

# The GenAI Transformation of the Communications Function

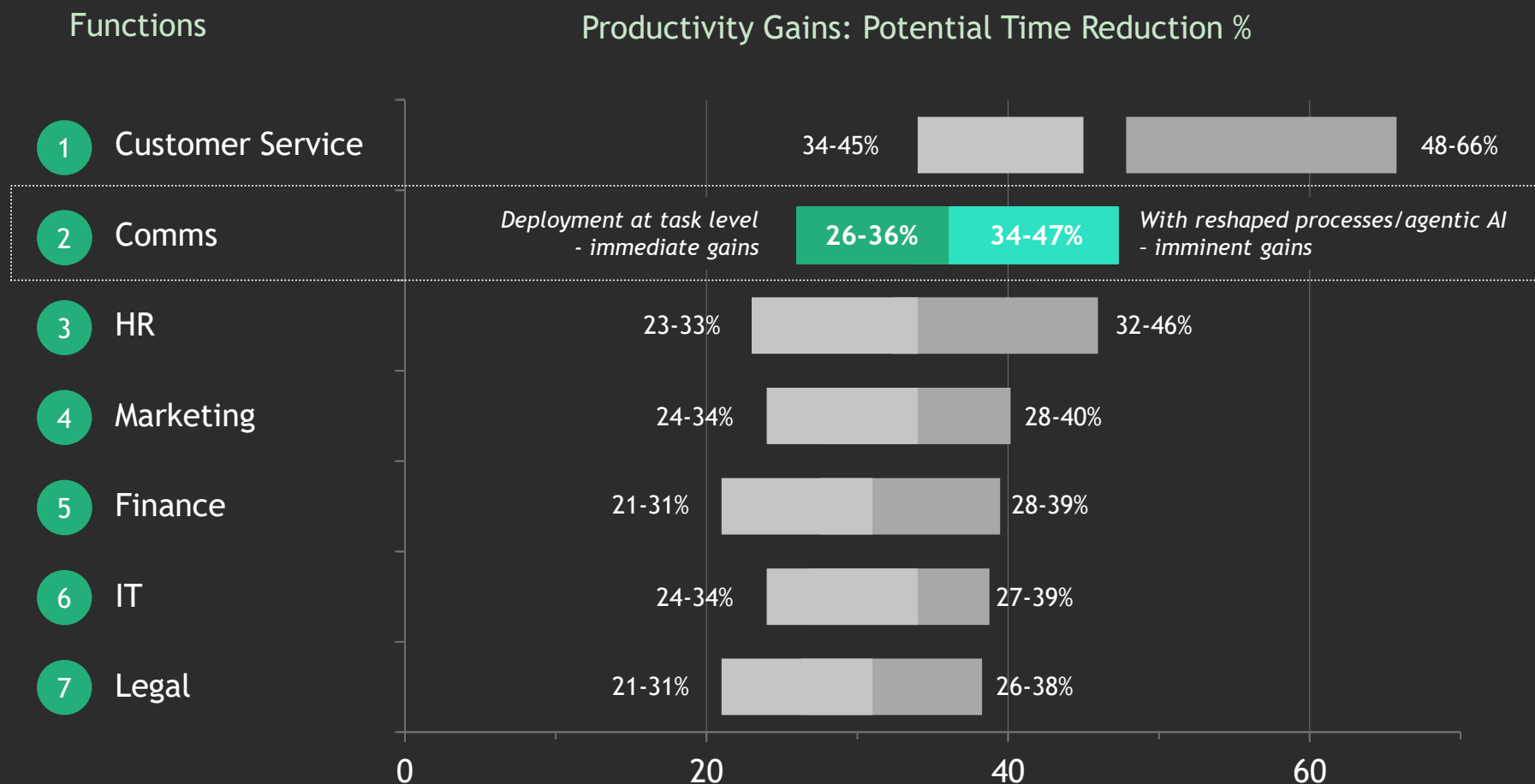
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DATA PACK



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# Comms ranks among the top 2 functions in GenAI transformation upside

~30% productivity gains feasible today, rising to nearly ~50% with reshaped processes



Comms can **reclaim 26-36%** of its time today with GenAI.

