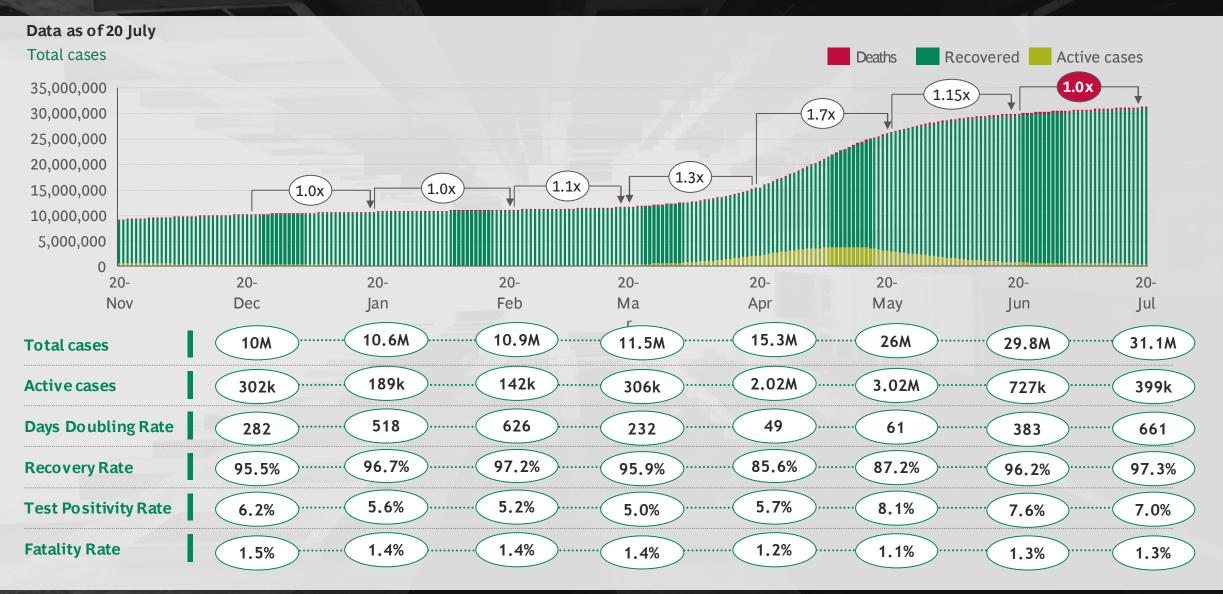


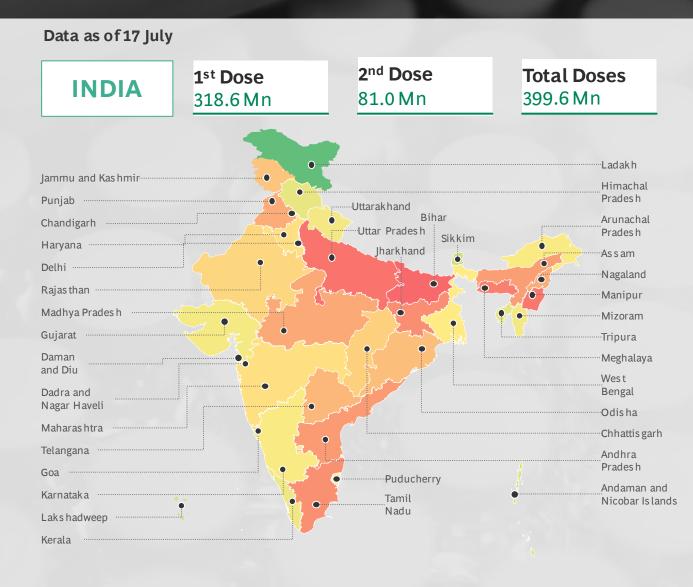
### India Economic Monitor July 2021 Update

## COVID-19 active case count continued to decline for the second consecutive month in Jul'21



Source: Ministry of Health & Family Welfare (MoHFW); covid19india.org; BCG analysis

#### India administered ~0.39 Bn doses of COVID-19 vaccine till the 3<sup>rd</sup> week of Jul'21



		Beneficiaries fully vaccinated
S. No.	State/UT	% of population vaccinated <sup>1</sup>
1	Ladakh	46.5%
2	Sikkim	22.0%
3	Lakshadweep	19.8%
4	A & N Islands	19.7%
5	Trinura	18.8%
6	Himachal Pradesh	14.6%
7	Daman & Diu	14.1%
8	Goa	13.8%
9	Kerala	13.7%
10	Delhi	13.0%
11	Chandigarh	12.6%
12	Mizoram	11.4%
13	Uttarakhand	11.2%
14	Gujarat	11.1%
15	Puducherry	10.1%
16	Arunachal Pradesh	9.6%
17	Dadra & Nagar Haveli	9.0%
18	Karnataka	8.4%
19	West Bengal	7.9%
20	Maharashtra	7.9%
21	Haryana	7.7%
22	Rajasthan	7.6%
23	Chhattisgarh	7.6%
24	Jammu & Kashmir	7.6%
25	Odisha	7.1%
26	Telangana	6.6%
27	Nagaland	5.7%
28	Punjab* Madhya Pradesh	5.5%
29	Madhya Pradesh	5.5%
30	Assam	4.8%
31	Andhra Pradesh	4.7%
32	Tamil Nadu	4.7%
33	Jharkhand	4.4%
34	Meghalaya	3.9%
35	Manipur	3.5%
36	Uttar Pradesh	3.2%
37	Bihar	2.9%

1. Calculated based on count of 2<sup>nd</sup> dose of vaccination divided by state/UT population as per Census 2011; Miscellaneous doses of ~3.2 Mn are not accounted for in this analysis. Source: Ministry of Health & Family Welfare (MoHFW), MOSPI, BCG analysis

## ~6% of India's population fully vaccinated; 24% of the population received at least one dose as on 3rd week of Jul'21

#### Data as of 20 July

#### Select G20 countries

Country	Doses administered (Mn)	Vaccinated—first dose (%)	Fully vaccinated (%)
₽ <b>K</b> U.K.	82.27	69.0%	54.0%
🔸 Canada	45.25	70.0%	50.0%
United States	336.60	56.0%	48.0%
Germany Germany	85.62	60.0%	46.0%
Italy	61.54	61.0%	44.0%
France	63.17	55.0%	40.0%
C• Turkey	63.43	47.0%	25.0%
Japan	70.05	34.0%	22.0%
Mexico	54.28	30.0%	17.0%
📀 Brazil	124.11	45.0%	16.0%
Russia	52.78	22.0%	14.0%
💽 South Korea	21.57	31.0%	13.0%
📑 Argentina	27.20	49.0%	12.0%
🔍 India	404.93	24.0%	6.1%
Indonesia	57.95	15.0%	6.0%
≽ South Africa	5.05	7.4%	2.9%

#### Executive Summary

In Jun'21, several economic indicators recovered after falling in May'21. However, growth was not uniform across: select indicators (e.g., logistics) surpassed pre-COVID levels, while others (e.g., industrial activity, fuel & power) remained below pre-COVID levels. UPI transactions clocked an all time high in Jun'21. Recovery across select sectors was driven by pent up demand (e.g., auto) vs. May'21, but still remained below pre-COVID levels. GST collections plunged below the INR 1 Tn mark for the first time in 8 months. WPI eased vs. previous month while CPI remained above RBI's 6% band. Both manufacturing & services PMI sharply fell below the 50 point mark. Analyst forecasts indicate GDP growth of 7.5%-10.5% YoY for FY22, with a few downward revisions.

