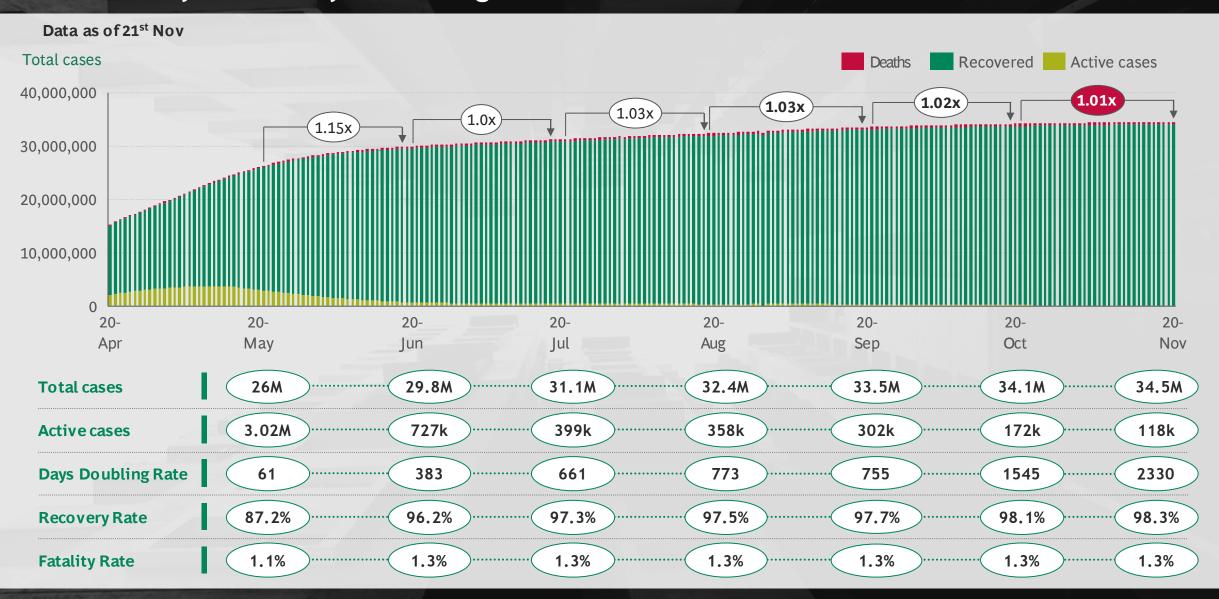
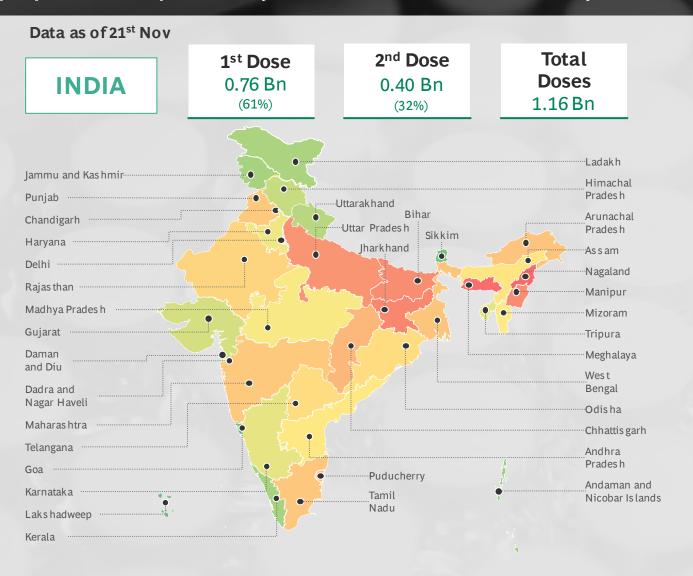




COVID-19 active case count continued to trend downwards along with improvement in recovery rate & days doubling rate in Nov'21



India crossed ~1 Bn mark in administering COVID vaccines; More than 60% of India's population partially vaccinated & 32% fully vaccinated as on 3rd week of Nov'21



		Beneficiaries partially
S. No	State/UT	vaccinated (%)
1	Goa	83%
2	Lakshadweep	81%
3	Chandigarh	79%
4	Himachal Pradesh	79%
5	Sikkim	79%
6	A & N Islands	75%
7	Kerala	73%
8	Jammu & Kashmir	73%
9	Ladakh	72%
10	Delhi	68 %
11	Uttarakhand	68 %
12	Gujarat	67%
13	Karnataka	66%
14	Telangana	65%
15	Andhra Pradesh	65%
16	Haryana	64%
17	Tripura	63%
18	West Bengal	63%
19	Odisha	62%
20	Madhya Pradesh	62%
21	Mizoram	61%
22	Assam	61%
23	Maharashtra	58 %
24	Tamil Nadu	58 %
25	Rajasthan	56%
26	Chhattisgarh	55%
27	Punjab	55%
28	Arunachal Pradesh	52%
29	Puducherry	50%
30	Uttar Pradesh	47%
31	Bihar	44%
32	Jharkhand	43%
33	Manipur	41%
34	Dadra & Nagar Haveli & Daman & Diu	41%
35	Meghalaya	36%
36	Nagaland	34%

India's proportion of fully vaccinated population lower than G20 peers - long way ahead to fully vaccinate the entire population

Data as of 21st Nov

Select G20 countries

Country	Doses administered (Mn)	Vaccinated—first dose (%)	Fully vaccinated (%)
South Korea	82.93	82.0%	78.0%
' Canada	59.94	80.0%	77.0%
Japan	195.49	79.0%	76.0%
Italy	93.42	78.0%	73.0%
France	102.25	77.0%	69.0%
U.K.	111.48	76.0%	69.0%
G ermany	117.29	70.0%	68.0%
Argentina	65.88	80.0%	63.0%
Srazil	297.96	77.0%	61.0%
C* Turkey	119.27	67.0%	60.0%
United States	448.16	69.0%	59.0%
Mexico	130.79	59.0%	50.0%
R ussia	119.76	44.0%	37.0%
India	1168.73	61.4%	32.3%
Indonesia	222.79	50.0%	33.0%
South Africa	24.47	28.0%	23.0%

Executive Summary

In Oct'21, select high frequency indicators (e.g., fuel consumption, logistics) recorded massive uptick while others remained subdued (e.g., indices of industrial activity, power consumption) vs. Aug-Sep'21. UPI transactions crossed the INR 7 Tn mark & their volumes doubled vs. 2020. Most sectoral indicators (e.g., fertilizer, cement, life insurance) remained above pre-COVID levels. Supply chain imbalances continued to drive down auto sales (except tractor sales). GST collections marked their second highest level since introduction. MGNREGA work demand remained higher than pre-COVID levels while employment provided trended below pre-COVID levels. Both CPI & WPI rose-while WPI edged up to a 3-month high, CPI remained within RBI's 6% band. Manufacturing PMI improved, surpassing global levels and services PMI touched a new high. Analyst forecasts indicate GDP growth of 8.5% to 10% YoY.

