could delay Christmas orders



White House launches task force to address short-term supply chain disruptions



G7 leaders seek right balance in dealing with their China dilemma



EU eyes first-of-a-kind carbon border levy in climate fight



Australia-China conflict spotlights WTO limits



Trade war costs global value chains 3-5 years of growth, UN says

After an 8% drop in trade during 2020, global trade is forecast to grow at ~2.7% annually through 2030

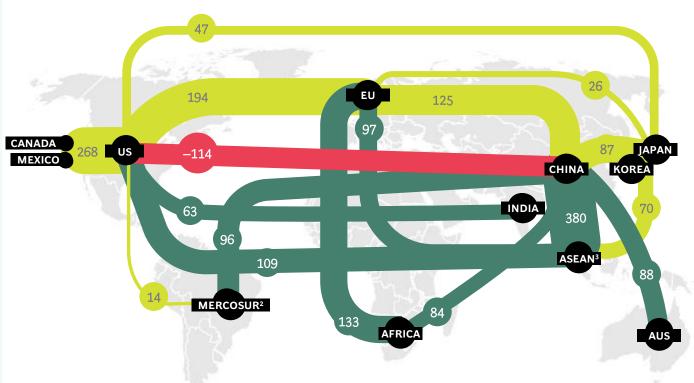
Trade will grow through 2030

~2.7%

Global CAGR, 2019-2030

- Total global trade decreased by 8% in 2020 but will grow steadily with GDP through 2030
- Overall, trade is expected to grow in value across every trade corridor (an established pathway across major trading blocs) other than US-China
- Changing geopolitical dynamics and new trade agreements will cause a shift in trade corridors

Trade is expected to grow on an absolute basis. Forecasted change in trade value (major corridors¹, 2030F vs. 2019, \$B)



Color of arrow represents projected CAGR from 2019 to 2030F per corridor (relative to global average of 2.7%)

per corndor (relative to global average

Width of arrow represents \$B change



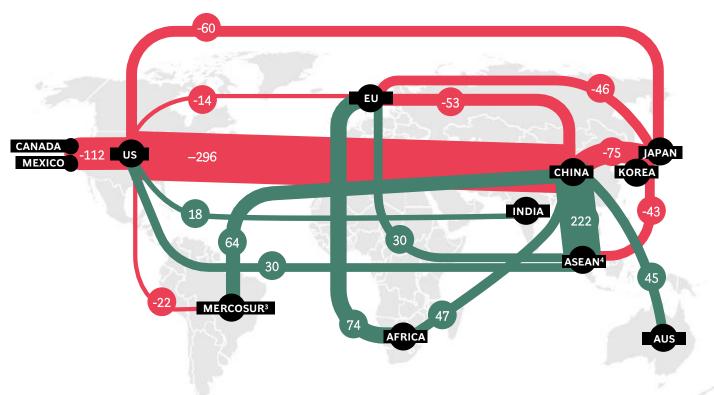
1. Excludes intra-bloc trade (e.g., trade within EU). Corridors shown represent ~40% of all trade. 2. South American trade bloc. 3. Southeast Asian trade bloc. Sources: BCG Global Trade Model 2021. UN Comtrade. OECD. WEF, IHS. Global InTradeAlert, BCG analysis

The global south is forecast to increase its share of global trade

Share of trade across corridors to shift as geopolitical dynamics play out

- Largest loss in global trade share is in the US-China trade corridor
 - Both China and US will be shifting trade to other blocs, such as ASEAN
 - China is also increasing trade activity in Mercosur and Africa and decreasing activity in Europe
- Growth expected in southern trade blocs of Mercosur, Africa, ASEAN, and Australia, leading to greater importance in global trade
- Share will likely be reduced in some other larger corridors such as US-Canada/Mexico and China-Japan/Korea

Major trade corridors¹ to gain/lose share of global trade. (\$B change in 2030F share vs. 2030 share if maintaining 2019 % of total²)



1. Excludes intra-bloc trade (e.g., trade within EU). Corridors shown represent ~40% of all trade.

Color of label represents +/- value share



Width of arrow represents \$B dollar value of share loss/gain



Compares value of share of corridor if it changes in % of global trade in 2030 based on forecasts with if it maintains the same % of global trade in 2019 in 2030.
 South American trade bloc.
 Southeast Asian trade bloc. Sources: BCG Global Trade Model 2021, UN Comtrade, OECD, WEF, IHS, Global InTradeAlert, BCG analysis

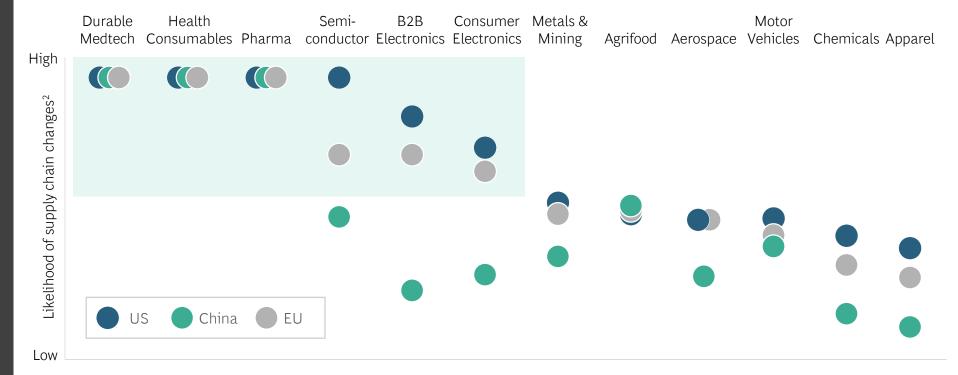
Key sectors are more likely to face supply chain changes as companies try to protect against supply and geopolitical risks