With process transformation, the **upside climbs to 47%**, edging out HR and outpacing Marketing, Finance, Legal, and IT.

The payoff goes well beyond productivity, enabling teams to deliver **higher quality** and **greater personalization**.

Deploy: Task Level Automation/Augmentation, using technologies such as NLP, RPA, GenAI

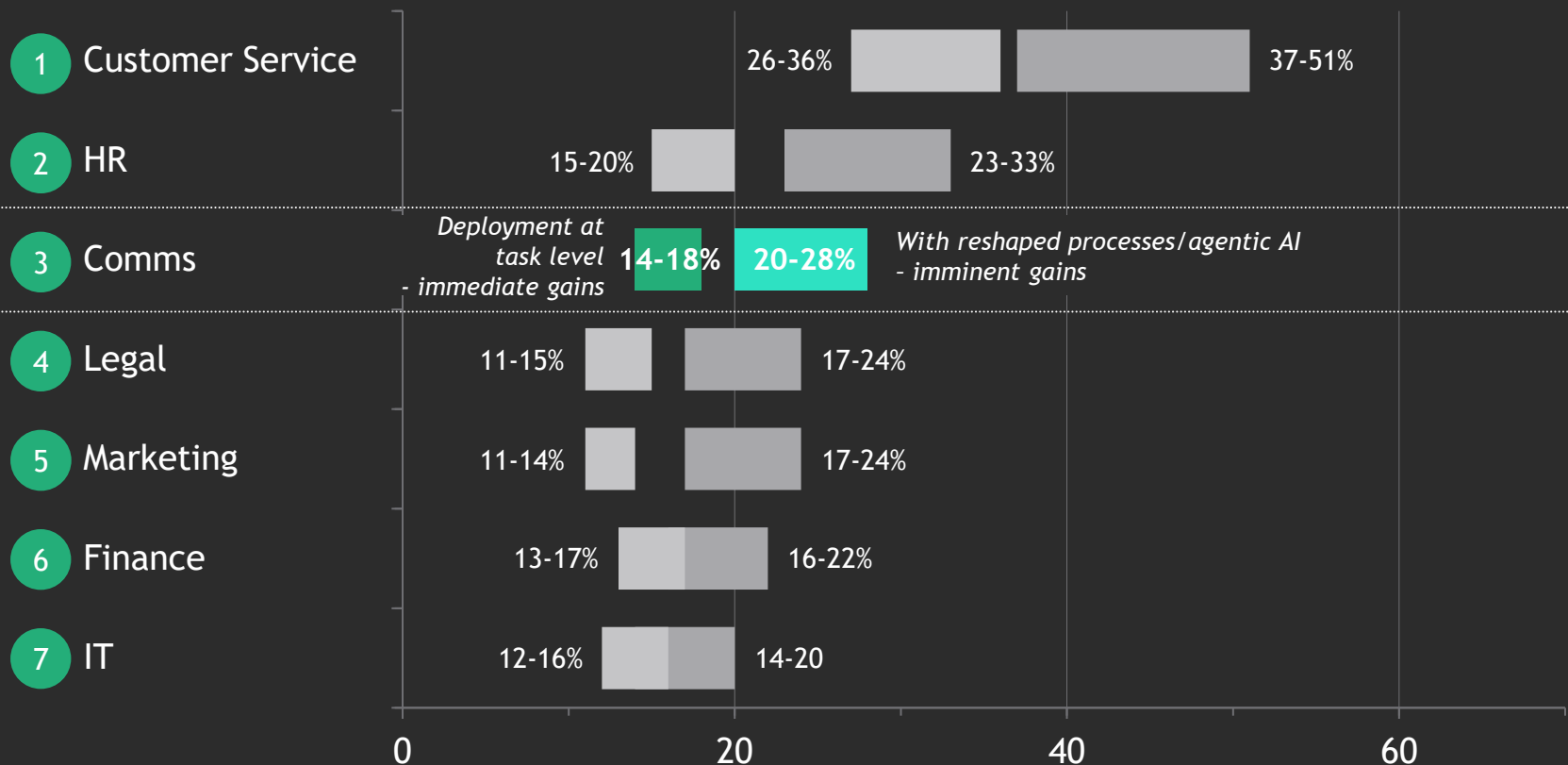
Reshape: Process Reshape and Optimization, enabled by Agentic AI and practices adopted by AI-matured hyper-scalers: ~3-5 year time frame

Source: BCG GenAI Workforce Analytics Engine. Estimates based on >4B total FTE hours assessed across corporate functions.