Trends across key economic indicators

- Industrial Activity: Average power & fuel consumption approached pre-COVID levels in Oct'21; Indices of industrial activity (IIP & ICI) remained sluggish vs. previous months in Sep'21
- Trade: Merchandize trade deficit narrowed on account of a rise in exports in Oct'21 vs. Sep'21; Services trade surplus continued to improve in Sep'21 vs. Aug'21
- Logistics: Both E-way bills & FASTag transactions touched a record high in Oct'21; JNPT traffic & railway passenger bookings also reached a new high vs. previous months; Air freight registered degrowth in Sep'21 vs. Sep'19
- Financial Services: Aggregate deposits & bank credit growth remained sluggish in Sep'21, although exceeded pre-COVID levels; UPI transaction value recorded a sharp surge & transaction volumes doubled vs. Oct'20 in Oct'21
- Sector-wise Impact: Auto sales (except tractor sales) remained lower than pre-COVID levels in Oct'21; Cement production remained above pre-COVID levels, although dipped vs. Sep'21; Steel consumption grew substantially in Oct'21 vs. Sep'21; Fertilizer sales grew in Oct'21 vs. Oct'19; Both life & non-life insurance premium dipped to a 3-month low, however remained above pre-COVID levels in Oct'21
- Macro eco no mic Indicators: GST collections remained above the INR 1 Tn mark; Both count & value of Govt. tenders exceeded pre-COVID levels in Oct'21; Gross fiscal deficit fell in Oct'21 vs. Sep'21
- Sentiment: Both rural & urban consumer improved significantly in Sep'21 vs. Aug'21, although remained below pre-COVID levels; Manufacturing PMI improved & Services PMI accelerated to a new high in Oct'21

Note: 2019 data has been considered as pre-COVID level to assess recovery trends

Summary: Several high frequency indicators exhibited strong improvement in Sep-Oct'21 vs. pre-COVID levels

Absolute YoY delta comparison of 2021 month-wise data vs. pre-COVID 2019 levels (for respective month)

	Indicator	Unit	Мау	Jun	Jul	Aug	Sep	Oct
1	Industrial Activity							
	Power Consumption	MU	-10%	-4%	7%	14%	1%	14%
	Petroleum Consumption	MT	-23%	-10%	-8%	-7%	-2%	3%
	Index of Industrial Prod.	Index	-14%	-5%	0%	4%	4%	NA
2	Trade							
	Services Export	USD	-7%	6%	-1%	12%	18%	NA
	Services Import	USD	-18%	-5%	-11%	8%	10%	NA
	Merchandize Export	USD	8%	30%	35%	28%	30%	35%
	Merchandize Import	USD	-15%	4%	17%	18%	53%	48%
3	Logistics							
	E-Way Bills Generated	Mn	-30%	29%	23%	29%	30%	39%
	Railway Freight Originated	MT	9%	11%	13%	22%	20%	25%
	JNPT Container Traffic	TEUs	1%	8%	1%	4%	8%	18%
	Air Freight	kT	-19%	-13%	-12%	-8%	-3%	NA
	Air Passenger Traffic	Mn	-85%	-77%	-64%	-50%	-43%	NA
	Rail Passengers Booked	Mn	-87%	-80%	-73%	-63%	-58%	-51%
4	Financial Services							
	UPI Transactions	Mn	222%	274%	314%	314%	305%	303%
	Total Bank Credit	INR	11%	12%	13%	13%	12%	NA
	Total Bank Deposits	INR	21%	20%	23%	21%	21%	NA

	Indicator	Unit	Мау	Jun	Jul	Aug	Sep	Oct		
5	Sector-wise Impact									
	Cement Production	MT	-15%	-3%	5%	17%	7%	NA		
	Steel Sales	MT	6%	-6%	-5%	-15%	-3%	-1%		
	Passenger Vehicle Sales	k	-58%	7%	26%	10%	-23%	-17%		
	Tractor Sales	k	-2%	47%	47%	49%	15%	12%		
	Two-wheeler Sales	k	-65%	-28%	-10%	-6%	-4%	-7%		
	Fertilizer Sales	MT	35%	36%	49%	21%	-27%	6%		
	Gross Premium (Life)	INR	-30%	-7%	-5%	18%	55%	25%		
	Gross Premium (Non-Life)	INR	1%	3%	40%	37%	-8%	11%		
	Pharma. Sales	INR	36%	18%	14%	15%	18%	NA		
	Macro eco nomic Indicato	rs								
6	Total GST Collection	INR	2%	-7%	14%	14%	27%	36%		
	MGNREGA Jobs Demand	HHs	10%	37%	73%	68%	61%	60%		
	MGNREGA Jobs Provided	HHs	-22%	1%	42%	57%	54%	51%		
	No. of Tenders Announced	k	82%	73%	130%	169%	129%	168%		
7	Sentiment									
	India VIX	Index	5%	-10%	-6%	-12%	16%	7 %		
	PMI (Manufacturing)	Index	50.8	48.1	55.3	52.3	53.7	55.9		
	PMI (Services)	Index	46.4	41.2	45.4	56.7	55.2	58.4		
	PMI (Services)	Index	46.4	41.2	45.4	56.7	55.2	58		

2021 Monthly Trend Summary: Select high frequency indicators witnessed growth while others exhibited mixed trends in Sep-Oct'21 vs. previous month

Absolute MoM delta comparison of 2021 data (vs. previous month)

Indicator	May	Jun	Jul	Aug	Sep	Oct	Ir	idustrial activity exhibited mixed trends in Sep-	
1 Industrial Activity									
Power Consumption	-7%	8%	5%	3%	-12%	0%		Oct'21 vs. previous month– Power consumption	
Petroleum Consumption	-11%	8%	3%	-4%	0%	12%		emained unchanged while fuel consumption grew; IIP	
Index of Industrial Prod.	-8%	6%	7%	0%	-2%	NA	re	ecorded marginal MoM degrowth	
2 Trade									
Services Export	-1%	14%	-4%	3%	6%	NA	_ Se	ervices exports & imports improved; Merchandize	
Services Import	3%	9%	3%	0%	6%	NA		sports grew for the second consecutive month while	
Merchandize Export	5%	1%	9%	-6%	2%	6%			
Merchandize Import	-16%	9%	11%	1%	20%	-2%	П	nports declined MoM	
3 Logistics									
E-Way Bills Generated	-32%	37%	17%	3%	3%	8%	_ Lo	Logistics indicators exhibited MoM improvement - JNP	
Railway Freight Originated	3%	-2%	0%	-2%	-4%	11%	T tr	affic, rail freight & E-way bills recorded substantial	
JNPT Container Traffic	-3%	-3%	-2%	5%	-5%	10%		rowth in Oct'21 vs. Sep'21	
Air Freight	-9%	0%	9%	2%	4%	NA	gı	owtilliout 21 vs. Sep 21	
4 Financial Services							<u> </u>	Ditropostions (bursalus) groupet the highest possin	
UPI Transactions	-1%	12%	11%	5%	2%	18%		UPI transactions (by value) grew at the highest pace in 6 months in Oct'21	
5 Sector-wise Impact							6		
Steel Sales	27%	-13%	0%	-4%	5%	7%	S	ome sectors grew while others fell in Oct'21 vs. Sep'21-	
Passenger Vehicle Sales	-61%	137%	11%	-11%	-25%	25%		teel, passenger vehicle & 2W sales logged growth while	
Two-wheeler Sales	-63%	97%	16%	4%	11%	2%			
Gross Premium (Life)	33%	131%	-32%	36%	11%	-30%	[11	life insurance recorded MoM degrowth	
6 Macroeconomic Indicators							<u> </u>	elect macroeconomic indicators grew in Oct'21	
Total GST Collection	-27%	-10%	25%	-4%	4%	11%			
MGNREGA Jobs Provided	4%	32%	-27%	-9%	-4%	11%		s. Sep'21- Both GST collections & MGNREGA jobs	
							рі	rovided witnessed MoM improvement	