#### Trends across key economic indicators

- Industrial Activity: Both fuel & daily average power consumption recovered vs. May'21 but remained below pre-COVID levels in Jun'21; Indices of industrial activity (IIP & ICI) recorded a decline in May'21 after peaking in early 2021
- Trade: Merchandize imports jumped in Jun'21 vs. previous month, leading to a trade deficit of USD 9.37 billion; Services trade surplus continued to improve in May'21 vs. pre-COVID levels
- Logistics: E-way bills & FASTag transaction volumes grew vs. pre-COVID levels in Jun'21; Air freight traffic recorded a decline in Jun'21 vs. Jun'19; Railway passenger bookings recovered vs. May'21, however remained below pre-COVID levels in Jun'21
- Financial Services: Aggregate deposits & bank credit continued to grow at a gradual pace in Jun'21; Both the value & volume of UPI transactions bounced back in Jun'21, reaching a record high, indicating the revival of economic activity after the pandemic induced lockdown
- Sector-wise Impact: Auto sales recovered from May'21 in Jun'21; Both cement & steel production fell below pre-COVID levels in May-Jun'21; Fertilizer sales continued on an upward trajectory, significantly surpassing pre-COVID levels in Jun'21; Both life & non-life insurance premiums recovered from the previous month in Jun'21, while approaching Jun'19 levels
- Macroeconomic Indicators: GST collections contracted below the 1 Tn mark in Jun'21, falling below pre-COVID levels; Both the count & value of Govt. tenders exceeded pre-COVID levels; Gross fiscal deficit improved in May'21vs.Apr'21
- Sentiment: Both rural & urban consumer sentiments remained below pre-COVID levels in Jun'21, rural sentiment marginally better than urban sentiment; Both Manufacturing & Services PMI sharply fell below the 50 point mark, indicating the residual impact of the lockdown

Note: 2019 data has been considered as pre-COVID level to assess recovery trends

Source: MoHFW, POSOCO, MOSPI, Ministry of Commerce & Industry, RBI, GST Network, NPCI, NETC, Ministry of Railways, AAI, JNPT, AIOCD, mFMS, Joint Plant Committee, Ministry of Steel, Ministry of Commerce & Industry, SIAM, CMIE, IRDAI, Ministry of Finance, GST Council, Ministry of Rural Development, Analyst reports, BCG analysis

## Summary: While most indicators were severely hit in May'21, there were signs of slight recovery in Jun'21 vs. pre-COVID levels

#### Absolute YoY delta comparison of 2021 month-wise data vs. pre-COVID 2019 levels (for respective month)

Indicator	Unit	Jan	Feb	Mar	Apr	Мау	Jun
1 Industrial Activity							
Power Consumption	MU	-7%	-10%	-9%	2%	-10%	-4%
Petroleum Consumption	MT	-3%	-1%	-5%	-7%	-21%	-8%
Index of Industrial Prod.	Index	-1%	-1%	0%	0%	-14%	NA
2 Trade							
Services Export	USD	-4%	6%	14%	-3%	-7%	NA
Services Import	USD	-8%	8%	10%	-13%	-18%	NA
Merchandize Export	USD	4%	4%	5%	17%	8%	30%
Merchandize Import	USD	1%	10%	10%	10%	-15%	4%
3 Logistics							
E-Way Bills Generated	Mn	24%	27%	30%	12%	-30%	29%
Railway Freight Originated	MT	12%	12%	9%	10%	9%	NA
JNPT Container Traffic	TEUs	6%	12%	12%	4%	1%	8%
Air Freight	kТ	-12%	-9%	-8%	-4%	-19%	-13%
Air Passenger Traffic	Mn	-46%	-39%	-40%	-53%	-85%	-77%
Rail Passengers Booked	Mn	-67%	-55%	-56%	-69%	-87%	-80%
Financial Services							
UPI Transactions	Mn	292%	297%	280%	238%	222%	274%
Total Bank Credit	INR	14%	14%	12%	13%	11%	NA
Total Bank Deposits	INR	23%	23%	20%	22%	21%	NA

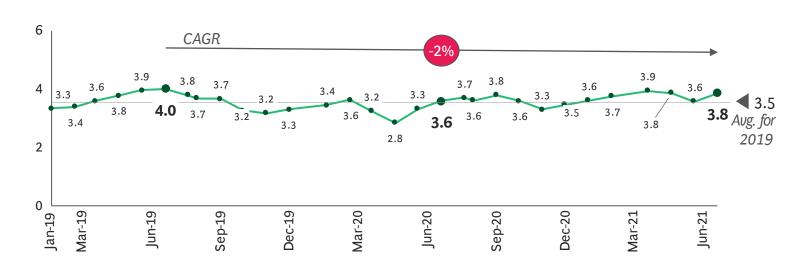
Indicator	Unit	Jan	Feb	Mar	Apr	Мау	Jun
Sector-wise Impact							
Cement Production	MT	-1%	2%	-1%	-4%	-15%	NA
Steel Sales	MT	22%	17%	-2%	-2%	6%	-6%
Passenger Vehicle Sales	k	-4%	-2%	-8%	0%	-58%	7%
Tractor Sales	k	19%	42%	65%	16%	-2%	47%
Two-wheeler Sales	k	-2%	-5%	10%	-20%	-65%	-28%
Fertilizer Sales	MT	15%	15%	-23%	40%	35%	49%
Gross Premium (Life)	INR	23%	23%	16%	-2%	-30%	-7%
Gross Premium (Non-Life)	INR	15%	22%	9%	9%	1%	3%
Pharma. Sales	INR	13%	14%	21%	13%	36%	18%
Chemical Production Index	Index	7%	6%	6%	3%	4%	NA
Macroeconomic Indicators							
Total GST Collection	INR	17%	16%	17%	24%	2%	-7%
MGNREGA Jobs Demand	HHs	-88%	-86%	-87%	21%	10%	37%
MGNREGA Jobs Provided	HHs	-88%	-87%	-88%	-7%	-22%	1%
No. of Tenders Announced	k	59%	38%	102%	232%	82%	73%
7 Sentim ent							
India VIX	Index	48%	54%	20%	5%	5%	-10%
PMI (Manufacturing)	Index	57.7	57.5	55.4	55.5	50.8	48.1
PMI (Services)	Index	52.8	55.3	54.6	54	46.4	41.2

Source: POSOCO, PPAC, MoSPI, RBI, Ministry of Comm. and Industry, GST Network, Ministry of Railways, JNPT, AAI, NPCI, JPC, Ministry of Steel, SIAM, CMIE, mFMS, IRDAI, AIOCD, American Chemistry Council, GST Council, Ministry of Finance, Controller General of Accounts, Ministry of Rural Development, Projects Today, Bloomberg, NSE, BSE, IHS Markit, BCG analysis