## ...and among the top 3 in cost impact

### Functions

### Cost Reduction Potential %



Cost reduction potential is based on productivity gains calibrated to task augmentation and automatability profile, with highest impact where tasks are repetitive, data-driven, or content-intensive.

Comms shows material cost reduction opportunity today, rising to nearly 30% in potential gains with process reshaping depending on level of adoption. This positions the function among the leaders in GenAI-driven value capture - more detail on p. 7.

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Reshape: Process Reshape and Optimization, enabled by Agent AI and practices adopted by AI-matured hyper-scalers: ~3-5 year time frame

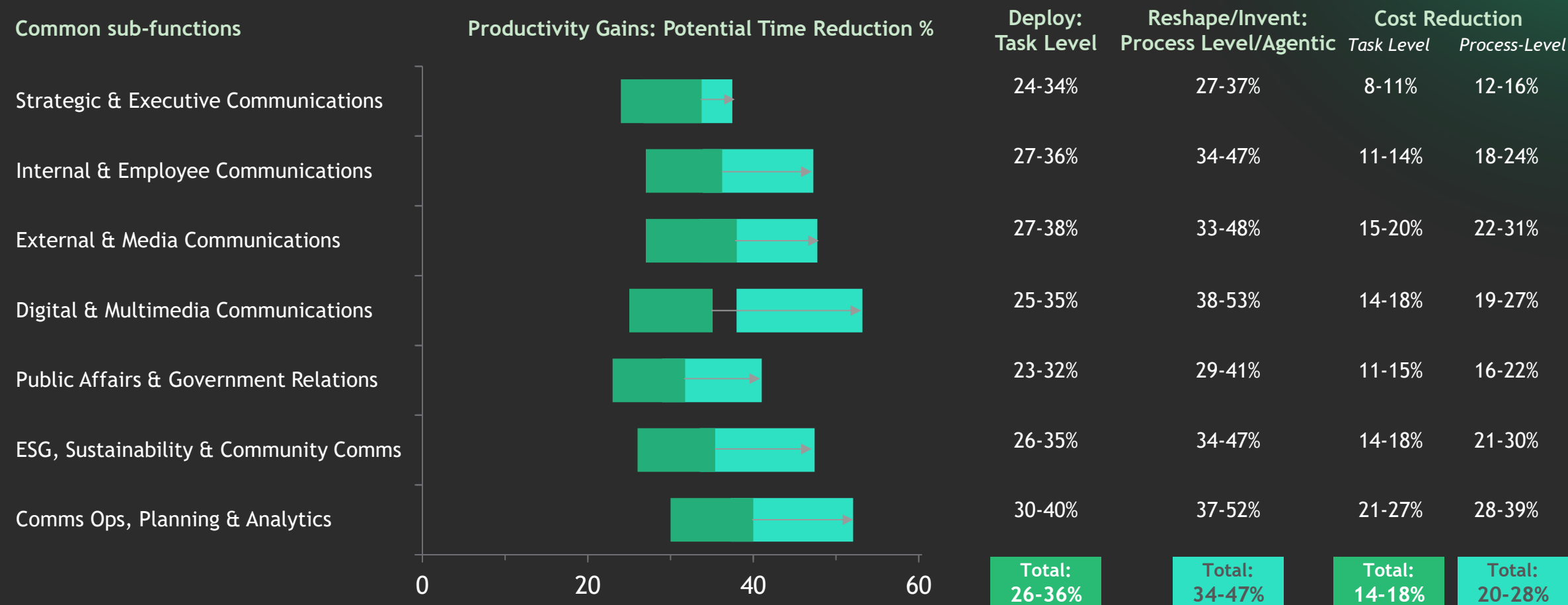
Source: BCG GenAI Workforce Analytics Engine

Directional cost estimates based on task automation/augmentation types across ~2M Comms FTE hours - actual cost impact dependent on adoption and reinvestment choices.