Daily average power consumption exceeded Oct'19 levels in Oct'21; Fuel consumption recorded an uptick in Oct'21, after remaining subdued for 6 months

1. Petroleum products include LPG, Naphtha, MS, ATF, SKO, HSD, LDO, Lubricants & Greases, FO & LSHS, Bitumen, coke as reported (provisional) by Petroleum Planning & Analysis Cell

Source: Power System Operation Corporation, Ministry of Statistics & Programme Implementation, Dept. for Promotion of Industry & Internal Trade, PPAC, BCG analysis

Daily Average Power Consumption Volume ('000s MUs)



Consumption of Petroleum Products (in MMT)¹



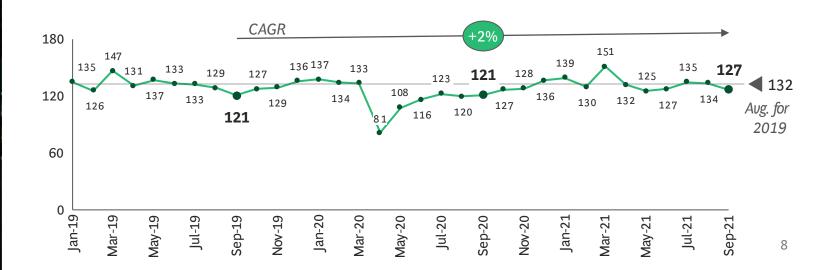
Both IIP & ICI declined in Sep'21 vs. Aug'21, although remained above 2019 levels

1. Index of Industrial Production (IIP) shows the growth rates in different industry groups (comprises of Mfg. (78% weightage), Mining (14%), Electricity (8%))
2. Index of Core Industries (ICI) measures performance of production in 8 core industries (Coal, Crude, NG, Refinery Products, Fertilizers, Steel, Cement & Electricity)

IIP (Index of Industrial Production)¹



ICI (Index of Core Industries)²





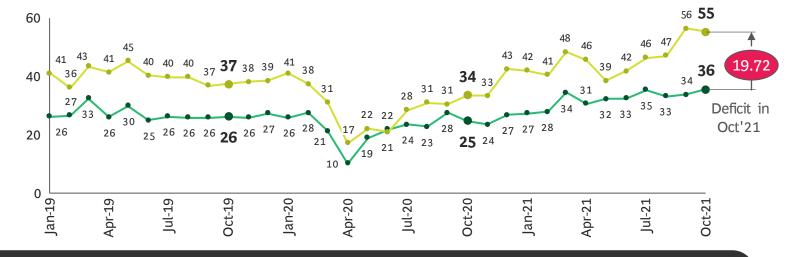
Merchandize trade gap dipped slightly in Oct'21 vs. Sep'21, however exceeded Oct'19 levels

Services trade surplus improved for the second consecutive month in Sep'21, surpassing 2019 & 2020 levels

1. Jul'21 Merchandize Import and Export numbers, Jun'21; Service Import and Export numbers are provisional as provided by the Ministry of Commerce and Industry on 13th Aug'21

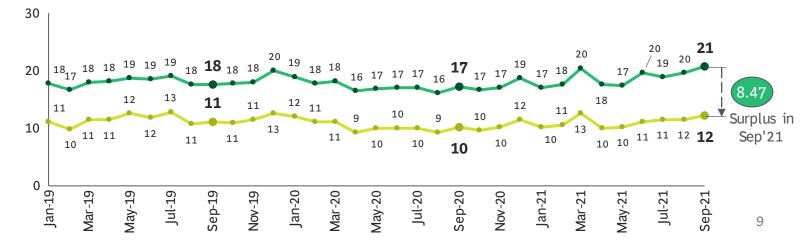
Source: RBI, Ministry of Commerce and Industry, BCG analysis





Services Trade (USD Bn)





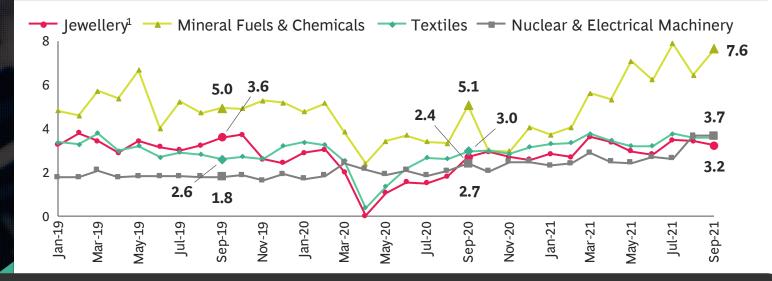


Deep-dive:
Exports as well as imports of key commodities improved in Sep'21 vs. Sep'19 and Sep'20 levels; Trade surplus for textiles improved in Sep'21 vs. 2019 & 2020 levels

No te: To pcommodities shortlisted basis share in to tal annual exports in 2010, 2015 & 2020

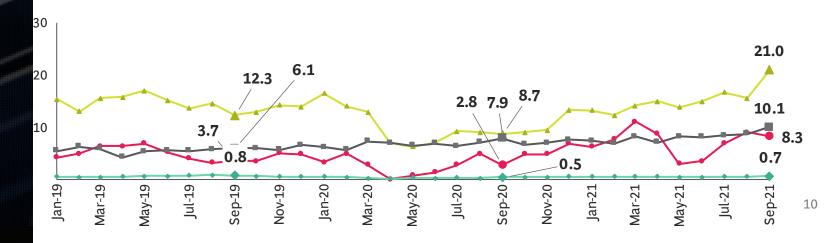
Sector-wise exports (USD Bn)

Note: Only select items (top exported) are showcased in the charts below



Sector-wise imports (USD Bn)





^{1.} Jewellery includes natural or cultured pearls, semiprecious stones

Source: Ministry of Commerce and Industry, BCG analysis

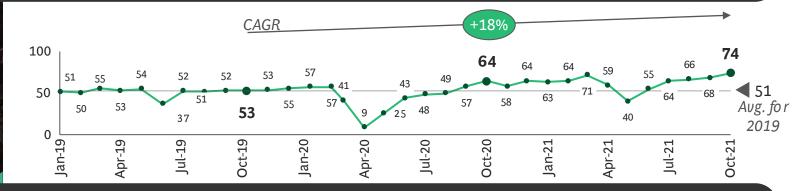


Both E-way bills & FASTag transaction volumes touched a record high in Oct'21

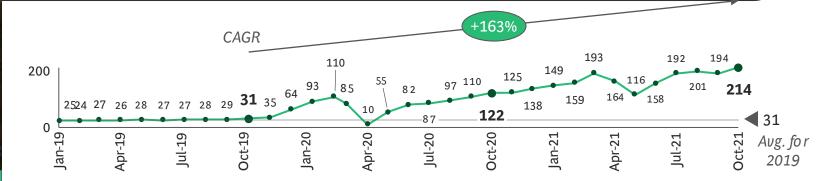
Railway freight improved in Oct'21 vs. Sep'21 & Oct'19 levels

1. E-Way bills are required to be generated at the time of transport of goods by every registered person if the value of the consignment exceeds INR 50,000. Source: GST Network, NHAI, NPCI, Ministry of Railways, CEIC data, BCG analysis