Both fuel & daily average power consumption rose in Jun'21 vs. May'21, albeit remained below Jun'19 levels Daily Average Power Consumption Volume ('000s MUs)



#### Consumption of Petroleum Products (in MMT)<sup>1</sup>



1. Petroleum products include LPG, Naphtha, MS, ATF, SKO, HSD, LDO, Lubricants & Greases, FO & LSHS, Bitumen, coke as reported (provisional) by Petroleum Planning & Analysis Cell Source: Power System Operation Corporation, Ministry of Statistics & Programme Implementation, Dept. for

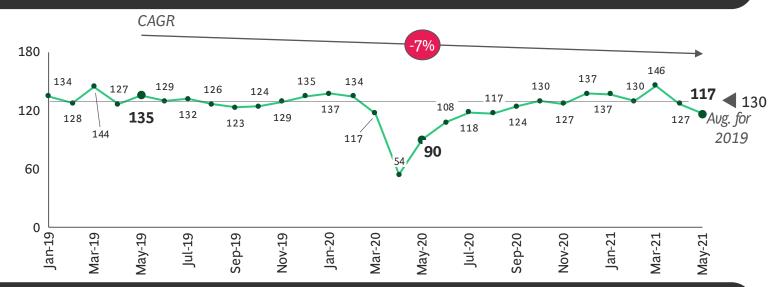
Promotion of Industry & Internal Trade, PPAC, BCG analysis



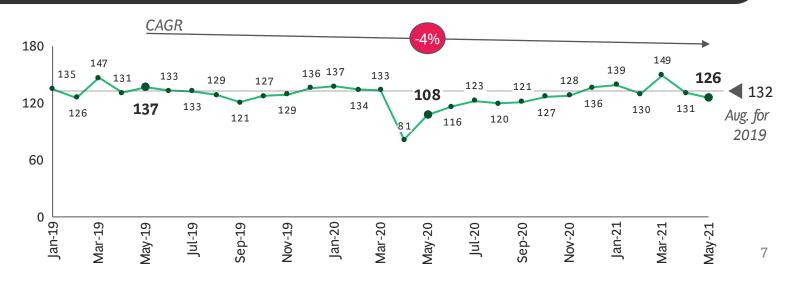
Indices of industrial activity (IIP & ICI) fell in May'21 vs. May'19

 Index of Industrial Production (IIP) shows the growth rates in different industry groups (comprises of Mfg. (78% weightage), Mining (14%), Electricity (8%))
Index of Core Industries (ICI) measures performance of production in 8 core industries (Coal, Crude, NG, Refinery Products, Fertilizers, Steel, Cement & Electricity)

#### IIP (Index of Industrial Production)<sup>1</sup>



#### ICI (Index of Core Industries)<sup>2</sup>



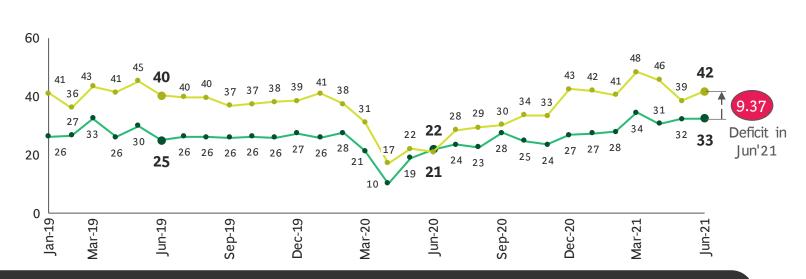
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Merchandize trade gap increased in Jun'21 vs. May'21 & Jun'19 levels

Services trade witnessed slight decline in May'21 vs. Apr'21, although grew vs. May'19 levels

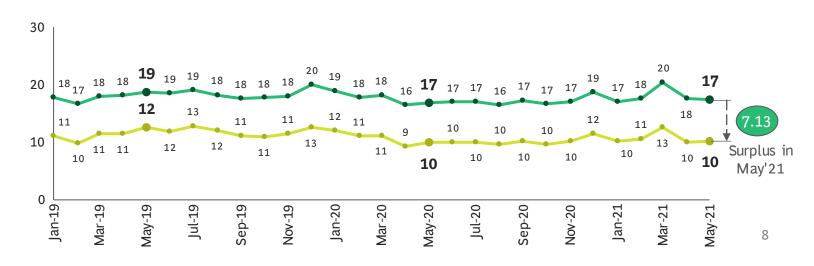
1. Apr'1 Merchandize Import and Export numbers, Mar'21 Service Import and Export numbers are provisional as provided by the Ministry of Commerce and Industry on 15th Apr'21 Source: RBI, Ministry of Commerce and Industry, BCG analysis

#### Merchandize Trade (USD Bn) -- Merchandize Exports -- Merchandize Imports

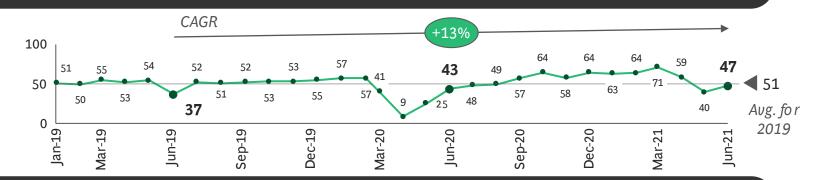


Services Trade (USD Bn)

Services Exports ----- Services Imports



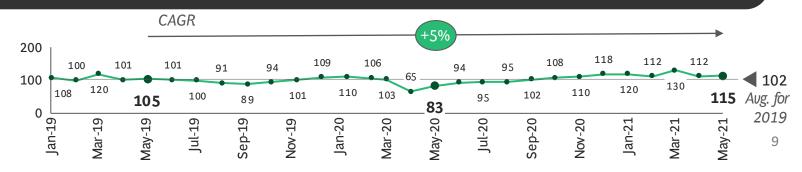
#### E-way bills<sup>1</sup> generated (Mn)



#### FASTag transaction volume (Mn)



#### Railway freight traffic originating (Mn Tons)





E-way bills & FASTag transactions recorded significant growth in Jun'21 vs. Jun'19 & May'21 levels; Railway freight remained above May'19 levels in May'21

1. E-Way bills are required to be generated at the time of transport of goods by every registered person if the value of the consignment exceeds INR 50,000.Source: GST Network, NHAI, NPCI, Ministry of Railways, CEIC data, BCG analysis

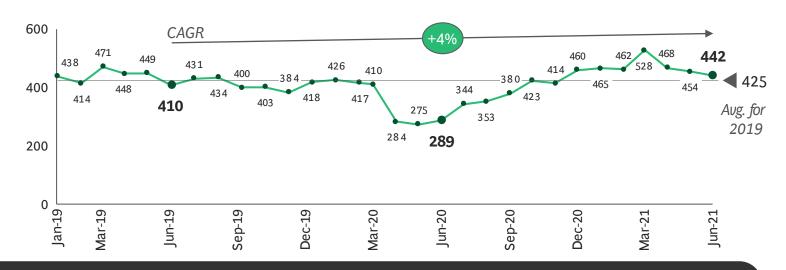


JNPT traffic continued to fall in Jun'21 after peaking in Mar'21

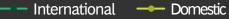
Air freight recorded a decline in Jun'21 vs. Jun'19 levels