# Distributed productivity gains add up to double-digit cost reduction

Among top 3 functions for cost impact with ~15-25% reduction possible depending on adoption path

BCG proprietary GenAI Workforce Diagnostic surfaces opportunities for time savings - to reallocate, or take cost out



Deploy: Task Level Automation/Augmentation, using technologies such as NLP, RPA, Generative AI

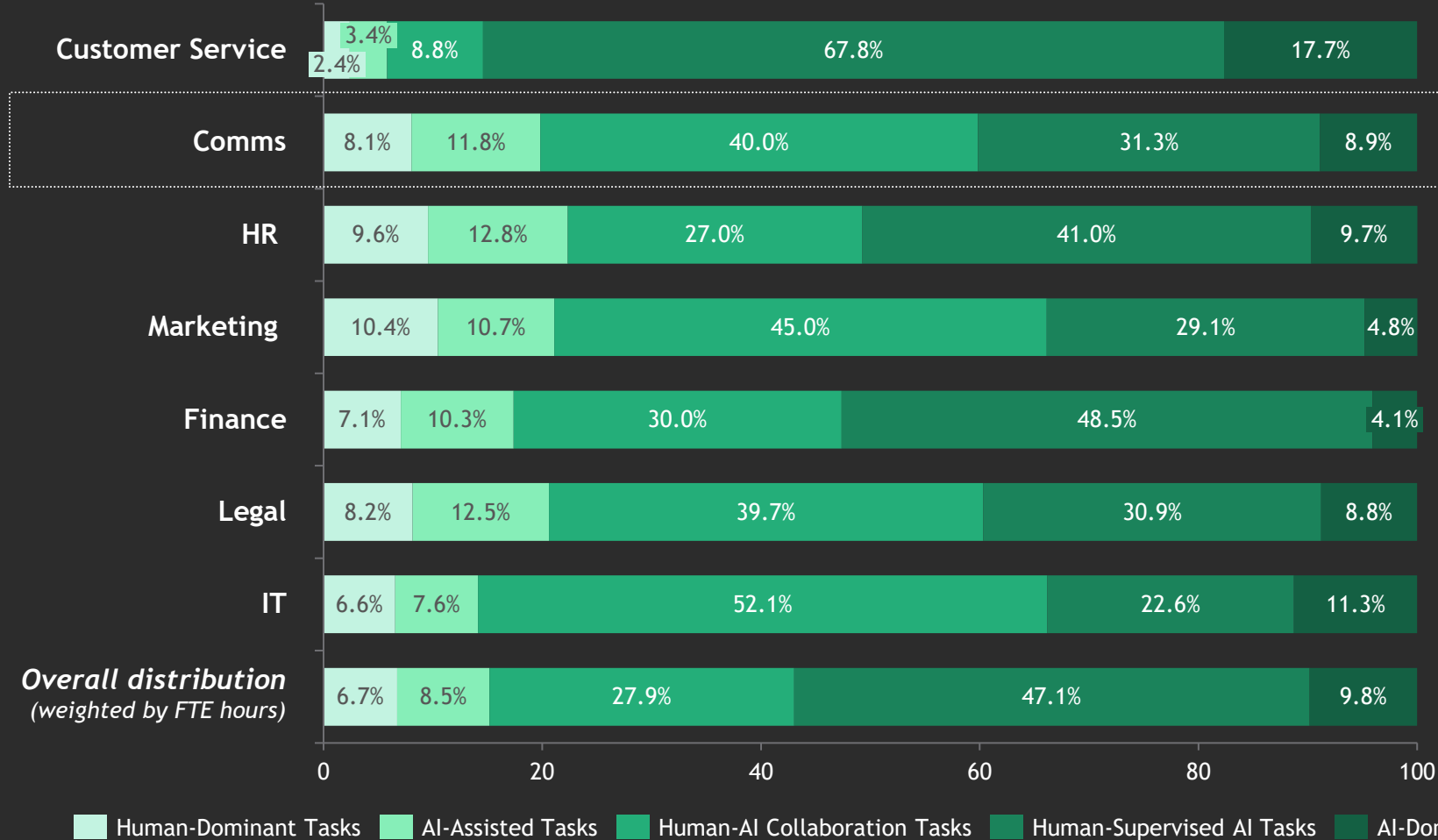
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# >80% of Comms' task mix is primed for GenAI augmentation & supervised autonomy | Unique profile positions function to lead in GenAI value creation