Even as international trade recovers, the mix of industries will shift as strategic sectors such as health care will likely take more action to protect against geopolitical risks

Governments are implementing policies with an emphasis on self-sufficiency, national well-being, and strategic independence

For example, India banned exports on 26 active pharmaceutical ingredients in 2020 Critical sectors such as health care, semiconductors, and electronics are more likely to change supply chains¹ to protect against supply and geopolitical risks

By geography and sector, examples provided



^{1.} For example, by changing from single to dual sourcing or from global to local sourcing. 2. Likelihood or measure of level of impetus to change supply chain based on 0-10 ratings along 4 dimensions: Import dependency by sector (e.g., % of sector imports over total consumption), supplier country risks (e.g., geopolitical trust), supply chain structural risks (e.g., distance between supply chain steps), and increase in protectionist measures after COVID-19. Analysis conducted at a country / sector level as a proxy for companies' general impetus to change Sources: OECD, HIS, Oxford Economy, press search, BCG analyses and case experience

US-China trade dynamics reflect broader trend of geopolitical tensions; US and China continue to safeguard tech and find alternative imports

Technology

Tech products are critical for **strategic competitiveness and national security** and account for a significant part of **trade gap**

Both countries are enacting technology protections:

- US restricted exports of **strategic technologies** (e.g., artificial intelligence software)
- China published a draft law to restrict exports of emerging and foundational technologies

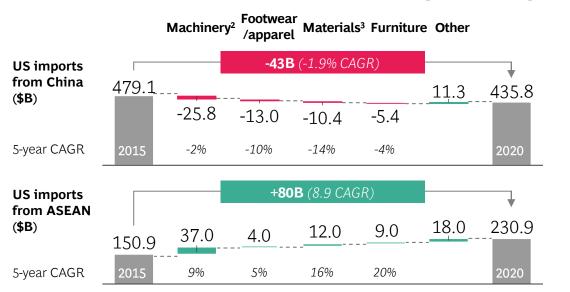
Protections likely to continue as China makes tech gains:

- Shift in Chinese manufacturing from low-cost sectors to technology-driven sectors like semiconductors and Alenabled manufacturing
- Chinese Greater Bay Area¹ accounted for \$313B in high-tech investments between 2017 and H1 2020 compared with \$231B in the San Francisco Bay Area

Nontechnology

US has increased nontech imports from regions such as **Southeast Asia** (largest displacer) and India to **replace imports** from China

2015-2020 US imports from China and ASEAN – largest ASEAN gains



Inflation has increased owing to low base in 2020 and supply/demand mismatches; spikes expected to be shorter-term as rates normalize by 2022

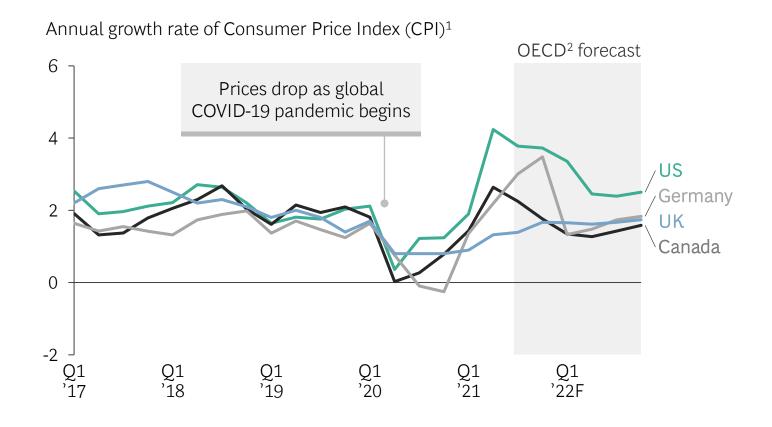
Inflation is higher in 2021 compared with 2020. Primary causes include:

- **Base effects**: Low comparison prices in 2020, as many nations were still in **lockdown**
- 2 **Supply:** There have been supply **disruptions**, such as those caused by factory shutdowns and port congestion, contributing to higher prices
- 3 **Demand:** There is a **rebound** in prices as demand picks back up in certain areas, such as air travel

Price spikes likely shorterterm as the economy adjusts

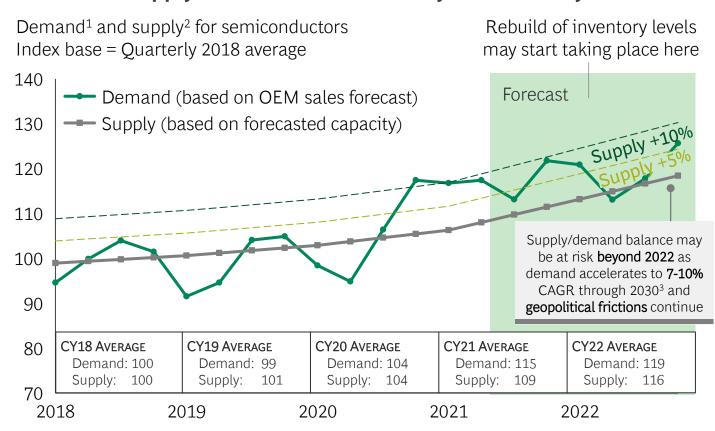
Sources: World Bank, OECD, BCG analysis

Prices have rebounded from initial dip during COVID-19; rates are expected to return to pre-pandemic levels by end of 2022