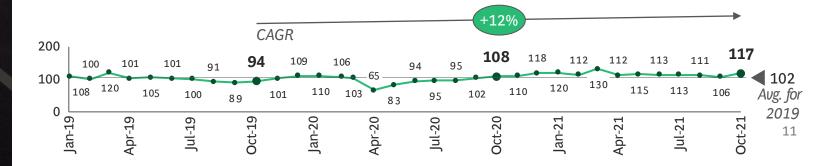
E-way bills¹ generated (Mn)



FASTag transaction volume (Mn)



Railway freight traffic originating (Mn Tons)





JNPT traffic grew significantly in Oct'21, after remaining subdued in previous months

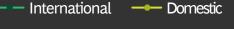
Air freight grew in Sep'21 vs. Aug'21, albeit remained below 2019 levels

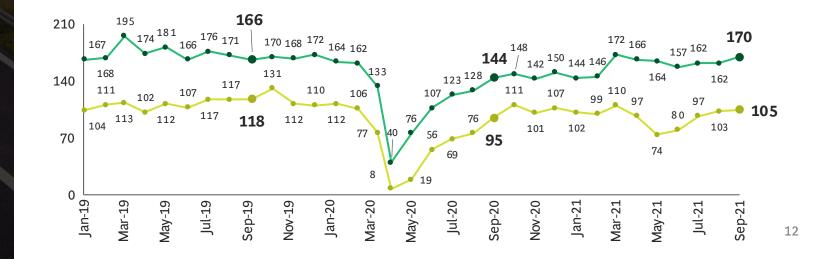
1. TEU refers to Twenty-foot equivalent unit equivalent to 20 shipping containers (20 feet long, 8 feet tall) Source: Jawaharlal Nehru Port Trust, Airport Authority of India, BCG analysis

JNPT Container Traffic ('000s TEUs¹)



Air Freight (K Tons)

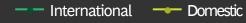


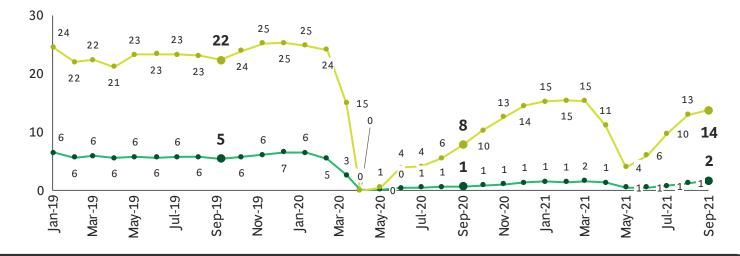




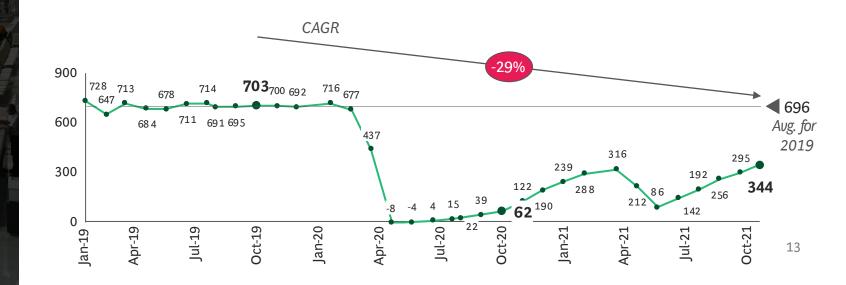
Both air & rail passenger traffic grew in Sep'21-Oct'21 vs. previous month, although remained significantly below 2019 levels







Railway Passenger Bookings (Mn)



Source: Ministry of Railways, CEIC data, Airport Authority of India, BCG analysis

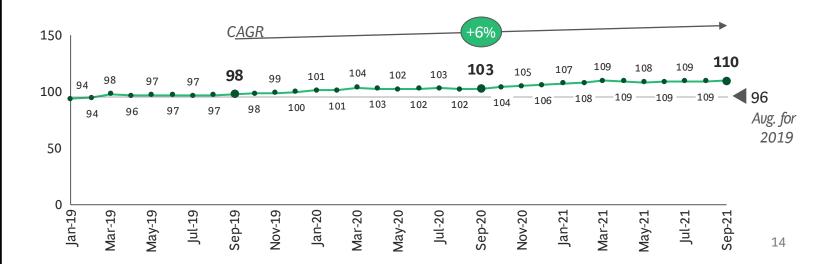


Aggregate bank deposit & credit growth remained at Jul-Aug'21 levels in Sep'21

Total deposits value aggregated for all banks (INR Tn)



Total credit outstanding value aggregated for all banks (INR Tn)



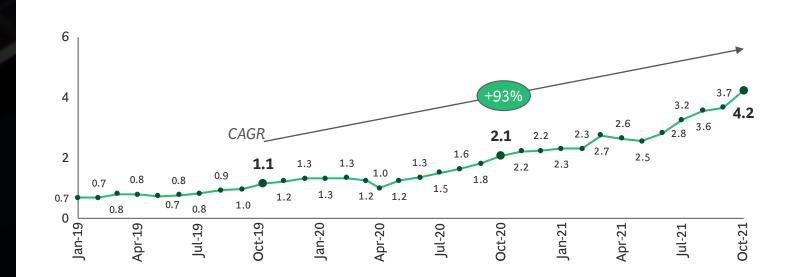


UPI transaction value crossed the INR 7 Th mark in Oct'21; UPI transaction volume doubled in Oct'21 vs. Oct'20

UPI Transactions Value (in INR Tn)



UPI Transactions Volumes (in Bn)





Steel consumption significantly exceeded Sep'21 levels in Oct'21, albeit fell slightly below pre-COVID levels

Cement production fell for the second consecutive month in Sep'21, albeit remained above Sep'19 levels

Source: Joint Plant Committee, Ministry of Commerce and Industry, Livemint, CMIE, BCG Analysis

Consumption of Long Steel (in MMT)



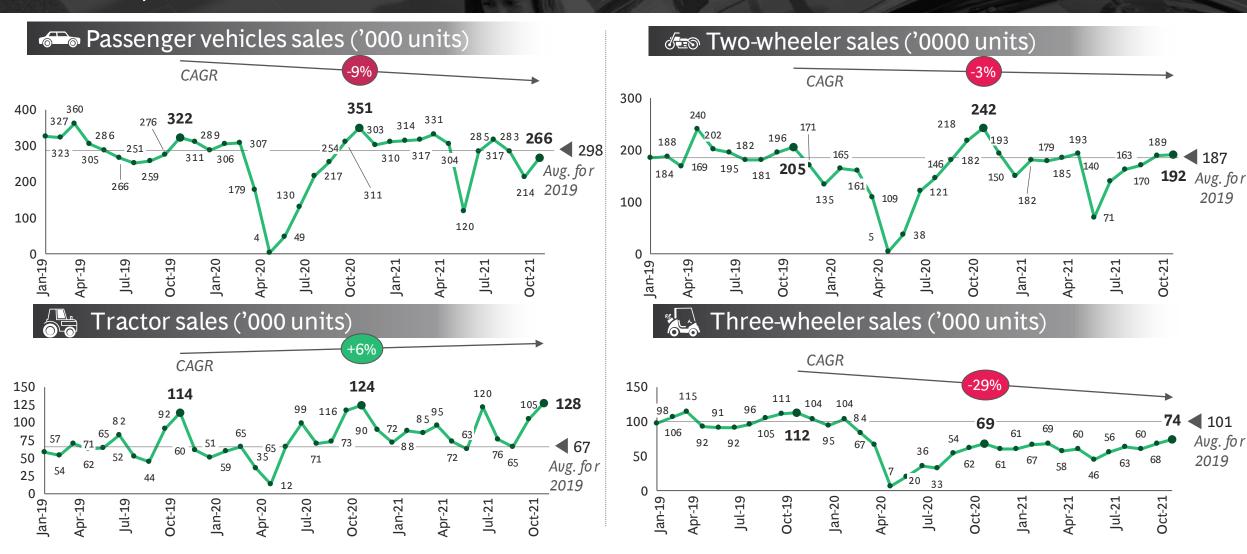
Consumption of Flat Steel (in MMT)



Cement Production (in MT)



Auto sales improved in Oct'21 vs. Sep'21; Tractor sales exceeded Oct'19 levels while PV, 2W and 3W sales remained below 2019 levels



Figures represent wholesale numbers (including exports).