Workforce Task Mix: Automation/Augmentation Potential



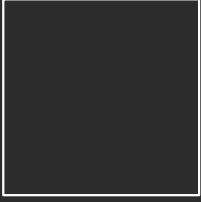
Comms has one of the **most AI-ready task mixes** of any function.

More than 80% of its work clusters in AI assistance, collaboration, and supervision tasks - a transformation sweet spot where human judgment and machine output reinforce each other's strengths. This is distinct from pure automation.

Its **dual capacity for augmentation and supervised autonomy** gives Comms an edge in turning GenAI potential into enterprise value.

Source: BCG GenAI Workforce Analytics Engine. See [methodology](#) for archetype definitions.

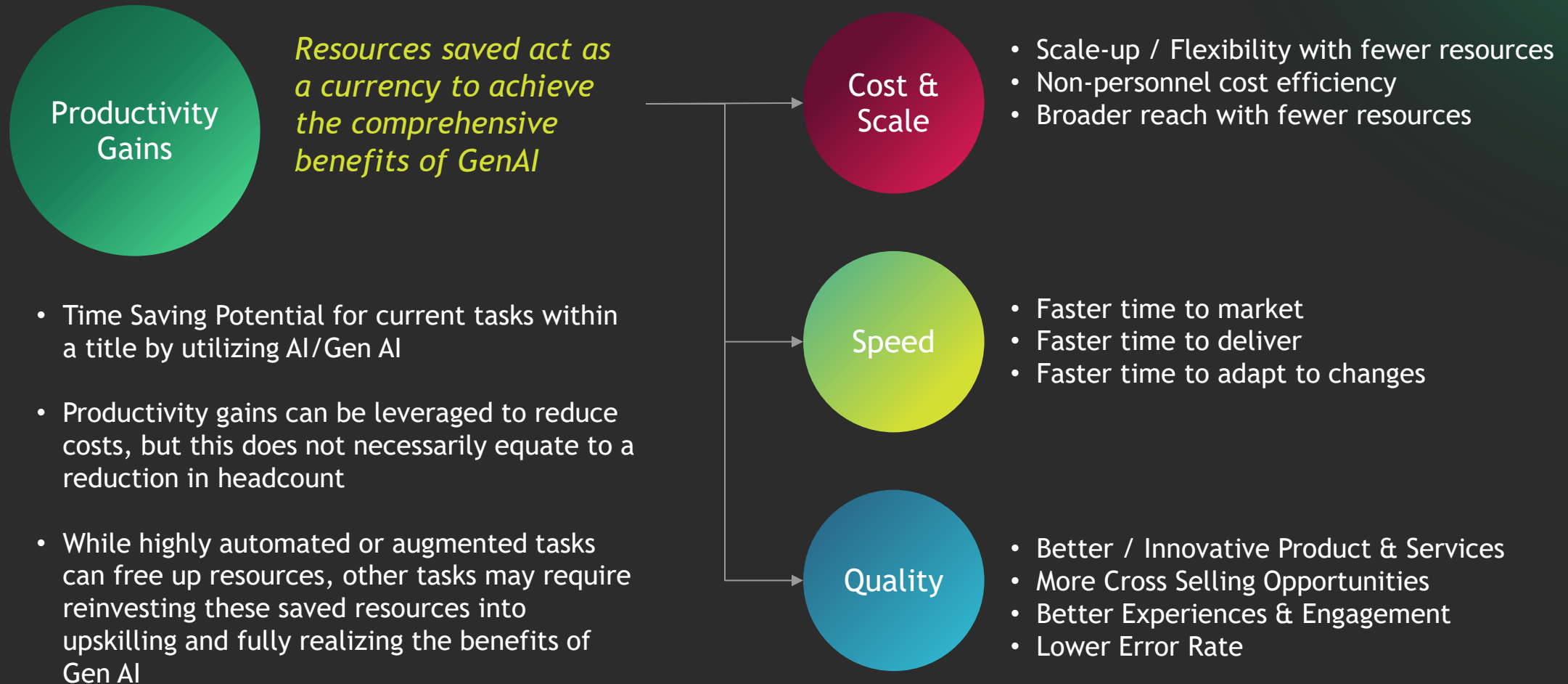
Percentages represent weighted distribution of ~4B total FTE hours assessed across corporate functions. Job titles and FTE counts sourced from LinkedIn and modeled through algorithmic task profiling. This chart provides a comparative view of task mix across functions and is not intended as a ranking.