Semiconductor sector disruptions will continue through 2022 and beyond; various other sectors are also grappling with shortages

Immediate semiconductor shortage will continue through 2022 and risk of supply/demand imbalance may last several years



1. Historical and projected sales; forecasts derived from projected demand evolution of selected end-industries. 2. Historical and projected production. 3. Compared to 5% annual CAGR in the past 5 years. Growth in the future is driven by structural trends such as the increased uptake of 5G, Internet of Things (IoT), AI, automated/electric vehicles. 4. For example, the February 2021 Texas winter storm led to the temporary shutdown of several semiconductor chipmaker plants. In March 2021, there was also a major fire in the factor of one of the auto industry's largest computer chip suppliers in Japan Sources: BCG forecast model and analysis, Q1 2021 earnings calls

Various sectors grapple with supply disruptions and shortages

COVID-19, geopolitical tensions, and anomalous events⁴ have led to **disruptions** in the supply chain, exacerbating recent **shortages** (e.g., in semiconductors, auto, building materials, etc.)

Companies noted increased backorders and wait times

Appliances co.: A *COVIDconstrained supply chain* (such as for semiconductors and resins) against a stronger consumer demand ...what it ultimately translates into is *backorders*

Apparel co.: Spring '21 deliveries in the U.S. were *delayed* by approximately 3 weeks on average during the quarter... This will result in a *shorter selling season*

Companies and governments are both increasingly planning to price climate impacts into supply chains

Sustainability has gained importance since 2016 and companies have set targets

~80%

of companies¹ say they are planning to transition to **carbon-neutral operations**

~60%

of these companies¹ plan to achieve carbon neutrality by **2030**, with some even aiming for **2025**

Momentum increasing for proposed EU carbon border tax on certain products, supporting ambition to reduce emissions by 50% by 2030

A carbon border tax would be assessed on **carbon emissions** attributed to **imported goods**. This would reduce profits for goods that are **not sustainably produced** in order to level the playing field, price in climate impacts, and support **local production**

Commodity exam	ples Potential tax (\$M) ²	Potential profit reduction ³
Semi-manufacture	ed gold 450–950	~10%
Bituminous coal	100–200	~10%
Mechanical and c wood pulp ³	hemical 17–20	~65%
Crude oil	200–700	~20%
Flat-rolled steel p	roducts 250–1,300	~40%

^{1.} Based on a BCG online survey of 1,705 global industrial companies' executives and operations managers, to assess priorities for manufacturing and supply chain operations. 2. Tax forecast based on future carbon tax assumption of \$30 per metric ton of CO2, in line with EU's Emissions Trading System's current emission allowances. Analysis as of February 2020. 3. Estimate applies only to profits on good imported into EU Sources: BCG The Zero-Based Factory article (2021), BCG How an EU Carbon Border Tax Could Jolt World Trade article (2020)

Supply chain resilience goes beyond raising inventory levels: companies should build capabilities to absorb disruptions and recover quickly



of companies plan to invest in **supply chain resilience in next 2 years** to prepare for **future disruptions**¹

Resilience can be increased through building both *Absorb* and *Recover* capabilities or focusing more on one capability based on a company's context

ABSORB

Resist disruptions by making structural changes to supply chain

EXAMPLES

- Increased inventory to allow for backup capacity
- **Dual sourcing** to reduce outage risk
- Optimized supply chain network as supply/demand continues to evolve
- Self-sufficiency by bringing steps in-house
- Flexible contracts across supply, manufacturing, and distribution

RECOVER

Add processes or systems that allow supply chains to adapt to disruption

EXAMPLES

- End-to-end sales and operations visibility
- Risks/bottlenecks identification
- Design mitigation actions for highest risk or value segments
- Digital tools to increase visibility or help with future scenario planning

Leveraging digital tools can protect against near-term volatility by adding supply chain visibility and scenario planning

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Digital tool use cases can help build stronger recover abilities

1



IMPROVE SUPPLY CHAIN VISIBILITY

- Add external supplier/distributor data into supply chain view to understand potential supply risks
- Add control tower to provide up-to-date view across entire supply chain process
- Solve immediate bottlenecks with Al-enabled decisions

2



ANTICIPATE AND SIMULATE WITH SCENARIOS

- Simulate supply chain performance with digital twin
- Move to scenario-based demand/supply planning to consider financial effects of multiple futures
- Prepare response plan if highest risk or highest value segments get disrupted

EXAMPLE

Medtech company saw exponential increase in demand during pandemic but had limited visibility into raw material risks. By collecting **supplier risk data** and improving **tracking of raw material requirements**, company saw 50% reduction in forecast error

EXAMPLE

Steel manufacturer facing volatile supply and demand developed digital twin and scenario planning process resulting in **10+ days** lower average inventory time and **50% fewer** late orders

Sources: BCG analysis and case experience

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Regional supply chain model and improved risk management reduce disruption from geopolitical tensions

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Consider shifting global supply chains into regional supply chains to absorb geopolitical disruption

Some company contexts warrant moving elements of supply chains closer to end markets to benefit from **government incentives and regional trading blocs**

- Rethink **local and regional footprint** across every step (raw materials, conversion/manufacturing, and distribution)
- Focus on **cost-efficient sites** to make up lost global efficiencies
- Increase visibility as supply chains become regional