1. Tata Motors data is available for Apr-June only, BMW, Mercedes and Volvo Auto data is not available; Source: SIAM, CMIE, TMA, Press search, BCG analysis



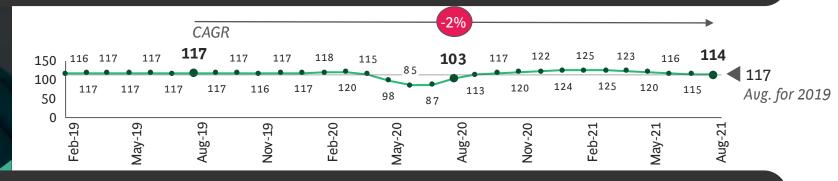
Pharmaceutical sales grew in Sep'21 vs. previous months, exceeding Sep'19 levels

Fertilizer sales grew in Oct'21 after dipping in Sep'21, exceeding Oct'19 levels

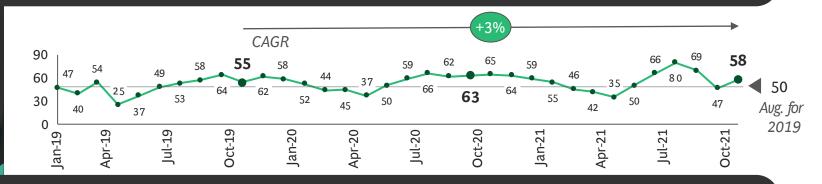
- 1. Indian Chemical Production Index refers to a 3-month moving average figure for chemicals production with figure for 2012 as base figure (100).
- 2. Pharmaceutical Sales are updated quarterly. Last updated in Sep'21

Source: AIOCD (Total Sales), American Chemistry Council, Mobile Based Fertilizer Management System (mFMS), Ministry of Chemicals and Fertilizers, Press search, BCG analysis

Indian Chemical Production Index¹ (3mo. Moving avg.)



Fertilizer Sales (in lac tonnes)



Pharmaceutical Sales² (INR Tn)



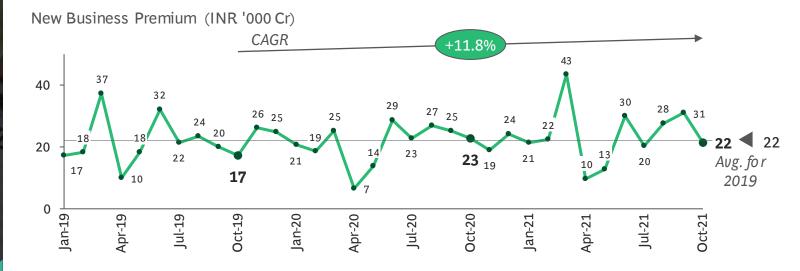
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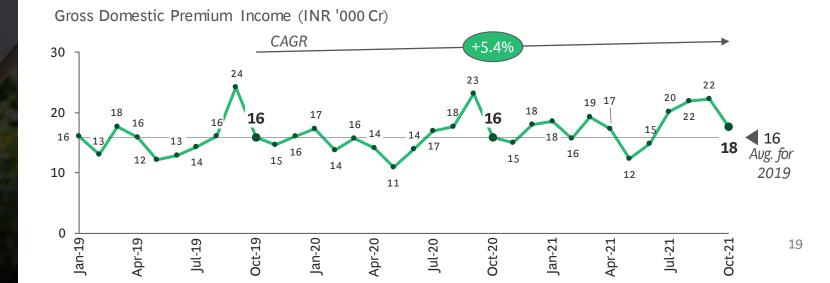
Both life & non-life insurance premium plunged in Oct'21 vs. Sep'21, however remained above Oct'19 levels

1. Non-Life Insurance includes Fire, Marine, Motor, Engineering, Health, Cop Insurance, Credit Guarantee, Aviation, Personnel accident and Miscellaneous Source: IRDAI, BCG Analysis

Life Insurance premium



Non-Life Insurance premium¹

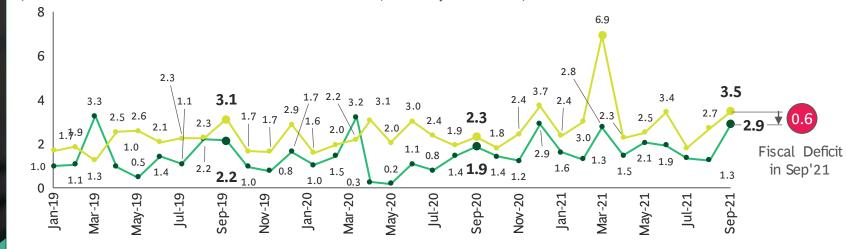


GST collections surged to a 6-month high in Oct'21

1. GST Collections include all components: CGST, SGST, IGST, Cess Source: Ministry of Finance, GST Council, BCG analysis

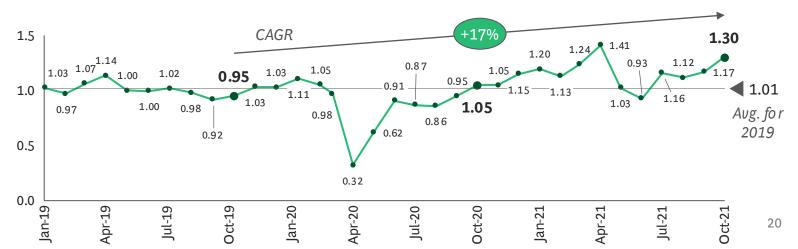
Central Govt. Revenue & Expenditure (INRTn) - Receipts - Expenditure

(based on data from Controller General of Accounts, Ministry of Finance)



Total GST Collections¹ (INR Tn)

(based on data from GST Council)





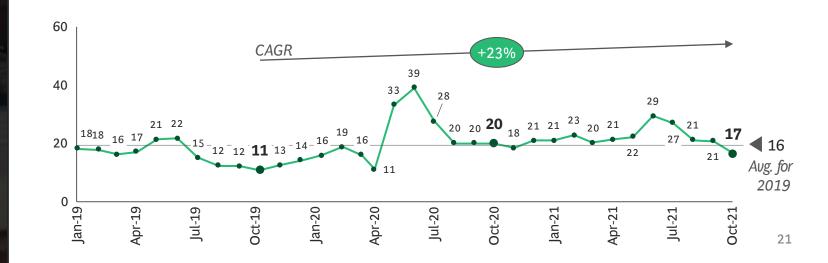
Both MGNREGA work demanded & employment provided fell in Oct'21 vs. previous months, although remained above Oct'19 levels