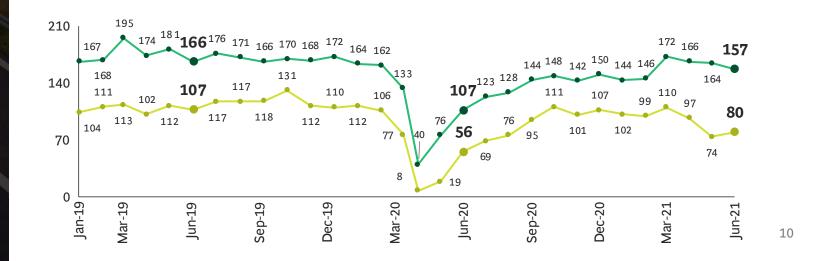
1. TEU refers to Twenty-foot equivalent unit equivalent to 20 shipping containers (20 feet long, 8 feet tall) Source: Jawaharlal Nehru Port Trust, Airport Authority of India, BCG analysis

#### JNPT Container Traffic ('000s TEUs<sup>1</sup>)



#### Air Freight (K Tons)



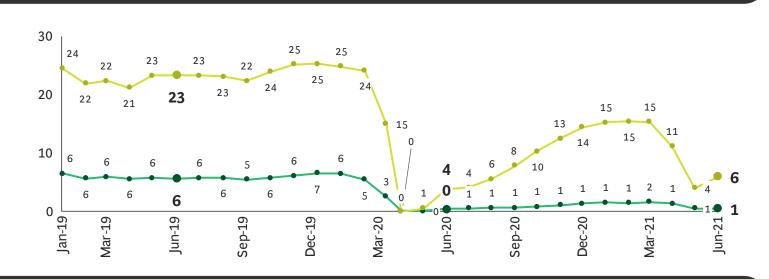




Both rail & air passenger traffic improved in Jun'21 vs. May'21, although remained below Jun'19 levels

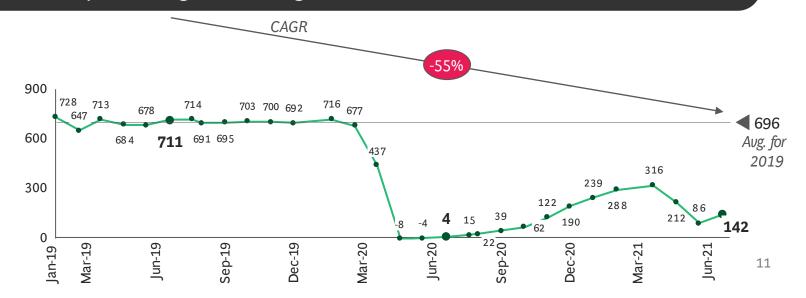
Source: Ministry of Railways, CEIC data, Airport Authority of India, BCG analysis

#### Air Passengers (Mn)



International

#### Railway Passenger Bookings (Mn)



3

--- Domestic



## S

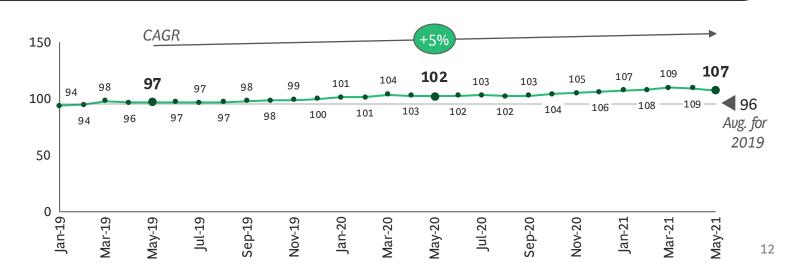
Aggregate deposits remained near Apr'21 levels in May'21

Aggregate credit fell marginally in May'21 vs. Apr'21, albeit remained higher than May'19 levels

#### Total deposits value aggregated for all banks (INR Tn)



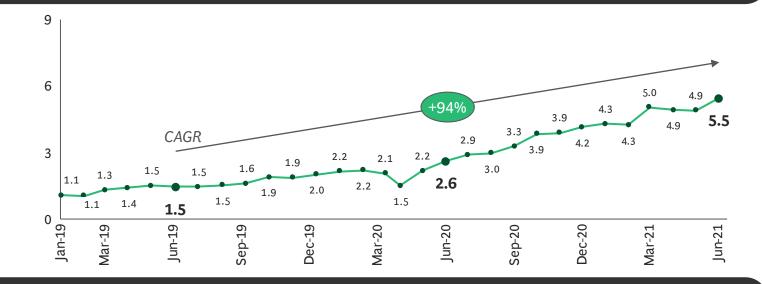
#### Total credit outstanding value aggregated for all banks (INR Tn)





UPI transaction value & volume touched an all time high in Jun'21, after dipping in Apr-May'21

#### UPI Transactions Value (in INR Tn)



#### UPI Transactions Volumes (in Bn)





Steel consumption dipped in Jun'21 vs. May'21 & Jun'19 levels

Cement production continued to fall in May'21 vs. May'19

Source: Joint Plant Committee, Ministry of Commerce and Industry, Livemint, CMIE, BCG Analysis

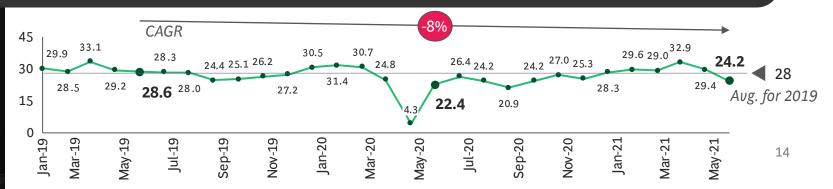
#### Consumption of Long Steel (in MMT)



#### Consumption of Flat Steel (in MMT)



#### Cement Production (in MT)



Sector-wise Impact Passenger vehicles & tractor sales exceeded Jun'19 levels; 2W & 3W sales remained below Jun'19 levels; Auto sales rebounded in Jun'21 vs. May'21



Figures represent wholesale numbers (including exports).