CONVERGING WAGE LEVELS

In the last decade, previously **low-cost labor countries are seeing increasing labor costs** - Brazil (15pp), China (10pp), and Korea (9pp) - relative to US labor costs according to ILO. Increased automation reduces costs in high labor-cost countries to further close the gap

Build internal supply chain risk management to quickly make decisions to recover after disruptions

Function's responsibility includes

- **Calculating risk-adjusted net present value** for business in every region and setting acceptable operating thresholds
- Frequent monitoring of external political and supply chain events with mitigation responses ready
- **Making investments based on emerging opportunities**

EXAMPLE

Technology company invested in data centers **closer to customers' home countries** in response to lawmakers' mounting anxiety over storing cloud data in foreign countries. Decision paid off as competition that responded slower lost market share

Companies should take action to achieve net-zero supply chains as governments begin pricing in climate change costs

FOCUS ON ABSORB

BOTH ABSORB & RECOVER

FOCUS ON RECOVER

Transform supply chain model to net-zero to stay ahead of competition

- Measure carbon footprint and raise transparency within the firm
- Redesign products for sustainability (e.g., circularity) and lock in supply of sustainable goods
- Engage suppliers on emission reduction goals and consider switching to localized suppliers

- Push industry ecosystems to join efforts, which can help scale green demand and improve economics
- 5 Empower organization through adjusted governance and internal incentives

ENTERPRISE VISIBILITY

Enterprise software company developed an add-on module to **track and trace carbon in supply chain** in response to large demand from companies to have greater visibility of their footprint

FUNDING THROUGH ZERO-BASED BUDGETING

Complete supply chain model reset can be done concurrently with a zero-based exercise to identify and remove **inefficient and noncritical activities** by rethinking operations from the ground up. Zero-based approach helps streamline sourcing costs to fund net-zero supply chain costs while embedding sustainability into business

Click here to read BCG and World Economic Forum's Net Zero Challenge: The Supply Chain Opportunity report.



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Developments in global trade and supply chains

Opportunities for businesses to build resilience

UPDATED ANALYSES AND IMPACT

Epidemic progression and virus monitoring

Economic and business impact

Summary dashboard

As of 29 June 2021

Epidemic Progression Global epidemic snapshot								
180M # of cases	11.4M # of active cases ¹	3.9M # of fatalities		3B Vaccine doses administered				
		Mar	Apr	Мау	Jun			
Month-on-	Americas	1.0x	1.2x	0.8x	1.0x			
month growth of	Europe	1.3x	0.9x	0.5x	0.6x			
new cases ²	Asia ³	1.7x	3.3x	1.0x	0.4x			

Economic Impact GDP forecasts (YoY%) IMF ⁴ (Apr '21) Ban							
2021	0 2 4 6 8 10 12 14 16 18 20						
Europe	4.4%						
US	6.4%						
Japan	3.3%						
China	8.4%						
India	12.5%						

Consumer A	Activity			
Mobility ⁶ (month vs. Jan '20)	US Europe	-26%	Apr -15% -25%	May -12% -17% -16%
Domestic air travel tickets booking ^{7,8} (YoY)	US UK China	18% -47% 138%	189% 181%	129% 276% 76%
Sales				
Retail goods sales ⁹ (excl. auto & fuel, YoY)	US Europe ¹⁰ China ¹¹		40% 21% 18%	24% 12%
Passenger vehicle sales ¹² (YoY)	US Germany China	36%	113%90%9%	43% 37% -3%

To be	e upda	ted in	forth	ıcomi	ng e	ditior	ıs

Business Impact Stock market performance								
02 Jan '20 vs Mo	nth end		Mar	Apr	May			
S&P500		I	22%	28%	29%			
FTSE100		1	-12%	-8%	-8%			
CHN SSE		I	12%	12%	17%			
Volatility Index	Volatility Index (S&P500) ¹³				1.3x			
International t	rade							
Trade value ¹⁴ (YoY)	US France China		18% 29% 34%	43% 81% 37%	38%			
Industrial prod	uction							
Purchasing manager's index ¹⁵ (base = 50)	US Germany China		59 67 52	61 66 51	62 64 51			
Steel production	I	16%	24%	17%				