MGNREGA refers to Mahatma Gandhi National Rural Employment Guarantee Act Source: Ministry of Labor & Employment, Ministry of Rural Development, The Indian Express, Outlook India, LiveMint, BCG analysis

MGNREGA Work Demand (households, in Mn)



MGNREGA Employment Provided (households, in Mn)



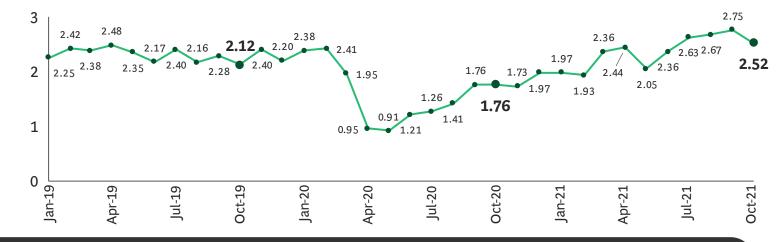


New job listings fell in Oct'21 vs. Sep'21

1. Naukri Jobspeak Index is a monthly index which calculates and records hiring activity based on newly added job listings on Naukri.com every month. Jobs analyzed for the monthly index are qualified on the basis of white-collar jobs belonging to the organized corporate sector 2. Net new EPF subscribers are net of the members newly enrolled, exited and rejoined during the month as per records of the EPFO. Employees in an establishment drawing less than INR 15,000 per month are mandated to become members of the EPF upon joining

Source: Ministry of Labor and Employment, InfoEdge, Naukri.com, BCG analysis

Naukri Jobspeak Index¹ ('000)



Net new EPF subscribers² (in Mn)

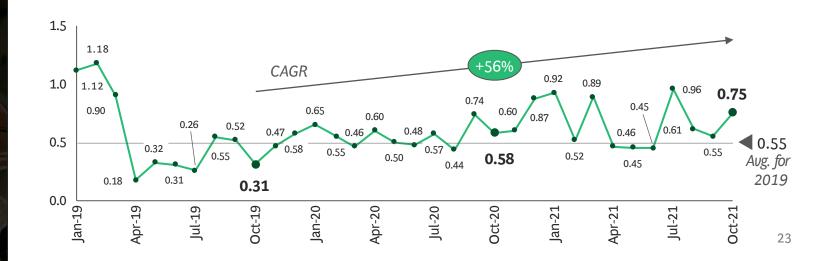


Count of Govt. tenders remained unchanged while value of tenders grew in Oct'21 vs. Sep'21, both remaining significantly above 2019 levels

Count of tenders announced by central and state govts (K)



Value of tenders announced by central and state govts (INR Tn)



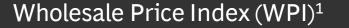


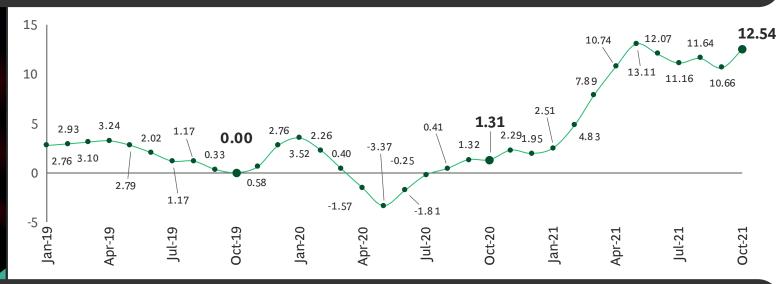
WPI spiked to a 3month high in Oct'21; CPI rose, although remained within RBI's 6% band

1. WPI measures and tracks the changes in the price of goods in the stages before the retail level – that is, goods that are sold in bulk and traded between entities or businesses instead of consumers. It is calculated as YoY increase in prices of the commodities

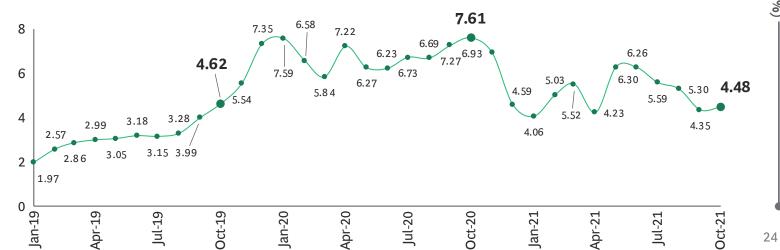
2. CPI is a measure that examines the weighted average of prices of a basket of consumer goods and services, such as transportation, food, and medical care. It is calculated as YoY increase in prices of the commodities

Source: MOSPI, CMIE, BCG Analysis





Consumer Price Index (CPI)²



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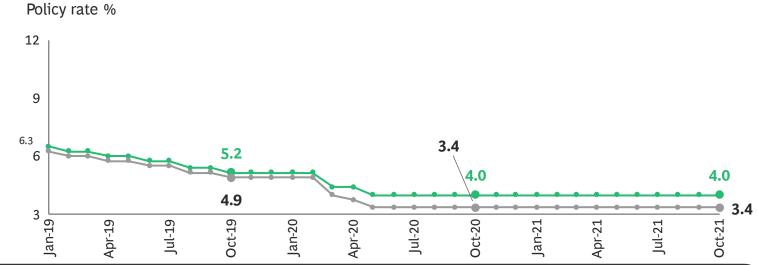
Repo and reverse repo rate remained unchanged from the previous months in Oct'21

MCLR remained near previous months' levels in Oct'21

1. MCLR: Minimum interest rate at which scheduled commercial banks can lend to customers (based on incremental cost of funds). 2. Base Rate: Minimum rate set by the Reserve Bank of India below which banks are not allowed to lend to its customers 3. Repo Rate: Interest rate at which the RBI lends short term funds to licensed commercial banks 4. Reverse Repo Rate: Interest rate which the RBI borrows money from commercial banks.

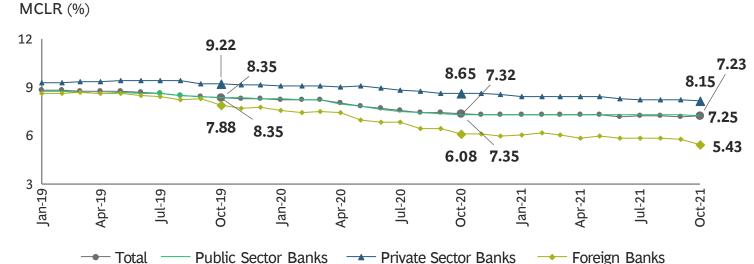
Source: CMIE, RBI DBIE





MCLR¹ of scheduled commercial banks

(Median rate on one-year borrowings, in %)

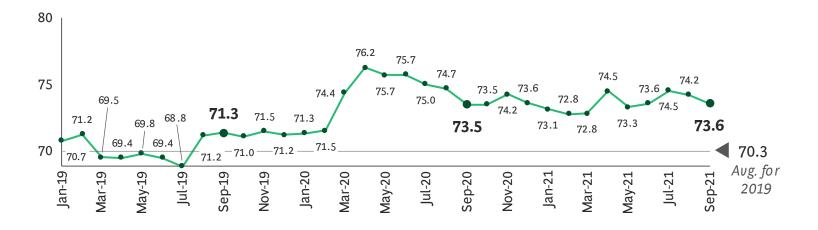


(\$)

Exchange rate strengthened in Sep'21 vs. Jul-Aug'21 levels

Forex reserves continued on an upward trajectory in Oct'21

Monthly Exchange Rate (INR/USD)