1. Tata Motors data is available for Apr-June only, BMW, Mercedes and Volvo Auto data is not available; Source: SIAM, CMIE, Press search, BCG analysis





Fertilizer sales reached a new high in Jun'21, significantly exceeding Jun'19 levels

Pharmaceutical sales dropped vs. May'21, though remained higher than Jun'19 levels in Jun'21

- 1. Indian Chemical Production Index refers to a 3-month moving average figure for chemicals production with figure for 2012 as base figure (100)
- 2. Pharmaceutical Sales are updated quarterly

Source: AIOCD (Total Sales), American Chemistry Council, Mobile Based Fertilizer Management System (mFMS), Ministry of Chemicals and Fertilizers, Press search, BCG analysis

#### Indian Chemical Production Index<sup>1</sup> (3mo. Moving avg.)



#### Pharmaceutical Sales<sup>1</sup> (INR Tn)



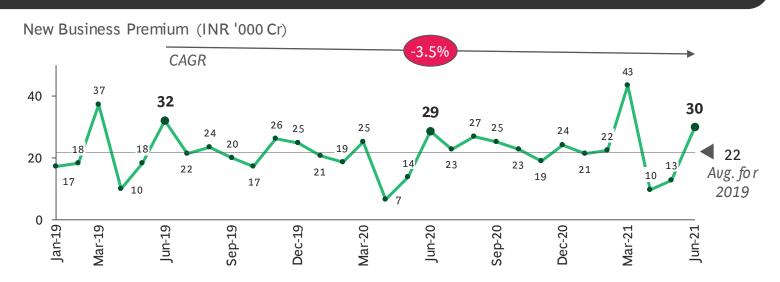


Life Insurance premium remained below Jun'19 levels in Jun'21, although significantly grew vs. May'21

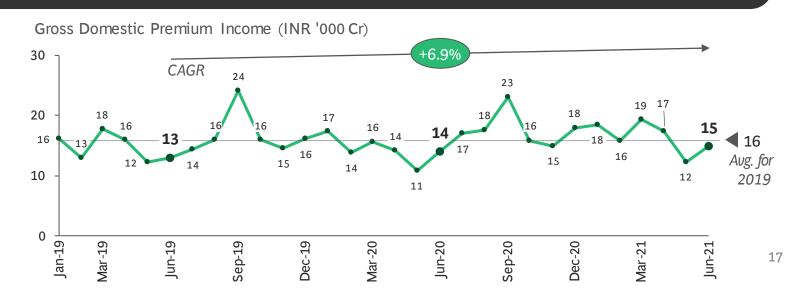
Non-life insurance premium saw an uptick in Jun'21 vs. May'21 levels

1. Non-Life Insurance includes Fire, Marine, Motor, Engineering, Health, Cop Insurance, Credit Guarantee, Aviation, Personnel accident and Miscellaneous Source: IRDAI, BCG Analysis

#### Life Insurance premium



#### Non-Life Insurance premium<sup>1</sup>

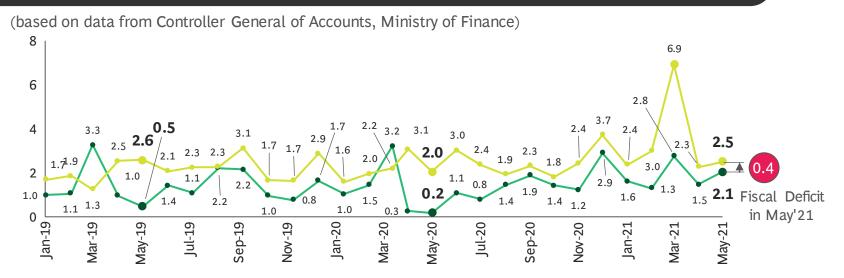


Fiscal deficit gap improved in May'21 vs. Apr'21 & May'19 levels

GST collections dipped below the INR 1 Tn mark for the first time in 8 months in Jun'21

1. GST Collections include all components: CGST, SGST, IGST, Cess Source: Ministry of Finance, GST Council, BCG analysis





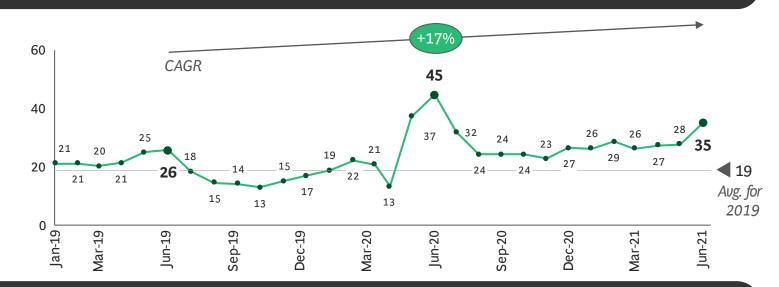
#### Total GST Collections<sup>1</sup> (INR Tn)



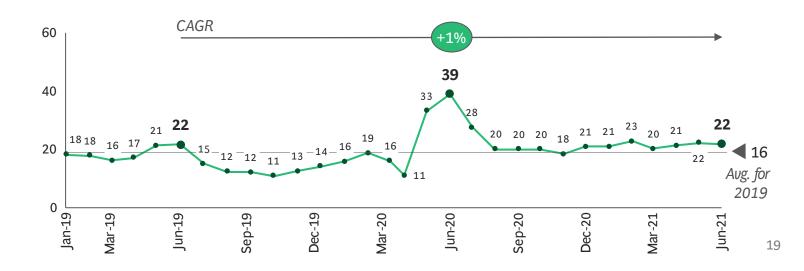




While MGNREGA work demand exceeded Jun'19 levels in Jun'21, employment provided remained at 2019 levels in Jun'21 MGNREGA Work Demand (households, in Mn)



#### MGNREGA Employment Provided (households, in Mn)



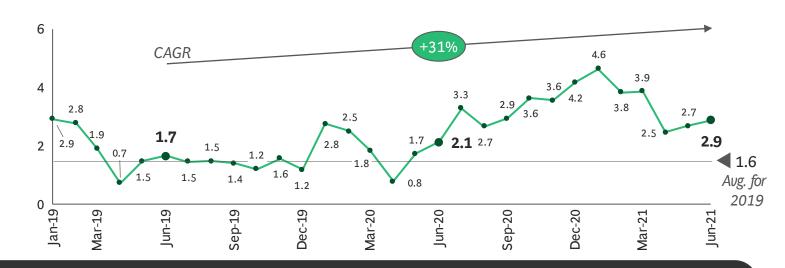
MGNREGA refers to Mahatma Gandhi National Rural Employment Guarantee Act Source: Ministry of Labor & Employment, Ministry of Rural Development, The Indian Express, Outlook India, LiveMint, BCG analysis



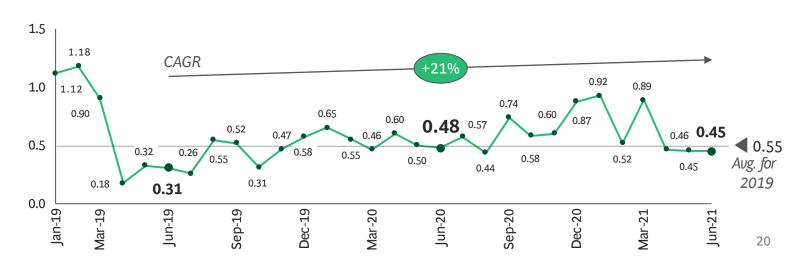
#### Count of Govt. tenders improved in Jun'21 vs. previous months

Value of Govt. tenders stabilized in Jun'21 after spiking in Jan'21, albeit remained above Jun'19 levels