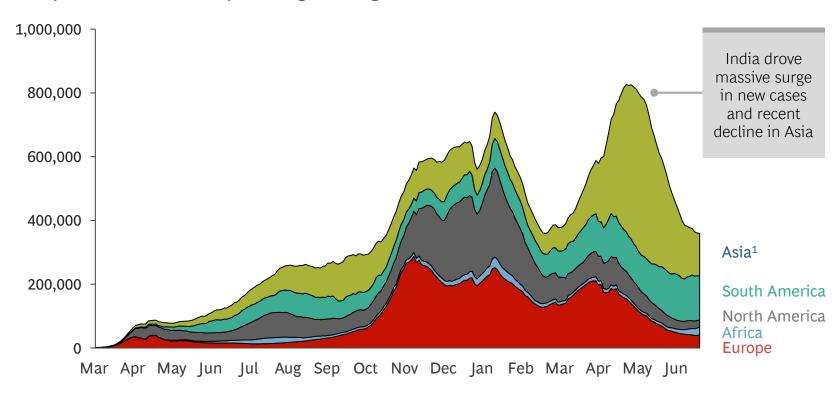
^{1.} Total cases less deaths and recovery; 2. Calculated as monthly average of daily cases vs. previous month; 3. Includes Middle East and Oceania; 4. IMF Apr 2021 forecast; 5. For India, forecast is for financial year; 70Y forecasts; range from forecasts; range from forecasts; where available) of World Bank, International Monetary Fund, JP Morgan Chase; Morgan Stanley; Bank of America; Fitch Solutions; Credit Suisse; Danske Bank; ING Group; HSBG; As of reports dated 08 June 2020 to Mar 01 2021; For India's 50DP forecast, World Bank's 2020 forecast from 08 June provides the upper mobility values are calculated as the average of Germany, France, UK, Spain, and Italy; 7. Calculated as change in last 14 days rolling average year value as compared to same period last year; 8. As of 01 Mar 2021; 9. Retail gloods sales included as the average, of Germany, France, UK, Spain, and Italy; 3. Underlying data is from Chicago Board Options Exchange Volatility Index (VIX); Volatility Index (VIX); Volatility Index (VIX); Volatility Index is a real-time market index that represents the market's expending capacity. When a construction of a spain and investors' sentiments; 14. Calculated as sum of imports and exports, and investors' sentiments; 14. Calculated as sum of imports and exports, measured in USD and compared to previous year period; EU trade values between EU and all outside countries 15. PMI (Purchasing Manager's Index) is a diffusion index that summarizes whether market conditions, as viewed by purchasing managers, are expanding (>50), staying the same (50), or contracting (<50); 16. Data corresponds to G-20 countries (minus Indonesia). Sources: JHU CSSE, Our World in Data, WHO, World Bank, IMF, Bloomberg, Google Mobility, US Census Bureau, Eurostat, PRC National Bureau of Statistics, ACEA actuals, Marklines, ARC ticketing data, STR, Statista, CBOE, OECD, BEA, GACC (customs) China, ONS, BCG

Case counts reduced as vaccine rollout continues, especially in North America and Europe

As of 24 June 2021

Epidemic Progression

Daily new cases (7-day rolling average)



Month-onmonth growth of new cases² 15% 50% 60% 10% 10% 40% 45% 10% 0% (35%) 20% 60% (15)% (55)% **Key observations**

180M

of confirmed cases

11.4M

of active cases

3.9M

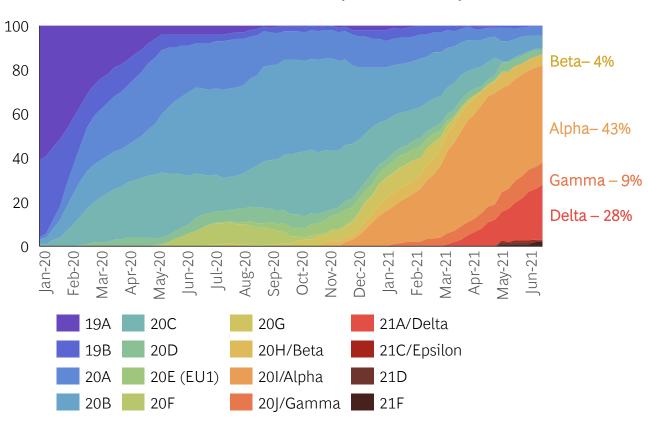
of fatalities

Despite progress on vaccination across the world, caution required as concerning variants spread among immune-naïve population

As of 21 Jun 2021

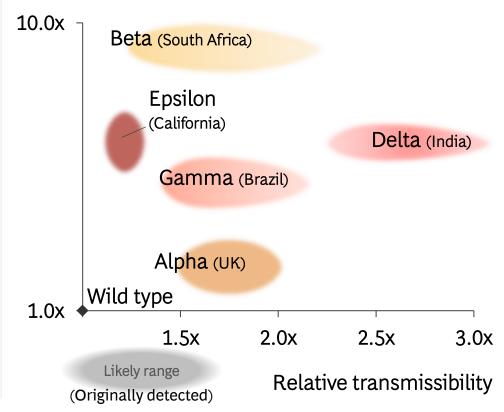


4 variants of concern are ~85% of sequenced samples



Variants of concern compared with wild type





COVID-19 has broad geographic reach today with countries at different stages in their fight