Forex reserves (\$ Bn)

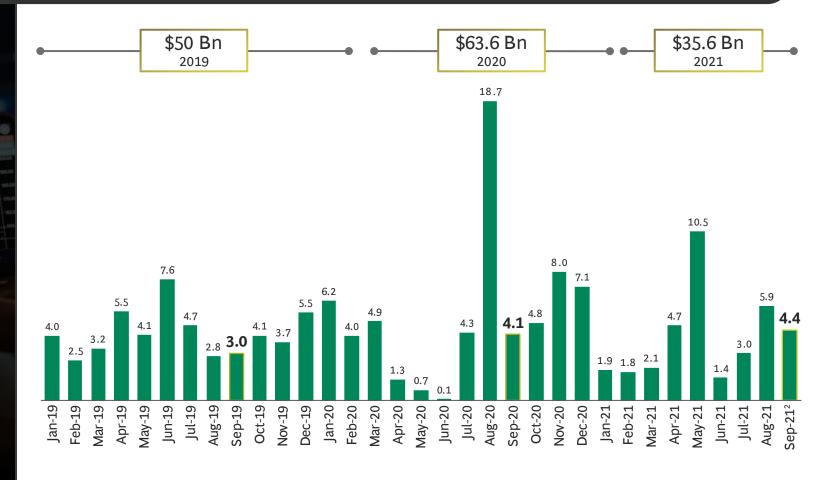


FDI inflows decreased in Sep'21 vs. Aug'21, although remained higher than 2019 & 2020 levels

1. Denotes total inward FDI to India; 2. Sep'21 figures are provisional

Note: Past period data may vary from the previous versions of the Economic Monitor owing to restating of previous years' data by the CMIE/reporting agencies Source: CMIE

Foreign Direct Investments¹ (\$ Bn)



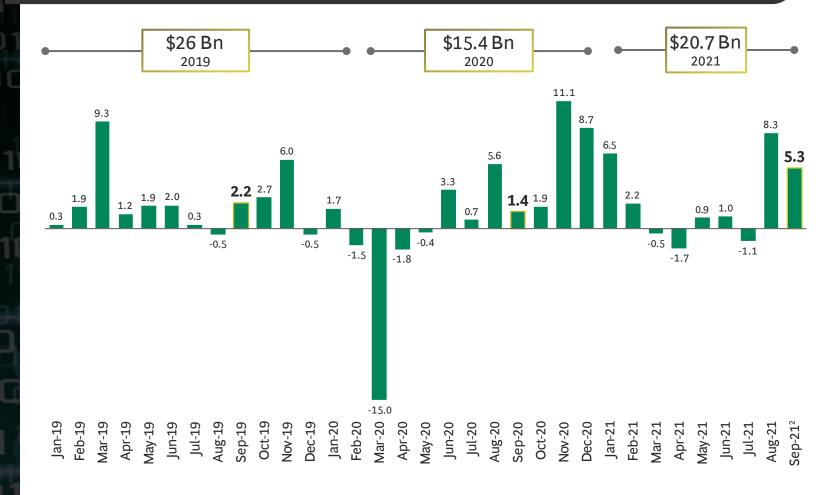
\$

Foreign Institutional Investments fell in Sep'21 vs. Aug'21, albeit remained in positive territory

1. Sep'21 figures are provisional Source: CMIE, RBI

Note: Past period data may vary from the previous versions of the Economic Monitor owing to restating of previous years' data by the CMIE/reporting agencies

Foreign Institutional Investments (\$ Bn)



XX

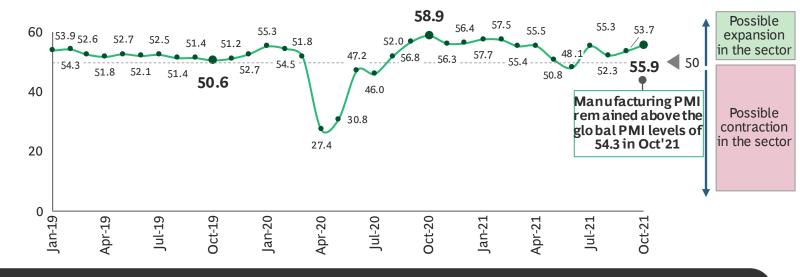
Annual (Calendar Year) FIIs



Both Manufacturing & Services PMI improved significantly in Oct'21 vs. Sep'21; Services PMI accelerated to a new high in Oct'21

Note: The Purchasing Managers Index (PMI) is a measure of the prevailing direction of economic trends in manufacturing and services sectors. The PMI is based on a monthly survey of supply chain managers across 19 industries, covering both upstream and downstream activity. Value >50 indicates possible expansion in the sector, and value < 50 indicates recession. Source: IHS Markit, CMIE, Analyst Reports, BCG analysis

Manufacturing PMI



Services PMI





Both rural & urban consumersentiment improved in Sep'21; Rural sentiment remained better than urban sentiment

Source: CMIE Consumer Pyramids Survey Sample Size: 1.74L ho useholds in 90 cities and 969 villages surveyed o ver 4 mo nths

Methodology:

Lo ngitudinal survey: Same set of households surveyed in batches o ver time

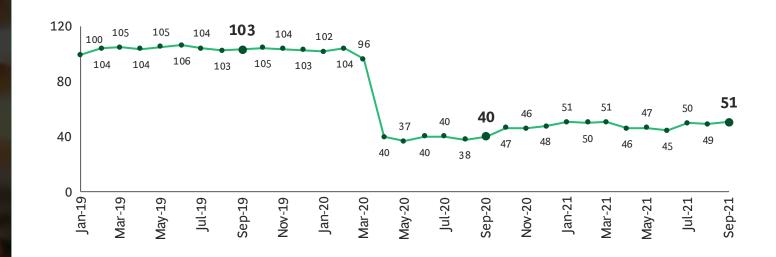
Scoring based on 5 questions:

- Perception of current well-being
- Expectations of future well-being Perceptions of current economic conditions of the country
- Perceptions of prospective economic conditions of the country Ho usehold's propensity to spend on consumer durables