# METHODOLOGY

## What We Assess: GenAI's Impact Types

This diagnostic focuses on assessing Productivity Gains for current tasks within titles/job families, which can be used as a currency to unlock the full benefits of GenAI





# Traditional AI vs. Gen AI vs. Agentic AI

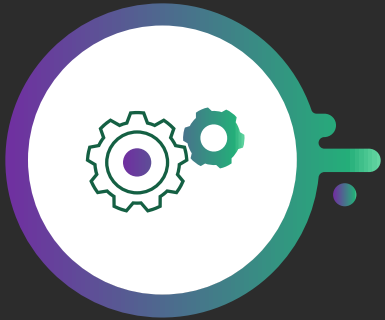
Agentic AI expands the frontier beyond Traditional and Gen AI by unlocking the potential of task automation, augmentation, and process reshape further

|                  |                   | Traditional AI  | + Gen AI   | + Agentic AI   |
|------------------|-------------------|---|--|--|
| Characteristics  |                   | Predicts or classifies outcomes using rules or trained models | Produces new content (text, code, images) from prompts             | Acts autonomously toward goals – plans, executes, and adapts with memory |
| AI Applicability | Task Automation   | ✓ Moderate - Rules-based Execution of simple tasks            | ✓ Limited - Can support generation but lacks control & reliability | ✓ High - Owns execution with memory, logic, escalation                   |
|                  | Task Augmentation | ✗ Minimal - Offers insights but not content support           | ✓ High - Excels at drafting, summarizing, ideating, coding         | ✓ High - Adds context, validates, escalates, and triggers next steps     |
|                  | Process Reshape   | ✗ Minimal - Rigid Logic, Hard to Adopt                        | ✓ Moderate - Improves Individual steps but lacks orchestration     | ✓ High - Orchestrates roles, tools, memory, and adaptive logic           |



# GenAI Workforce Productivity Diagnostic | Methodology

Estimates are made based on tasks with transparent, close iterations & ongoing client validation



## 1. Task Inference - Client/Industry Specific

Use client/industry job descriptions to infer tasks by applying BCG proprietary AI model



## 2. Task Attributes & Augmentation Type Assessment

Profile task characteristics and determine the augmentation/automation type



## 3. Productivity Gains Estimate

Quantify potential time reduction on a 7-point scale, based on task characteristics, augmentation/automation type, and insights from BCG's GenAI case experiences and use case library