As of 24 June 2021

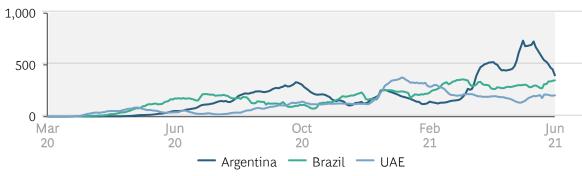
Non-exhaustive

Epidemic Progression

Continuation

Curve was never quite flattened; ongoing battle

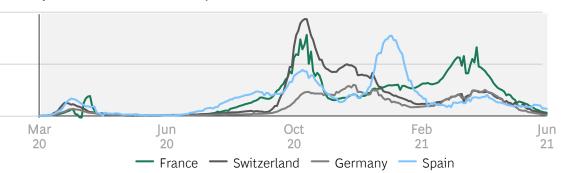
Daily new confirmed cases per million¹



Resurgence

Curve was flattened but saw one or more resurgences

Daily new confirmed cases per million¹



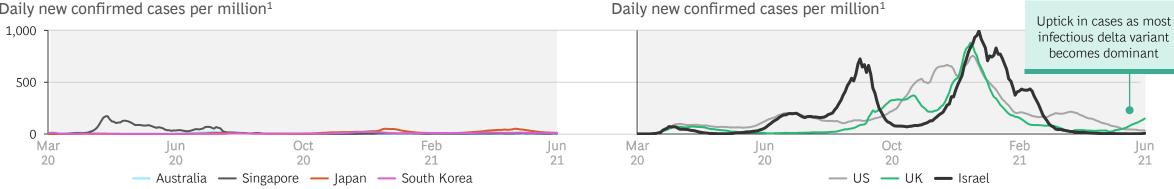
Crush and contain

Curve was flattened and case counts continue to remain low

Daily new confirmed cases per million¹



Curve reduced through vaccination progress

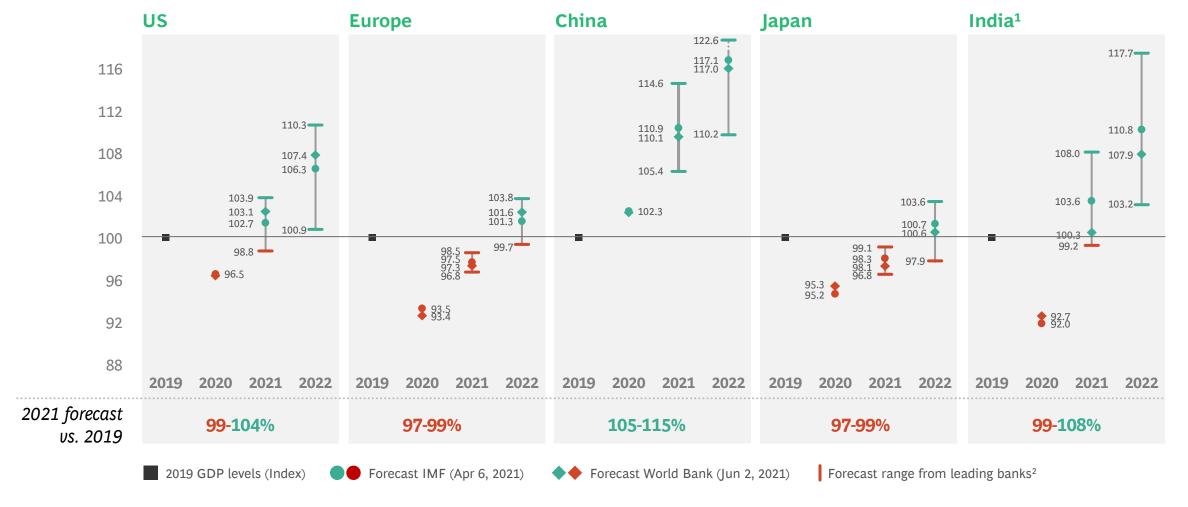


^{1.} Data shown as 7 day rolling average of daily new cases per million Sources: Our World in Data; BCG

Many large economies expected to continue recovery and reach 2019 GDP levels between 2021 and 2022

As of 23 Jun 2021 Economic Impact

GDP forecast levels indexed to 2019 value (Base: 100)

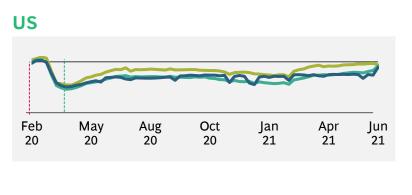


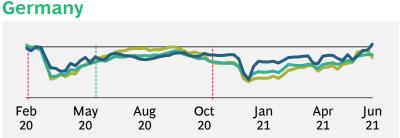
Retail and recreation mobility recovered fastest; public transit mobility remains lower in most countries

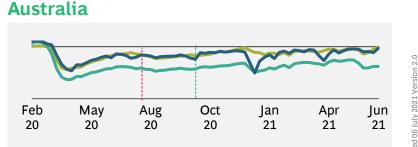
As of 29 Jun 2021

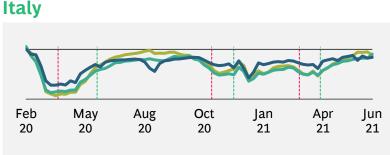
Economic Impact

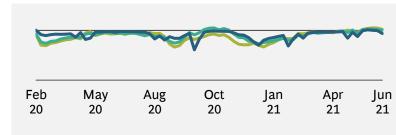
Workplace¹, public transit², and retail and recreation³ mobility compared with baseline of January 2020 to February 2020





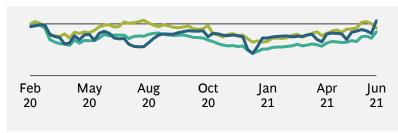


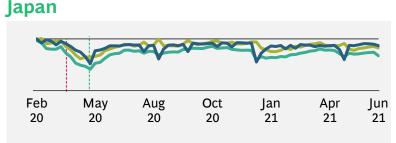




South Korea







^{1.} Tracked as changes in visits to workplaces; 2. Tracked as changes in visits to public transport hubs, such as underground, bus and train stations; 3. Tracked as changes for restaurants, cafés, shopping centers, theme parks, museums, libraries and cinemas; 4. Refers to average lockdown start and easing dates for larger lockdowns; Note: Data taken as weekly average compared with baseline (average of all daily values of respective weeks during Feb 15 2020–Feb 28 2021); Sources: Google LLC "Google COVID-19 Community Mobility Reports". https://www.google.com/covid19/mobility/ Accessed: 01 Mar 2020; Press search; BCG