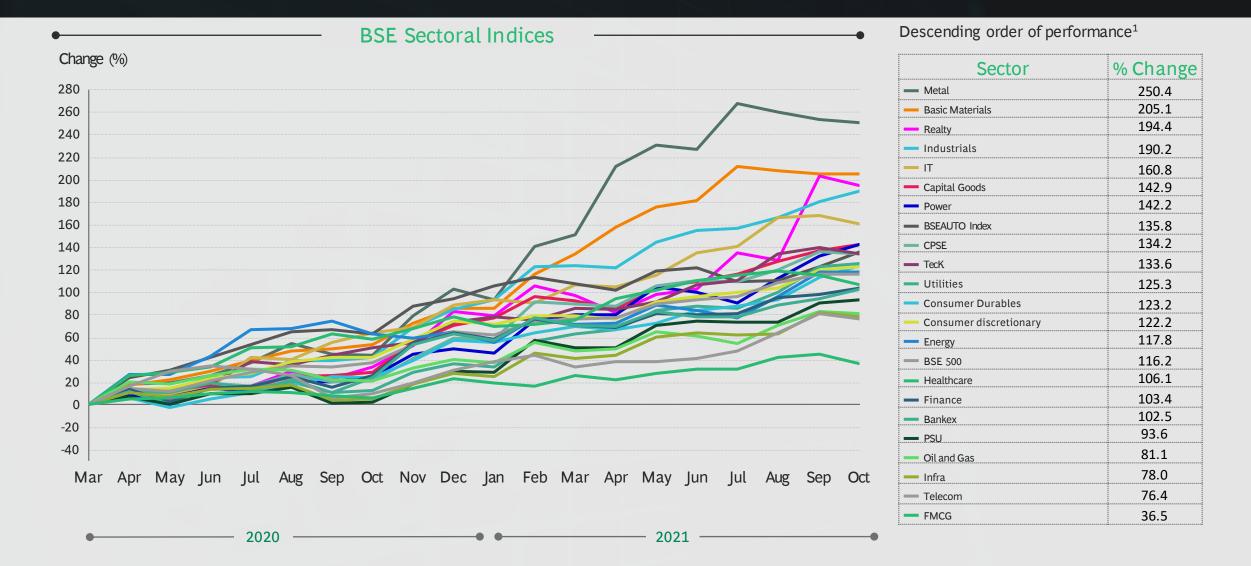
Rural Consumer Sentiment Index



Urban Consumer Sentiment Index



BSE sectoral indices trended upwards across all sectors in Oct'21 vs. Oct'20



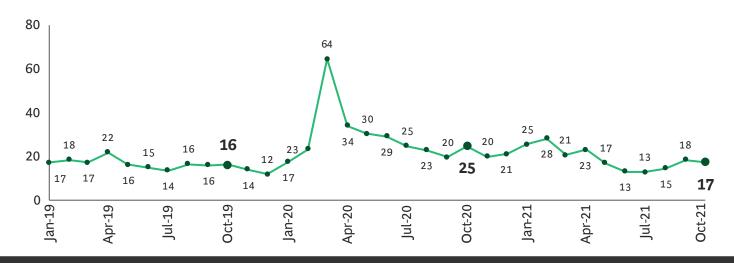
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Volatility remained near Sep'21 levels in Oct'21

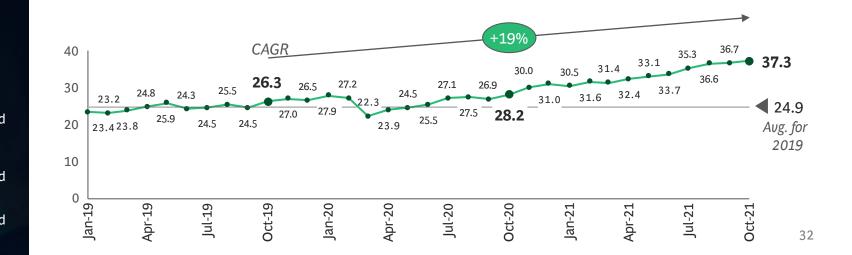
Mutual fund AUM grew in Oct'21 vs. Sep'21 & Oct'19 levels

- 1. Volatility Index is a measure of market's expectation of volatility over the near term; India VIX is a volatility index based on the NIFTY50 Index Option prices providing the expected market volatility over the next 30 calendar days—figures represented are as of end of every month shown
- 2. Mutual funds Assets Under Management (AUM) represented as recorded at end of every month shown
- 3. Mutual Funds AUM include investments from individuals (50.5%) & institutions (49.5%); institutions include domestic and foreign institutions and banks

India Volatility Index (VIX)1



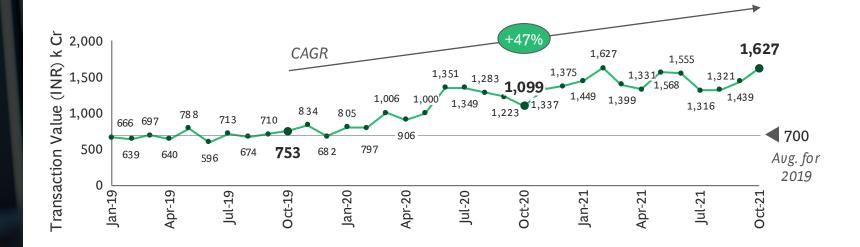
Mutual Funds AUM² (INR L Cr)



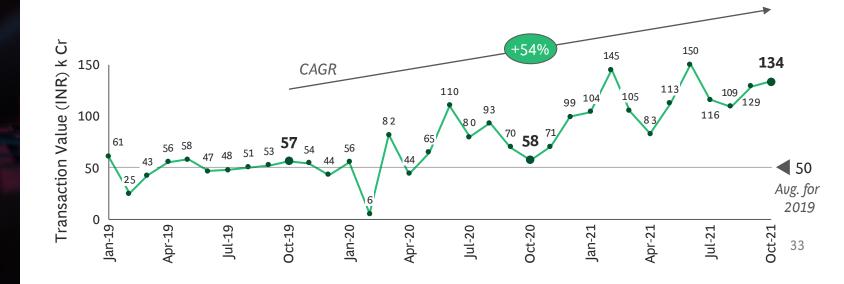


Both NSE & BSE transactions climbed to a 4-month high in Oct'21

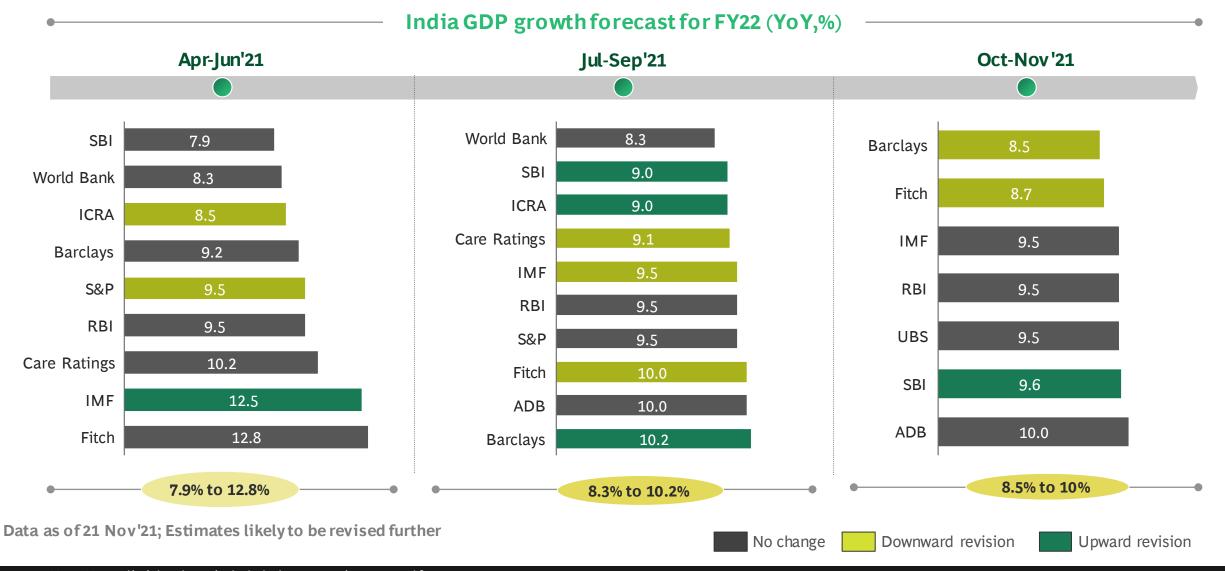
NSE Transactions (INR k Cr)



BSE Transactions (INR k Cr)



India's FY22 GDP forecasted to grow within the range 8.5% to 10% YoY; Projections witnessed upward as well as downward revisions in Oct-Nov'21



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