#### Count of tenders announced by central and state govts (K)



#### Value of tenders announced by central and state govts (INR Tn)





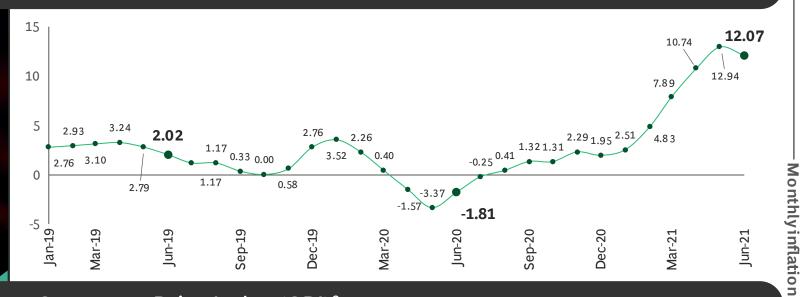
WPI eased in Jun'21 vs. May'21

**CPI** remained above the 6% mark for the second consecutive month in Jun'21, however improved vs. May'21

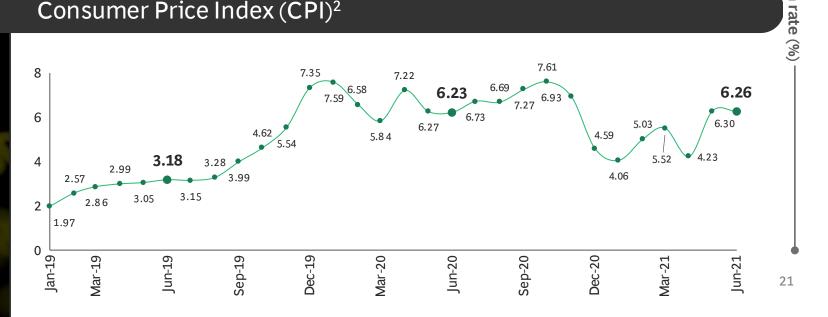
1. WPI measures and tracks the changes in the price of goods in the stages before the retail level – that is, goods that are sold in bulk and traded between entities or businesses instead of consumers. It is calculated as YoY increase in prices of the commodities

2. CPI is a measure that examines the weighted average of prices of a basket of consumer goods and services, such as transportation, food, and medical care. It is calculated as YoY increase in prices of the commodities Source: MOSPI, CMIE, BCG Analysis

#### Wholesale Price Index (WPI)<sup>1</sup>



#### Consumer Price Index (CPI)<sup>2</sup>



---- Foreign Banks

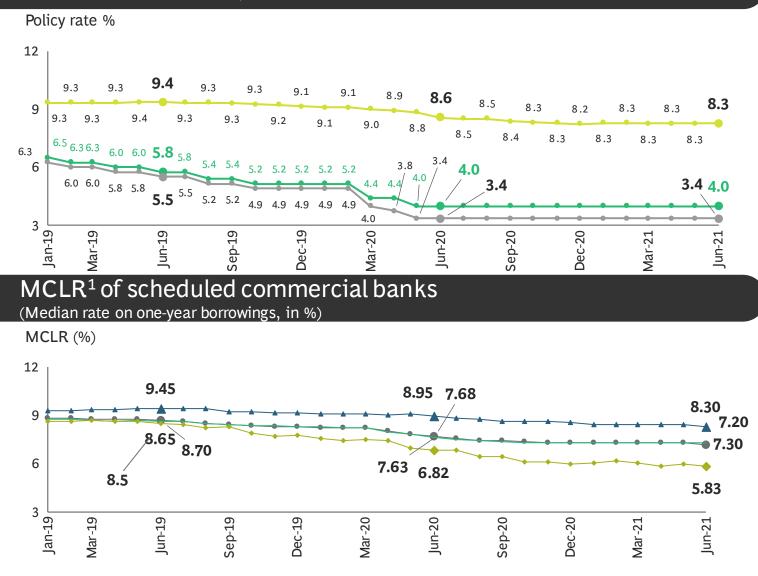
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May'21 repo and reverse repo rate remained unchanged from the previous months in Jun'21

#### MCLR dipped marginally in Jun'21 vs. May'21

1. MCLR: Minimum interest rate at which scheduled commercial banks can lend to customers (based on incremental cost of funds). 2. Base Rate: Minimum rate set by the Reserve Bank of India below which banks are not allowed to lend to its customers 3. Repo Rate: Interest rate at which the RBI lends short term funds to licensed commercial banks 4. Reverse Repo Rate: Interest rate which the RBI borrows money from commercial banks. Source: CMIE, RBI DBIE

#### Reserve bank's policy rates (%) - Base rate - Repo rate - Reverse Repo rate



Private Sector Banks

Total

------

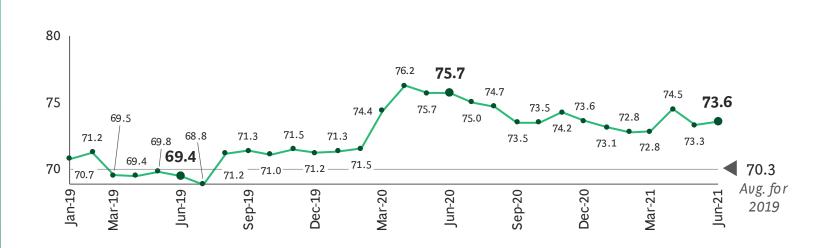
Public Sector Banks

#### Monthly Exchange Rate (INR/USD)

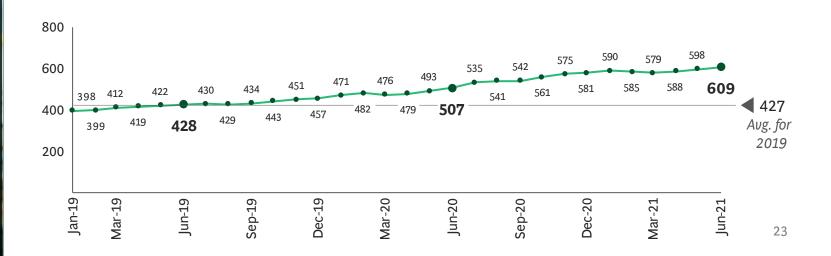


INR remained range bound at ~73/dollar in Jun'21

Forex reserves surged to an all time high, touching USD 609 Bn mark in Jun'21



#### Forex reserves (\$ Bn)



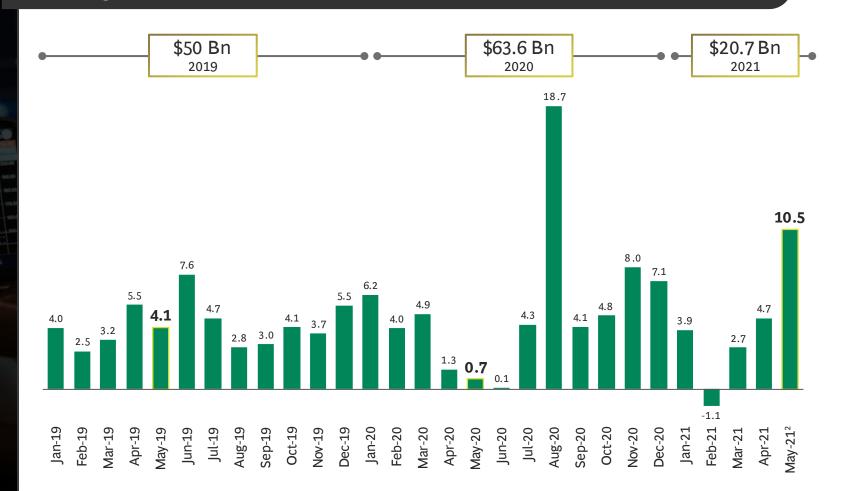


**FDI** inflows significantly grew vs. previous months and May'19 levels in May'21

1. Denotes total inward FDI to India; 2. May'21 figures are provisional

Note: Past period data may vary from the previous versions of the Economic Monitor owing to restating of previous years' data by the CMIE/reporting agencies Source: CMIE