Sweden

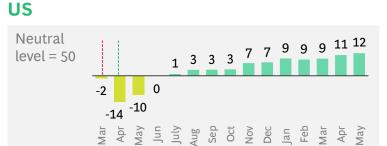
24

Manufacturing PMI global recovery indicates continued positive momentum

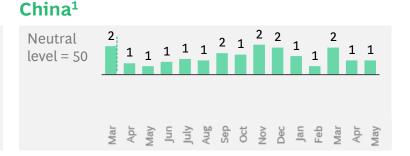
As of 29 June 2021

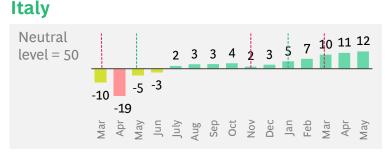
Economic Impact

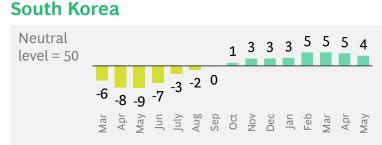
Manufacturing PMI before, during, and after the crisis



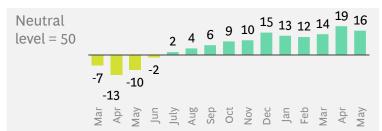


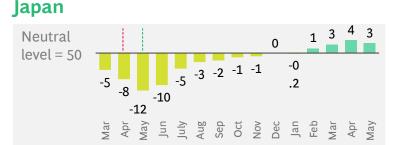












^{1.} Lockdown dates are only pertaining to Hubei province; Note: PMI (Purchasing Manager's Index) is a diffusion index that summarizes whether market conditions, as viewed by purchasing managers, are expanding, staying the same, or contracting. 50 is neutral, >50 is considered to be positive sentiment and <50 is considered to be negative sentiment; Sources: Markit South Korea Manufacturing PMI SA; Jibun Bank Japan Manufacturing PMI SA; China Manufacturing PMI SA; Swedbank Sweden PMI SA; Markit JBME Germany Manufacturing PMI SA; Markit Italy Manufacturing PMI SA; Markit US Manufacturing PMI SA; EIKON

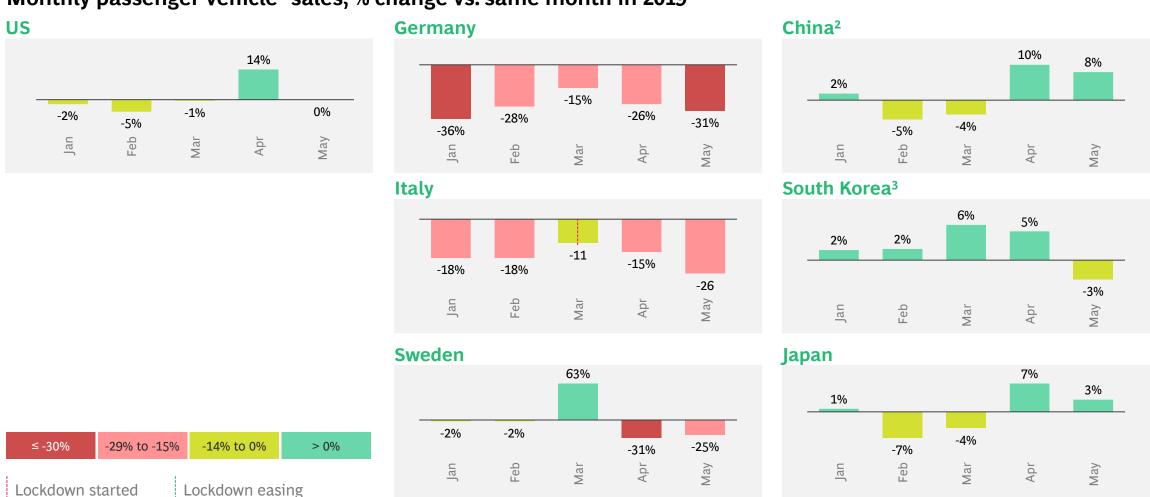
Sweden

es updated 06 July 2021 Version 2.0

Monthly passenger vehicle sales show return to pre-pandemic levels in US and Asia while still lower in Europe

As of 29 June 2021 Economic Impact

Monthly passenger vehicle¹ sales, % change vs. same month in 2019



^{1.} Passenger vehicle sales includes data on, where available, hatchback, MPV, pickup, sedan, SUV, mini trucks, light trucks, and vans; 2. Stimulus policies: Launched subsidies for car purchases in 10 cities, lessened purchase restriction in high tier cities and extended NEV subsidies; 3. South Korea's growth in auto sales from Mar through June 2020 is supported by recent tax cuts for individual consumption goods (e.g., cars), several carmakers (e.g. Audi, VW) launching new models and the increased appreciation by the Koreans of cars as a safe mode of transport and as a travel alternative for camping during COVID-19, supported by recently passed legislation to allow a variety of different cars to be modified into 'camping cars' Sources: Marklines; BCG

Retail goods sales (excluding auto and fuel) have grown compared with pre-COVID-19 levels in most countries

As of 24 Jun 2021

Growth of retail goods sales (excluding auto and fuel)¹, % change vs. same month in 2019

Retail goods sales include online and offline sales and comprise food and beverages, apparel, cosmetics and personal care, home appliances, general merchandise, building material; do not include auto, fuel, and food services

	Jan '21	Feb '21	Mar '21	Apr '21	May '21	
US	14%	11%	21%	20%	19%	
UK ²	-2%	-1%	3%	13%	12%	
Spain	-6%	-3%	-1%	-2%	-	
Sweden	6%	9%	10%	5%	11%	>
Belgium	8%	11%	11%	7%	-	
China³	6	%	11%	7%	9%	
Japan	3%	7%	5%	2%	1%	
				-29% to -15% -14	4% to 0% > 0%	