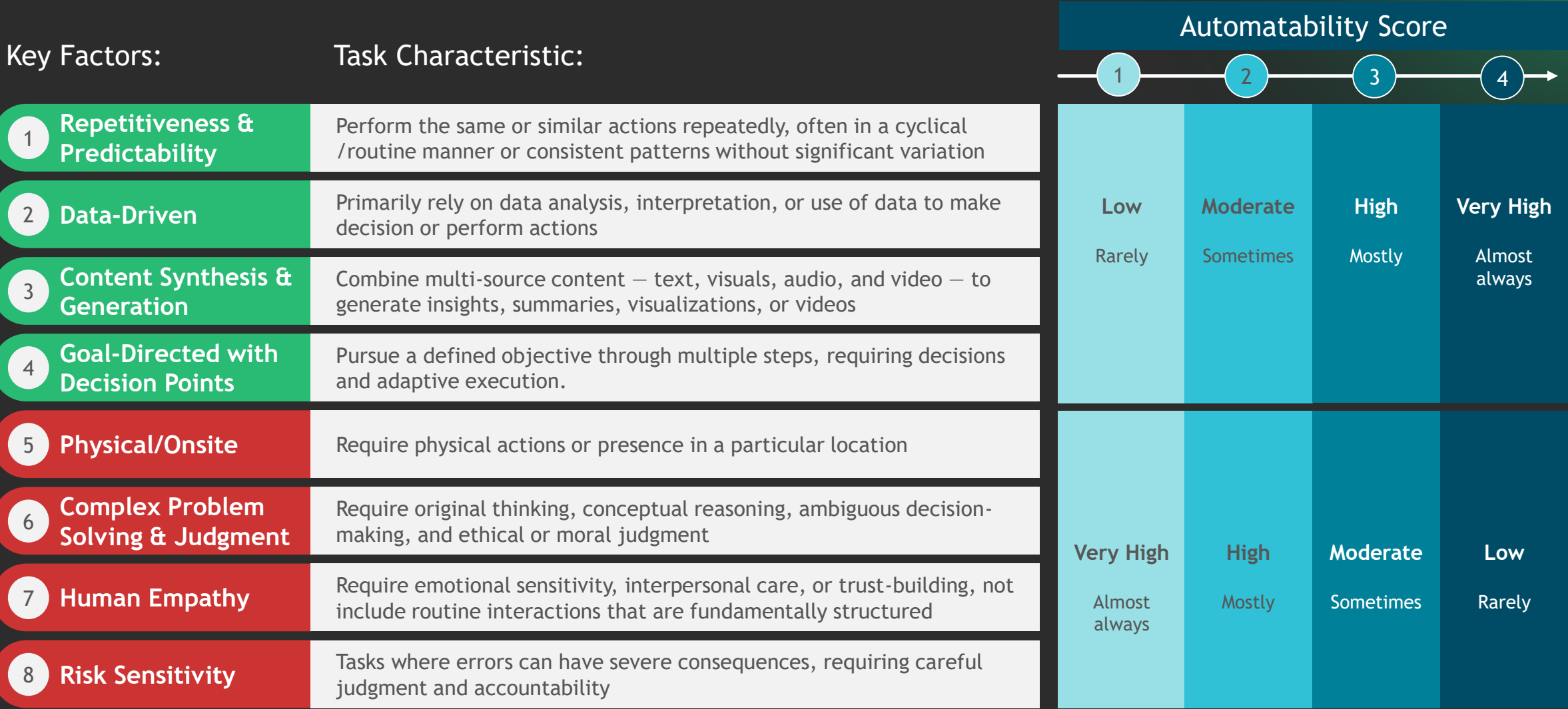


## 4. Cost Reduction Potential Estimate

Translate productivity gains into cost reduction potential, using task characteristics and augmentation/automation type as key drivers