#### Foreign Direct Investments<sup>1</sup> (\$ Bn)



Macroeconomic Indicators

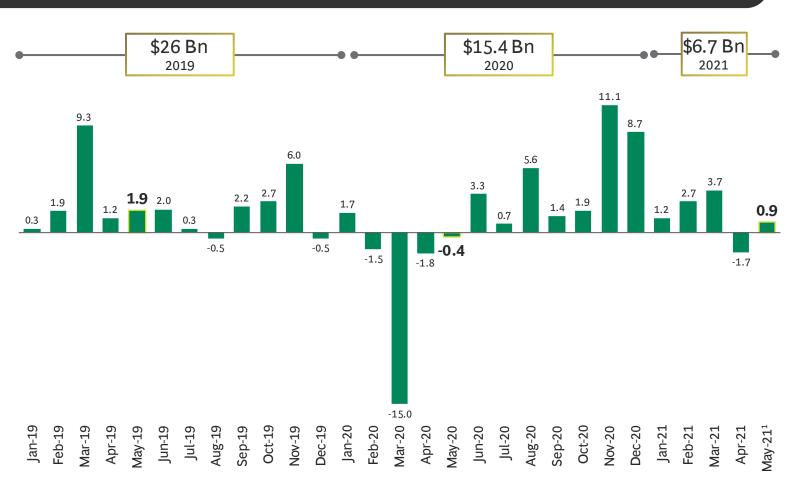
6

Foreign Institutional Investments rose from Apr'21, albeit remained lower than May'19 levels in May'21

1. May'21 figures are provisional Source: CMIE

Note: Past period data may vary from the previous versions of the Economic Monitor owing to restating of previous years' data by the CMIE/reporting agencies

#### Foreign Institutional Investments (\$ Bn)



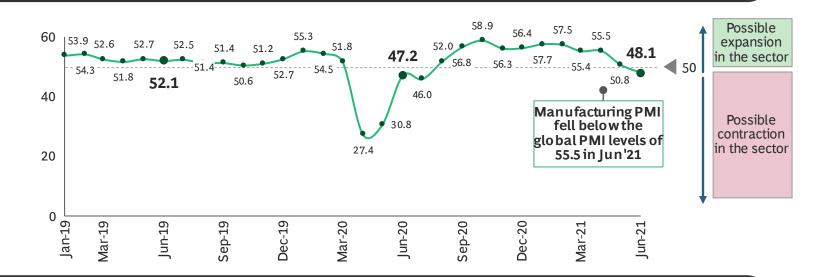




Both Manufacturing and Services PMI dipped below the 50 point mark in Jun'21, touching the lowest value in 2021

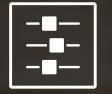
Note: The Purchasing Managers Index (PMI) is a measure of the prevailing direction of economic trends in manufacturing and services sectors. The PMI is based on a monthly survey of supply chain managers across 19 industries, covering both upstream and downstream activity. Value >50 indicates possible expansion in the sector, and value <50 indicates recession. Source: IHS Markit, CMIE, Analyst Reports, BCG analysis

#### Manufacturing PMI



#### Services PMI





**Consumer sentiment** remained below pre-**COVID** levels; Rural sentiment remained marginally above urban sentiment in Jun'21

Source: CMIE Consumer Pyramids Survey Sample Size: 1.74L ho useholds in 90 cities and 969 villages surveyed over 4 months

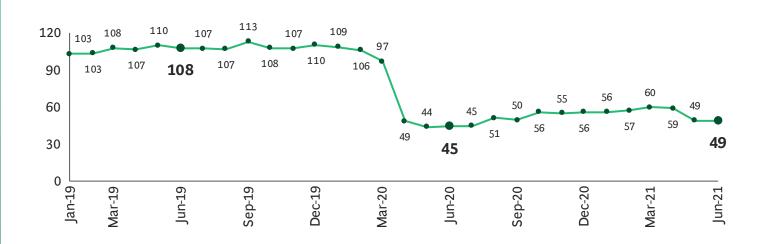
Methodology:

Longitudinal survey: Same set of households surveyed in batches o ver time

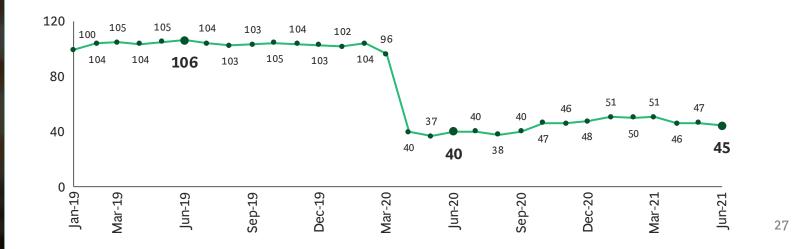
Scoring based on 5 questions:

- Perception of current well-being
- Expectations of future well-being Perceptions of current economic conditions of the country
- Perceptions of prospective economic conditions of the country Ho usehold's propensity to spend on consumer durables
- 5.