^{1.} Retail goods sales categorization may be different across countries; seasonally adjusted values taken; country-specific categorization; 2. UK figures include total retail sales excluding automotive fuels sourced from Office for National Statistics United Kingdom as data is no longer reported in Eurostat after Brexit 3. For China, Jan & Feb 2021 are reported together due to national holidays

Sources: US Census Bureau; PRC National Bureau of Statistics; Eurostat; Office for National Statistics United Kingdom; Ministry of Economy Japan

Economic Impact



DE-AVERAGED VIEW

Retail store sales in China and US have rebounded across categories; apparel sales continue to be impacted in other countries

As of 24 Jun 2021

Retail store sales breakdown by category, % change vs. same month in 2019

Food and beverage stores

	Jan '21	Feb '21	Mar '21	Apr '21	May '21
US	14%	16%	14%	15%	16%
UK	6%	9%	10%	10%	4%
Spain	3%	1%	0%	0%	-
Sweden	9%	12%	14%	7%	16%
Belgium	6%	6%	7%	9%	-
China ¹	14	! %	23%	20%	18%
Japan	-2%	-1%	-3%	-2%	0%

Personal care and cosmetics stores

	Jan '21 Feb '21 Mar '21		Mar '21	Apr '21	May '21
US	5%	3%	12%	14%	15%
UK ²	-47%	-30%	-25%	-6%	-7%
Spain	-4%	-1%	0%	1%	-
Sweden	0%	7%	12%	4%	10%
Belgium	1%	0%	7%	4%	-
China ¹	24	! %	31%	30%	36%
Japan	44%	45%	45%	42%	39%

Apparel stores³

	Jar	'21	Feb '2	1	Mar '21	Apr '2	1	М	ay '21
US	-3	3%	-8%		12%	10%			13%
UK	-4	7%	-52%		-44%	-5%			-2%
Spain	-3	6%	-35%		-21%	-23%	1		-
Sweden	-2	5%	-22%		-20%	-27%)	-	-17%
Belgium	-8	3%	-3%		-11%	-39%			-
China ¹		-3	%		4%	3%			8%
Japan	-2	4%	-26%		-19%	-30%		-	-29%
≤ -30°	%	-29%	to -15%	_	14% to 0%	> ()%		

Home appliance stores⁴

	Jan '21	Feb '21	Mar '21	Apr '21	May '21
US	-1%	-6%	10%	13%	8%
UK	-13%	12%	-10%	30%	30%
Spain	-4%	-1%	9%	7%	-
Sweden	21%	22%	26%	18%	27%
Belgium	-	-	-	-	-
China ¹	-5	5%	-5%	-7%	3%
Japan	19%	17%	1%	5%	11%

1. For China, Jan & Feb 2021 are reported together due to national holidays; food & beverages category only includes food & grains; 2. UK data set switched over from Eurostat to Office for National Statistics following Brexit. 3. Includes clothing accessories, shoes, etc.; 4. Includes audio video & home appliances stores; Note: For US, share in retail store sales in Q4 2019: F&B ~25%, personal care & cosmetics ~12%, apparel ~6%, home appliances ~3%, general merchandising ~25% and building material & gardening equipment ~13%. Sector classification & mix may be different across countries; Sources: US Census Bureau; PRC National Bureau of Statistics; Eurostat; Office for National Statistics United Kingdom, Ministry of Economy Japan

Economic Impact

China and US have seen strong rebounds in almost all categories, most even above 2019 levels

Retail store sales recovery driven by **F&B** across almost all countries

Apparel category
continues to see decline
compared with 2019, except
for US and China

Home appliances sales had mixed development across countries but has returned to pre-pandemic levels

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Stock markets continue to have an optimistic outlook: 22 out of 24 sectors currently above pre-crisis TSR levels

As of 28 Jun 2021

Based on top S&P Global 1200 companies

Economic Impact

	TSR ¹	TSR ¹ Companies with default probability		ult probability >15%²
	21 Feb 2020– 25 Jun 2021		21 Feb 2020	25 Jun 2021
Semiconductors	61%		0%	0%
Materials	37%		5%	4%
Tech Hardware	37%		0%	0%
Durable Goods	35%		0%	0%
Media	35%		0%	0%
Auto	35%		0%	0%
Retailing	32%		0%	11%
Capital Goods	29%		2%	2%
Financials	28%		0%	0%
Software	19%		0%	0%
Health Equipment	18%		0%	0%
Prof. Services	15%		0%	0%
Food/Staples Retail	11%		0%	0%
Pharma	9%		0%	5%
Household Products	7%		0%	0%
Banks	7%		0%	0%
Hospitality	6%		8%	15%
Food & Beverage	6%		0%	0%
Insurance	4%		0%	0%
Real Estate	2%		0%	0%
Telecom	2%		0%	4%
Energy	2%		0%	3%
Utilities	-6%		0%	0%
Transport	-9%		0%	24%

²⁹

Additional perspectives on global trade and supply chains



Designing Resilience into Global Supply Chains



Redrawing the Map of Global Trade



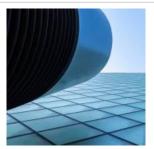
The \$10 Trillion Dollar
Case for Open Trade



Your Supply Chain Is the Secret to Sustainability Success



The New Reality for Chief Supply Chain Officers



How an EU Carbon
Border Tax Could Jolt
World Trade



Turning Geopolitical
Risk into Strategic
Advantage



The Zero-Based Factory



Bionic Supply Chains
Power a New
Operating Model

Source: BCG

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