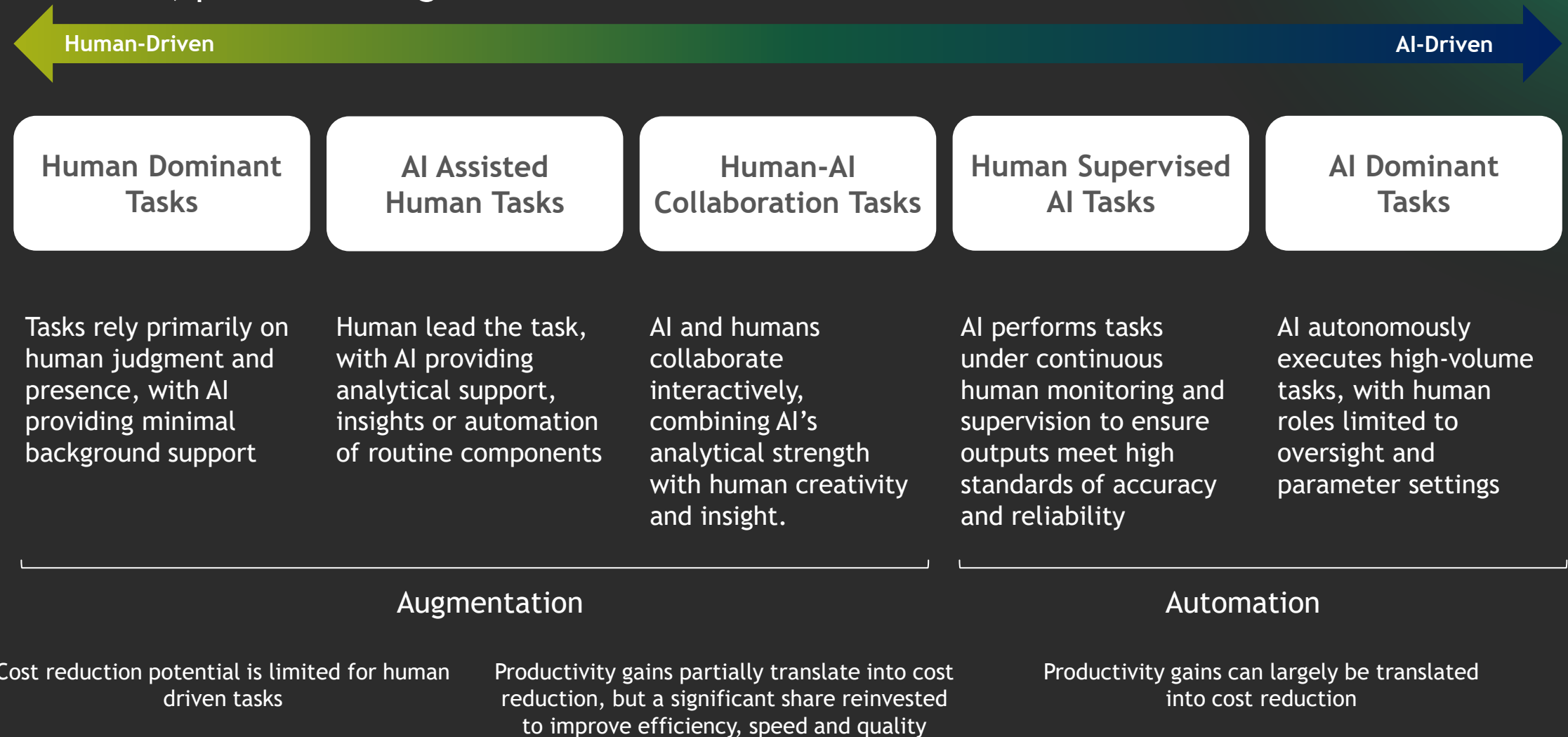
# Task Profiling: 8 Key Factors that Influence Task Automatability

Assess task characteristics using 8 factors to evaluate their suitability for automation and augmentation by AI



## Cost Reduction Potential Estimation Method

The model translates productivity gains into cost reduction based on task type—high for automation, partial for augmentation



# Notes on data sources & task assessment

BCG's proprietary **GenAI Workforce Diagnostic** was developed by our People & Organization practice. The current application analyzes more than 4 billion FTE hours across corporate functions, job titles, and tasks. Estimates combine bottom-up role and task data with algorithmic profiling, validated by client and expert input.

## Identification of Job Titles and FTE Composition

The approach begins by identifying common job titles and estimating FTE composition within each function. This is done using a combination of LinkedIn profile data, client workforce data, and BCG proprietary organizational Comms data. The purpose of this step is to define representative samples for each function.

No further information is extracted from LinkedIn beyond job titles and FTE estimation. Task augmentation types are not inferred from LinkedIn data.

## Task-Level Assessment

Representative job descriptions are used to derive a set of core tasks through BCG's proprietary task creation engine.

While ONET task data was initially used for training, the current methodology leverages BCG's own task generation AI model, which has received positive feedback from over 260 clients.

Each task is assessed for its level of automatability, based on the factors on p. 10.

In parallel, BCG's use case library—developed through extensive casework and research—is applied to evaluate the degree of augmentation possible for each task.

Based on task characteristics and GenAI use case applicability, tasks are categorized into one of five archetypes, ranging from human-dominant to AI-dominant (p. 11).

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