#### **Rural Consumer Sentiment Index**

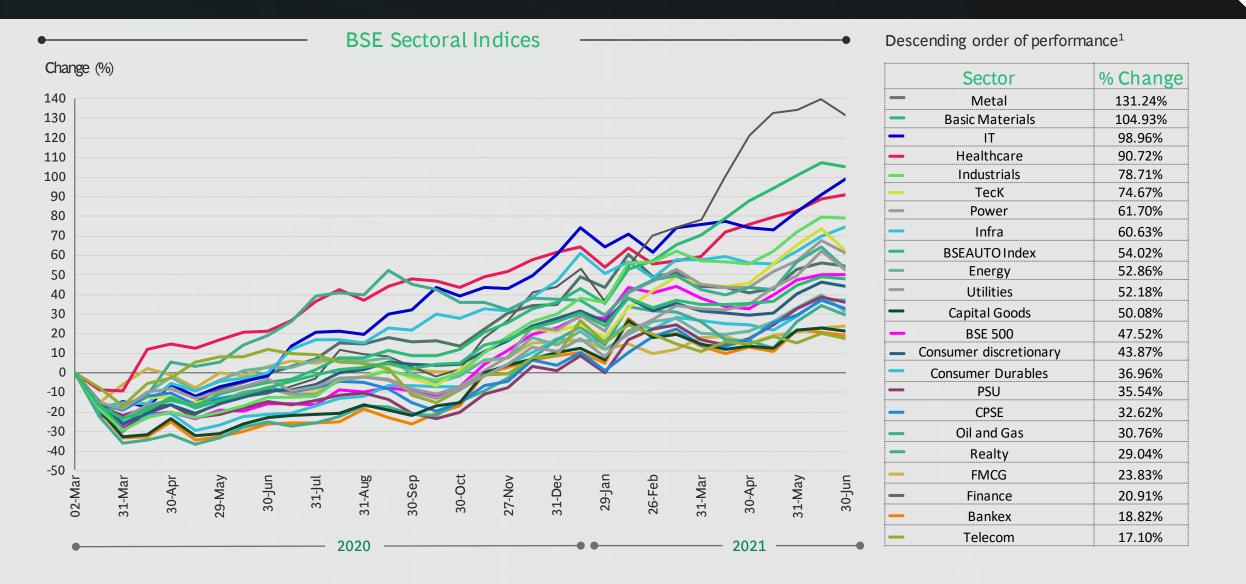


#### **Urban Consumer Sentiment Index**



#### Sentiment—BSE Sectoral Indices

#### BSE sectoral indices trended upwards across all sectors in Jun'21 vs. Jun'20



1. Growth rate vs. 02-Mar-20 2. The S&P BSE TECk index comprises constituents of the S&P BSE 500 that are classified as members of the media & publishing, information technology and telecommunications sector 3. CPSE- Central Public Sector Enterprises; Source: BSE, Bloomberg, BCG analysis



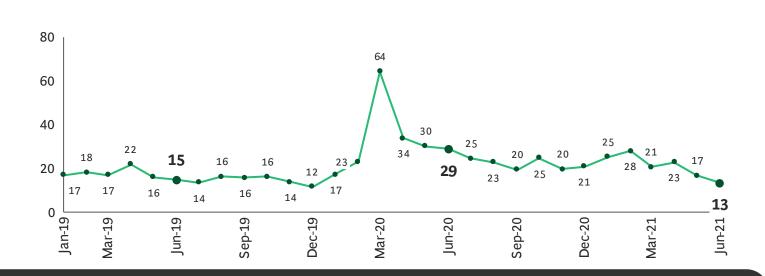
#### Volatility continued to ease in Jun'21, dipping below Jun'19 levels

Mutual fund AUM grew in Jun'21 vs. Jun'19 & previous months

 Volatility Index is a measure of market's expectation of volatility over the near term; India VIX is a volatility index based on the NIFTY50 Index Option prices providing the expected market volatility over the next 30 calendar days—figures represented are as of end of every month shown
Mutual funds Assets Under Management (AUM) represented as recorded at end of every month shown
Mutual Funds AUM include investments from individuals (50.5%) & institutions (49.5%); institutions include domestic and foreign institutions and banks

Source: BSE, NSE, AMFI, BCG analysis

#### India Volatility Index (VIX)<sup>1</sup>



#### Mutual Funds AUM<sup>2</sup> (INR L Cr)

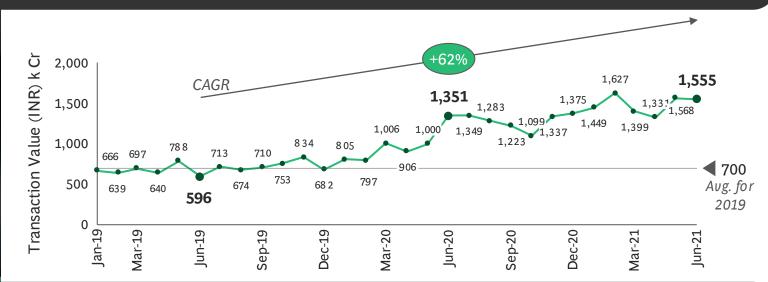




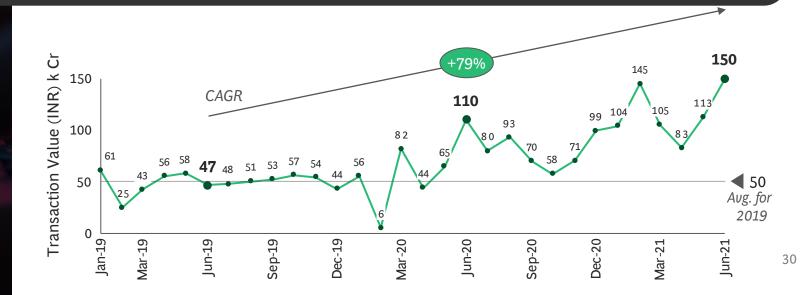
NSE transactions dropped slightly in Jun'21 vs. May'21

BSE transactions continued to soar in Jun'21 vs. Jun'19

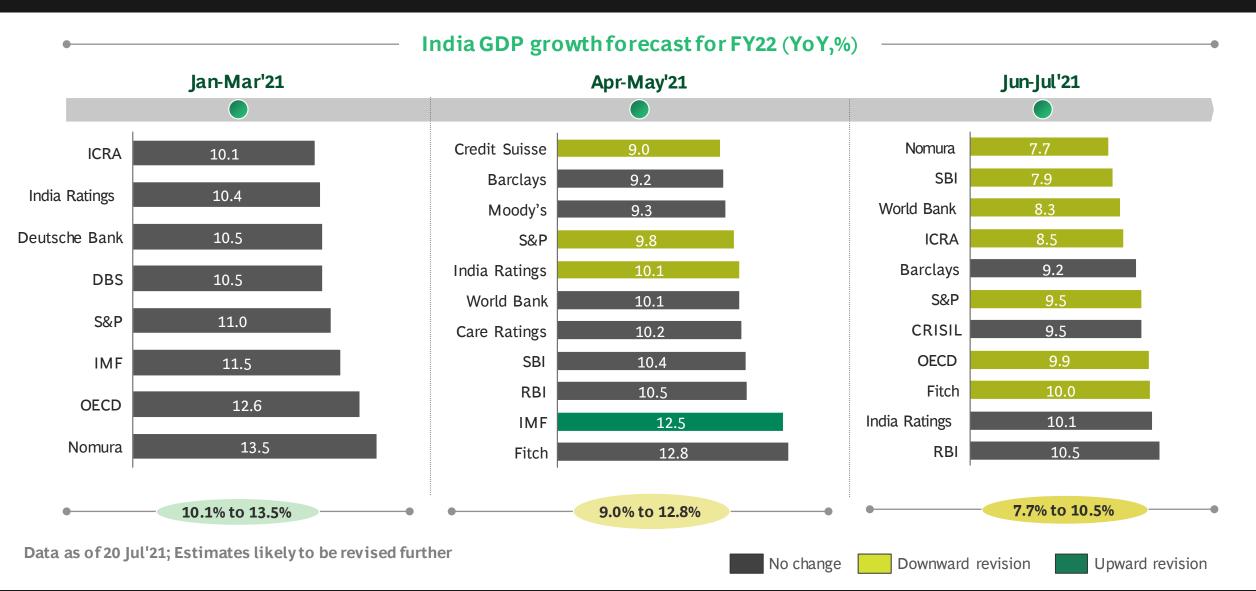
#### NSE Transactions (INR k Cr)



#### BSE Transactions (INR k Cr)



India's FY22 GDP forecasted to grow at 7.7% to 10.5% YoY; Projections were revised downwards while some remained unchanged in Jun-Jul'21



Source: Analyst reports, BCG analysis

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